

Home Comfort Certified System®



The Best Heating & Air

123 Anywhere Street

State, 12345

(123) 123-1234



COOLING & HEATING

**GUIDES ARE PROVIDED IN YOUR
PREFERRED DUCTLESS BRAND**

*The area's leading comfort experts for all your
Heating and Air Conditioning needs!*

**These next pages
represent more of our
client's *BUILT-IN*
*proactive ductless mini-
split system*
replacement proven
selling system & their
system configurations**



The Best Heating & Air

Mission Statement

- **Our Commitment:** We are committed to providing the highest quality and performance in all aspects of the equipment replacement industry, utilizing our core strengths to ensure the continued success of our employees and our customers.
- **Core Services:** Design, fabrication, installation, and service of heating, air conditioning, indoor air quality, and ventilation systems, as well as electrical, temperature, and humidity controls.
- **Core Strengths:** Experienced leadership, excellence, trustworthiness, loyalty, and pride in our reputation for quality workmanship and teamwork, our multi-trade capabilities, and our knowledge of and commitment to innovativeness.
- **Success for Employees:** Provide fair compensation, security, trust, recognition, and a good working atmosphere.
- **Success for Customers:** Provide quality, competitive pricing, trust, partnership, and our ability to meet their unique requirements.

Licensed to The Best Heating & Air under the terms of the User License Agreement

The Best Heating & Air

Who we are:

- ▶ A premiere residential-commercial service company.
- ▶ We have consistently grown each year due to our competitive programs and services.
- ▶ Our company has continued to invest in state-of-the-art technology that allows us to deliver the highest level of service with the lowest possible cost.
- ▶ Our written training and employee development programs ensure the delivery of safe, reliable service in and around your home.
- ▶ We have a written drug-free hiring policy to protect our customers and their property.

What makes us different:

- ▶ We offer the industry's best Install-Right® guarantees, warranties and assurances.
- ▶ Our field management and equipment installation procedures enable us to take care of everything and assume responsibility for everything.
- ▶ We are an unbiased independent contractor, not a manufacturer-sponsored dealer.
- ▶ We minimize all personal risk from doing business with us through our delivery systems and our liability coverage.
- ▶ We **guard** both your time and your equipment replacement investment money.

The Best Heating & Air

The Home Comfort Certified System® 7-Step Approach



- 1.** Conduct the Home Use and Livability Survey to ensure your personal, technical and timing objectives are met.
↓
- 2.** Conduct Manual-J heat gain/loss measurement to right-size the capacity of replacement equipment and the duct distribution system installation.
↓
- 3.** Analyze the data gathered to ensure proper equipment sizing and inclusion of any accessories to meet your special requirements.
↓
- 4.** Sit down with you to explore your installation and purchase options.
↓
- 5.** Back up all of our work with unsurpassed written Install-Right® guarantees, warranties and assurances.
↓
- 6.** Organize, educate and schedule installation personnel and manage your installation requirements.
↓
- 7.** Precision tune and implement a warranty management system and a 4-hour or less, 24/7 emergency response.

Licensed to The Best Heating & Air under the terms of the User License Agreement

The Best Heating & Air

Why we set the Standards of Performance

- **90% of all installations have problems resulting in unnecessary energy inefficiencies due to:**
 - Too large or too small equipment sizing
 - Improper match between condenser and evaporator
 - Improper duct sizing or distribution
 - Improper duct insulation or sealing
 - Leaking or disconnected ductwork or diffusers
 - Improper system balancing
 - Improper system charging and calibration
- **40% of all installations fail to meet airflow requirements resulting in poor indoor comfort due to:**
 - Improperly sized equipment
 - Improper duct distribution design
 - Improper diffuser type or location
 - Leaking or disconnected ducts and diffusers
 - Improper system balancing
- **50% of all installations are not charged properly resulting in up to 50% higher operating costs due to:**
 - Improper start-up, test and installation verification per manufacturer's specifications and industry best practices
 - Untrained installation personnel
 - Poor contractor installation methods

Source: Studies conducted by North Carolina Alternative Energy Corporation, Texas A&M University, Louisiana State University and BSI client customer surveys.

With our Home Comfort Certified System® we guarantee that your equipment will be in the top 10% of all installations.

Licensed to The Best Heating & Air under the terms of the User License Agreement

The Best Heating & Air

Quality Installations by Design

Pre-installation:

1. Our proven Home Use & Livability Survey data gathering techniques enable us to provide our customers with unconditional performance guarantees.
2. Our computerized Manual-J home load modeling guarantees that heating, cooling and comfort capacities will be met.
3. Our equipment/system selection process guarantees that we meet both your personal requirements and home aesthetics requirements.
4. We select the most appropriate installation implementation process that guarantees our customers the lowest possible installation costs.
6. We specialize in working in occupied spaces and know the challenges; therefore we keep our work areas clean and actively plan our work methods to minimize any possible disruption.
7. We verify and test all completed work to guarantee that everything was installed per specifications and according to best industry standards.
8. Our in-depth homeowner training guarantees that you will maximize your investment.

Installation:

5. We will assign an installation team that will take care of everything, manage everything, and be totally responsible for everything.

Post-installation:

9. Our installations are performed per industry best practice, which has continuously proven to reduce emergency or trouble calls. However, if an emergency does occur, you will receive our highest priority response. We respond to emergency trouble calls, even during peak periods, within four (4) hours or less of your call.

PRICE BOOK

NOTE: Important installation pricing information:

1. Installation prices are based on using only the internal condensate drain pump. Extra condensate pumps are an add-on.
2. Installation prices are based on one (1) wall penetration per indoor wall unit for piping and electrical lines in the case of single-zone systems. This applies to multi-zone systems unless there are Branch Boxes. In that case, there will be one (1) wall penetration per Branch Box.
3. Installation prices are based on using *Line Hide*®, or equivalent, to hide a single riser of up to 8-feet of exposed exterior electrical/piping from the outdoor unit to the wall penetration.
4. Single-zone installation prices are based on wall unit being mounted directly opposite of wall penetration. (The included line-set length is noted in each section. Extra line-set length is an add-on.
5. Multi-zone installation prices are based on electrical/piping lines from wall penetration to the indoor units being run exposed in easily accessible spaces, and that Branch Boxes will be installed in a conditioned space. The included line-set length per unit is noted in each section. Extra line-set length, or extra *Line Hide*® is an add-on.
6. Running new circuit to outdoor unit is included and based on available capacity in the electrical panel as well as being run exposed on easily accessible ceiling or walls.


If needed, adjustments can be made to the customer's installation investment on the *Investment Option Worksheet* for the following scenarios and more: swapping Wall-mounted indoor units with Ceiling-ducted or Floor-Standing units; adding condensate drain pumps; creating additional wall penetrations; running line-sets and wiring inside walls or closed ceilings; above average electrical subcontractor install; using additional *Line Hide*®; adjusting labor for difficult access; or adding extra materials or optional accessories and labor.



SINGLE ZONE COOLING ONLY - up to 3 TON

| SYSTEM | INDOOR UNIT | CLG BTU | SEER/EER | INVESTMENT |
|--------|-------------|---------|----------|------------|
|--------|-------------|---------|----------|------------|

M-Series GL High-Wall Air Conditioner

- ☑ Complete comfort zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ Wireless remote controller
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)
- ☑  **Energy Star® Certified**

| | | | | |
|-------------------|-------|-----------|-----------------|----------------|
| MSY-GL09NA | 12.2k | 24.6/15.4 | \$ 4,692 | MACS-0101-0800 |
| MSY-GL12NA | 13.6k | 23.1/13 | \$ 4,832 | MACS-0102-0800 |
| MSY-GL15NA | 18.2k | 21.6/13 | \$ 5,453 | MACS-0103-0800 |
| MSY-GL18NA | 22k | 20.5/13.4 | \$ 6,047 | MACS-0104-0800 |
| MSY-GL24NA | 31.4k | 20.5/12.5 | \$ 6,611 | MACS-0105-0800 |



MSY-GL09NA
MSY-GL12NA
MSY-GL15NA
MSY-GL18NA
MSY-GL24NA

M-Series D High-Wall Air Conditioner

- ☑ Complete comfort zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ Wireless remote controller
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)

| | | | | |
|------------------|-------|----------|-----------------|----------------|
| MSY-D30NA | 30.7k | 16/9.1 | \$ 7,320 | MACS-0106-0800 |
| MSY-D36NA | 34.6k | 15.1/8.2 | \$ 8,719 | MACS-0107-0800 |



MSY-D30NA
MSY-D36NA



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New 15ft refrigerant line-set
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Equipment start-up and safety inspection



MUY-GL09NA
MUY-GL12NA
MUY-GL15NA



MUY-GL18NA
MUY-GL24NA
MUY-D30NA
MUY-D36NA

Licensed to The Best Heating & Air under the terms of the User License Agreement

SINGLE ZONE HEAT PUMP - up to 1 TON

| SYSTEM | INDOOR UNIT | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------|-------------|----------------|------------|
|--------|-------------|-------------|----------------|------------|

M-Series WR High Wall Heat Pump

- ☑ Complete comfort zone control
- ☑ Easily accessible anti-mold washable filter
- ☑ Easy, low cost installation
- ☑ Compatible with kumo cloud® control app
- ☑ Wireless remote controller
- ☑ **Variable-speed Compressor technology**
- ☑ 12-Year parts, 1-Year labor (with registration)

| | | | | |
|-------------------|-----------|-----------|--------------------|----------------|
| MSZ-WR09NA | 9k/10k | 16/11/8.5 | REMOVED PRICING | MHPS-0201-0800 |
| MSZ-WR12NA | 12k/12.2k | 16/9/8.5 | | MHPS-0202-0800 |
| MSZ-WR18NA | 17.2k/18k | 16/10/8.5 | | MHPS-0203-0800 |
| MSZ-WR24NA | 22.5k/26k | 16/8/8.5 | | MHPS-0204-0800 |



NA
MSZ-WR12NA
MSZ-WR18NA
MSZ-WR24NA



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft refrigerant line-set
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Equipment start-up and safety inspection



MUZ-WR09NA
MUZ-WR12NA
MUZ-WR18NA



MUZ-WR24NA

Licensed to The Best Heating & Air under the terms of the User License Agreement

SINGLE ZONE HEAT PUMP - up to 2 TON

| SYSTEM | INDOOR UNIT | CLG/HTG BTU | SEER/EER/HSPF | INVESTMENT |
|--------|-------------|-------------|---------------|------------|
|--------|-------------|-------------|---------------|------------|

M-Series HM High Wall Heat Pump

- ☑ Complete comfort zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ Wireless remote controller
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)

| | | | | |
|-------------------|-------------|------------|--------------------|----------------|
| MSZ-HM09NA | 10k/11.8k | 18/12/10 | REMOVED PRICING | MHPS-0301-0800 |
| MSZ-HM12NA | 12.2k/14.5k | 18/9.9/10 | | MHPS-0302-0800 |
| MSZ-HM15NA | 16k/18.5k | 18/12/10 | | MHPS-0303-0800 |
| MSZ-HM18NA | 18k/20.9k | 18/10.5/10 | | MHPS-0304-0800 |
| MSZ-HM24NA | 22.5k/26k | 18/8.6/10 | | MHPS-0305-0800 |



MSZ-HM09NA
MSZ-HM12NA
MSZ-HM15NA
MSZ-HM18NA
MSZ-HM24NA



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft refrigerant line-set
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Equipment start-up and safety inspection



MUZ-HM09NA
MUZ-HM12NA
MUZ-HM15NA




MUZ-HM18NA
MUZ-HM24NA

Licensed to The Best Heating & Air under the terms of the User License Agreement

SINGLE ZONE Hyper-Heating HP - up to 1.5 TON

| SYSTEM | INDOOR UNIT | CLG/HTG BTU | SEER/EER/HSPF | INVESTMENT |
|--------|-------------|-------------|---------------|------------|
|--------|-------------|-------------|---------------|------------|

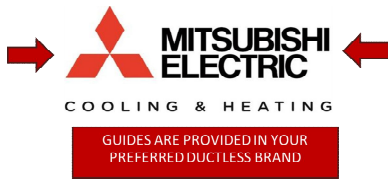
M-Series FH High Wall Heat Pump

- ☑ Complete comfort zone control
- ☑ Easy, low cost installation
- ☑ Multi-Function wireless remote controller
- ☑ Heat Pump operation down to -13° F outdoor
- ☑ **Variable-speed Compressor technology**
- ☑ i-see™ sensor for smooth temperature control
- ☑ Triple-action filtration (Nano-platinum, Anti-allergen, Deodorizing)
- ☑ **h²i** Hyper-Heating performance
- ☑ 12-Year parts, 1-Year labor (with registration)
- ☑  **Energy Star® Certified**

| | | | | |
|-------------------|-----------|----------------|------------------------|----------------|
| MSZ-FH06NA | 9k/14k | 33.1/19/13.5 | REMOVED PRICING | MHPS-0401-0800 |
| MSZ-FH09NA | 12k/18k | 30.5/16.1/13.5 | | MHPS-0402-0800 |
| MSZ-FH12NA | 13.6k/21k | 26.1/13.8/12.5 | | MHPS-0403-0800 |
| MSZ-FH15NA | 19k/24k | 22/12.5/12 | | MHPS-0404-0800 |
| MSZ-FH18NA | 21k/30k | 21/12.5/12 | | MHPS-0405-0800 |



MSZ-FH06NA
MSZ-FH09NA
MSZ-FH12NA
MSZ-FH15NA
MSZ-FH18NA



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft refrigerant line-set
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Equipment start-up and safety inspection



MUZ-FH06NA
MUZ-FH09NA
MUZ-FH12NA




MUZ-FH15NA
MUZ-FH18NA

Licensed to The Best Heating & Air under the terms of the User License Agreement

SINGLE ZONE HEAT PUMP - up to 3 TON

| SYSTEM | INDOOR UNIT | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------|-------------|----------------|------------|
|--------|-------------|-------------|----------------|------------|

M-Series GL High Wall Heat Pump

- ☑ Complete comfort zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ Wireless remote controller
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)
- ☑  **Energy Star® Certified**

| | | | | |
|-------------------|-------------|----------------|------------------------|----------------|
| MSZ-GL09NA | 12.2k/14.1k | 24.6/15.4/12.8 | REMOVED PRICING | MHPS-0501-0800 |
| MSZ-GL12NA | 13.6k/18.1k | 23.1/13/12.5 | | MHPS-0502-0800 |
| MSZ-GL15NA | 18.2k/20.9k | 21.6/13/11.7 | | MHPS-0503-0800 |
| MSZ-GL18NA | 22k/25k | 20.5/13.4/11.2 | | MHPS-0504-0800 |
| MSZ-GL24NA | 31.4k/36.9k | 20.5/12.5/10 | | MHPS-0505-0800 |



MSZ-GL09NA
MSZ-GL12NA
MSZ-GL15NA
MSZ-GL18NA
MSZ-GL24NA

M-Series D High Wall Heat Pump

- ☑ Complete comfort zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ Wireless remote controller
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)

| | | | | |
|------------------|-------------|----------------|-----------------|----------------|
| MSZ-D30NA | 12.2k/14.1k | 24.6/15.4/12.8 | \$ 7,786 | MHPS-0506-0800 |
| MSZ-D36NA | 13.6k/18.1k | 23.1/13/12.5 | \$ 9,311 | MHPS-0507-0800 |



MSZ-D30NA
MSZ-D36NA



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft refrigerant line-set
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Equipment start-up and safety inspection



MUZ-GL09NA
MUZ-GL12NA
MUZ-GL15NA




MUZ-GL18NA
MUZ-GL24NA
MUZ-D30NA
MUZ-D36NA

Licensed to The Best Heating & Air under the terms of the User License Agreement

SINGLE ZONE HEAT PUMP - up to 1.5 TON

| SYSTEM | INDOOR UNIT | CLG/HTG BTU | SEER/EER/HSPF | INVESTMENT |
|--------|-------------|-------------|---------------|------------|
|--------|-------------|-------------|---------------|------------|

M-Series KD Ceiling-Ducted Heat Pump

- ☑ Complete comfort zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ Whisper quiet operation
- ☑ Wired PAR-33MAA wall-mounted thermostat
- ☑ Variable-speed Compressor technology
- ☑ 12-Year parts, 1-Year labor (with registration)
- ☑  Energy Star® Certified

| | | | | |
|-------------------|-----------|----------------|--------------------|----------------|
| SEZ-KD09NA | 9k/12.8k | 18.8/12.8/11 | REMOVED PRICING | MHPS-0601-1100 |
| SEZ-KD12NA | 12k/16.8k | 20.5/12.9/12.4 | | MHPS-0602-1100 |
| SEZ-KD15NA | 15k/21.6k | 19/13/11.4 | | MHPS-0603-1118 |
| SEZ-KD18NA | 18k/25.6k | 20/13.7/13.1 | | MHPS-0604-1138 |

(Option: Substitute h²i Hyper-Heating performance outdoor unit for standard SUZ.
See Investment Option Worksheet.)



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft refrigerant line-set
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Includes flex runs up to 12' ea., 1-filter return, up to 400cfm per ton
- ☑ Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

SINGLE ZONE HEAT PUMP - up to 3.5 TON

| SYSTEM | INDOOR UNIT | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------|-------------|----------------|------------|
|--------|-------------|-------------|----------------|------------|

M-Series KP Multi Position Air Handler Heat Pump

- Complete comfort zone control
- Easily accessible and long lasting washable filters
- Easy, low cost installation
- Whisper quiet operation
- Wired PAR-33MAA wall-mounted thermostat
- Variable-speed Compressor technology**
- 12-Year parts, 1-Year labor (with registration)

| | | | | |
|-------------------|-----------|--------------|----------------------------|----------------|
| SVZ-KP12NA | 12k/16.7k | 18/12.7/12.1 | REMOVED PRICING | MHPS-0701-0800 |
| SVZ-KP18NA | 18k/26k | 18/13.2/12.6 | | MHPS-0702-0800 |
| SVZ-KP24NA | 18k/28k | 18/12.5/10.4 | | MHPS-0703-0800 |
| SVZ-KP30NA | 27k/33k | 18/12.5/13.6 | | MHPS-0704-0800 |
| SVZ-KP36NA | 33k/35.8k | 16/8.8/11.7 | | MHPS-0705-0800 |

(Option: Substitute h²i Hyper-Heating performance outdoor unit for standard SUZ.
See Investment Option Worksheet.)



SVZ-KP12NA
SVZ-KP18NA
SVZ-KP24NA
SVZ-KP30NA
SVZ-KP36NA

M-Series KF Ceiling Cassette Heat Pump

- Complete comfort zone control
- Easily accessible and long lasting washable filters
- Easy, low cost installation
- Whisper quiet operation
- Includes installation of grille
- Wireless MHK2 wall-mounted thermostat
- Variable-speed Compressor technology**
- 12-Year parts, 1-Year labor (with registration)

| | | | | |
|-------------------|-------------|----------------|-----------------|----------------|
| SLZ-KF09NA | 9k/12k | 22.4/13.4/12.2 | \$ 6,882 | MHPS-0706-0950 |
| SLZ-KF12NA | 12k/13.2k | 22/13.3/11.4 | \$ 7,406 | MHPS-0707-0950 |
| SLZ-KF15NA | 14.1k/19.1k | 19.8/12.2/11.2 | \$ 8,067 | MHPS-0708-0950 |
| SLZ-KF18NA | 17.7k/20.9k | 20.7/12.5/11.6 | \$ 9,928 | MHPS-0709-0950 |

(Option: Substitute h²i Hyper-Heating performance outdoor unit for standard SUZ.
See Investment Option Worksheet.)



SLZ-KF09NA
SLZ-KF12NA
SLZ-KF15NA
SLZ-KF18NA



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- New equipment mounting pad & pump-up risers
- Set and level unit
- New 15ft refrigerant line-set
- New condensate drain line
- New electrical disconnect with power wire to outdoor unit
- Transitions to existing ductwork (New ductwork quoted separately)
- Line Hide[®] for all exterior exposed electrical/piping lines
- Extra materials & labor for ceiling inset unit installation
- Equipment start-up and safety inspection



SUZ-KA09NA2
SUZ-KA12NA2
SUZ-KA15NA2




SUZ-KA18NA2
SUZ-KA24NA2
SUZ-KA30NA2
SUZ-KA36NA2

Licensed to The Best Heating & Air under the terms of the User License Agreement

SINGLE ZONE HEAT PUMP - up to 1.5 TON

| SYSTEM | INDOOR UNIT | CLG/HTG BTU | SEER/EER/HSPF | INVESTMENT |
|--------|-------------|-------------|---------------|------------|
|--------|-------------|-------------|---------------|------------|

M-Series MLZ One-way Ceiling Cassette Heat Pump

- ☑ Complete comfort zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ Whisper quiet operation
- ☑ Includes installation of grille
- ☑ Wireless remote controller
- ☑ **Variable-speed Compressor technology**
- ☑ 12-Year parts, 1-Year labor (with registration)
- ☑  **Energy Star® Certified**

| | | | | |
|-------------------|-----------|----------------|----------------|----------------|
| MLZ-KP09NA | 9k/9.5k | 19.5/12.6/13.3 | REMOVED | MHPS-0801-0950 |
| MLZ-KP12NA | 12k/13.1k | 19.8/12.5/12.1 | | MHPS-0802-0950 |
| MLZ-KP18NA | 18k/22.8k | 22.3/12.5/12.4 | PRICING | MHPS-0803-0950 |



MLZ-KP09NA
MLZ-KP12NA
MLZ-KP18NA

(Option: Substitute **h²i** Hyper-Heating performance outdoor unit for standard SUZ.
See Investment Option Worksheet.)



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft refrigerant line-set
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection



SUZ-KA09NA2
SUZ-KA12NA2



SUZ-KA18NA2

Licensed to The Best Heating & Air under the terms of the User License Agreement

SINGLE ZONE Hyper-Heating HP - up to 1.5 TON

| SYSTEM | INDOOR UNIT | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------|-------------|----------------|------------|
|--------|-------------|-------------|----------------|------------|

M-Series KJ Floor Mount Heat Pump

- ☑ Complete comfort zone control
- ☑ Easy, low cost installation
- ☑ Multi-Function wireless remote controller
- ☑ Heat Pump operation down to -13° F outdoor
- ☑ **Variable-speed Compressor technology**
- ☑ Dual-action filtration (Nano-platinum, Anti-allergen)
- ☑ **h²i** Hyper-Heating performance
- ☑ 12-Year parts, 1-Year labor (with registration)
- ☑  **Energy Star® Certified**

| | | | | |
|-------------------|---------|----------------|----------------|----------------|
| MFZ-KJ09NA | 9k/11k | 28.2/14.6/13 | REMOVED | MHPS-0901-0800 |
| MFZ-KJ12NA | 12k/13k | 25.5/14.3/12 | | MHPS-0902-0800 |
| MFZ-KJ15NA | 15k/18k | 21.8/12.6/11.6 | PRICING | MHPS-0903-0800 |
| MFZ-KJ18NA | 17/21k | 21/11.9/11.3 | | MHPS-0904-0800 |



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft refrigerant line-set
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Equipment start-up and safety inspection



MUFZ-KJ09NAHZ
MUFZ-KJ12NAHZ




MUFZ-KJ15NAHZ
MUFZ-KJ18NAHZ

Licensed to The Best Heating & Air under the terms of the User License Agreement

SINGLE ZONE HEAT PUMP - up to 3.5 TON

| SYSTEM | INDOOR UNIT | CLG/HTG BTU | SEER/EER/HSPF | INVESTMENT |
|--------|-------------|-------------|---------------|------------|
|--------|-------------|-------------|---------------|------------|

P-Series PVA Multi Position Air Handler Heat Pump

- Quiet operation
- Easy, low cost installation
- Wireless MHK2 wall-mounted thermostat
- Variable-speed Compressor technology**
- Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- 12-Year parts, 1-Year labor (with registration)
-  **Energy Star® Certified** (as indicated)

| | | | | |
|--|---------|----------------|-----------------|----------------|
|  PVA-A12AA | 12k/19k | 21.4/13.4/10.3 | REMOVED PRICING | MHPS-1201-0800 |
| PVA-A18AA | 18k/23k | 20.2/11.4/10.4 | | MHPS-1202-0800 |
| PVA-A24AA | 24k/28k | 20.5/12.2/9.3 | | MHPS-1203-0800 |
| PVA-A30AA | 30k/34k | 19/10/10 | | MHPS-1204-0800 |
| PVA-A36AA | 36k/42k | 19.3/9.8/9.5 | | MHPS-1205-0800 |
| PVA-A42AA | 42k/48k | 18/10.1/9.3 | | MHPS-1206-0800 |

Optional EH Electric Heat Kit



To add on an Electric Heat Kit to the PVA please see the *Investment Option Worksheet*



PVA-A12AA
PVA-A18AA
PVA-A24AA
PVA-A30AA
PVA-A36AA
PVA-A42AA



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- New equipment mounting pad & pump-up risers
- Set and level unit
- New 15ft refrigerant line-set
- New condensate drain line
- New electrical disconnect with power wire to outdoor unit
- Transitions to existing ductwork (New ductwork quoted separately)
- Line Hide® for all exterior exposed electrical/piping lines
- Equipment start-up and safety inspection

PUZ-A36NKA
PUZ-A42NKA



PUZ-A24NHA
PUZ-A30NHA



PUZ-A12NKA
PUZ-A18NKA





Licensed to The Best Heating & Air under the terms of the User License Agreement

SINGLE ZONE Hyper-Heating HP - up to 3.5 TON

| SYSTEM | INDOOR UNIT | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------|-------------|----------------|------------|
|--------|-------------|-------------|----------------|------------|

P-Series PVA Multi Position Air Handler Hyper-heating Heat Pump

- ☑ Quiet operation
- ☑ Easy, low cost installation
- ☑ Wireless MHK2 wall-mounted thermostat
- ☑ **Variable-speed Compressor technology**
- ☑ **h²i** Hyper-Heating performance
- ☑ 12-Year parts, 1-Year labor (with registration)
- ☑ **Energy Star® Certified** (as indicated)

| | | | | | |
|---|------------------|---------|--------------|----------------|----------------|
|  | PVA-A30AA | 30k/34k | 17/12/9.7 | REMOVED | MHPS-1602-0800 |
|  | PVA-A36AA | 34k/40k | 17.8/12.2/11 | | MHPS-1603-0800 |
| | PVA-A42AA | 42k/54k | 15.3/9.8/11 | | MHPS-1604-0800 |



PVA-A30AA
PVA-A36AA
PVA-A42AA

Optional EH Electric Heat Kit



To add on an Electric Heat Kit to the PVA please see the *Investment Option Worksheet*



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft refrigerant line-set
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Transitions to existing ductwork (New ductwork quoted separately)
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Equipment start-up and safety inspection

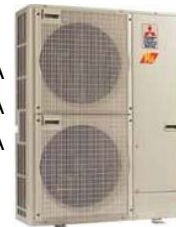
PUZ-HA24NHA



PUZ-HA30NHA

PUZ-HA36NHA

PUZ-HA42NKA




Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE HEAT PUMP - 2 ZONES up to 1.5 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|----------------|------------|
|--------|-------------------------|-------------|----------------|------------|

M-Series MXZ-2C20NA2 Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)
- ☑  **Energy Star® Certified**

Indoor Unit 6 = MSZ-GL06NA
 Indoor Unit 9 = MSZ-GL09NA
 Indoor Unit 12 = MSZ-GL12NA
 Indoor Unit 15 = MSZ-GL15NA

| | | | | |
|-------|-----------|------------|-----------------|----------------|
| 6-6 | 12k/14.8k | 20/12.7/10 | REMOVED PRICING | MHPM-0101-1200 |
| 6-9 | 15k/18.4k | 20/12.7/10 | | MHPM-0102-1200 |
| 6-12 | 18k/21k | 20/12.7/10 | | MHPM-0103-1200 |
| 6-15 | 20k/22k | 20/12.7/10 | | MHPM-0104-1200 |
| 9-9 | 18k/22k | 20/12.7/10 | | MHPM-0105-1200 |
| 9-12 | 20k/22k | 20/12.7/10 | | MHPM-0106-1200 |
| 9-15 | 20k/22k | 20/12.7/10 | | MHPM-0107-1200 |
| 12-12 | 20k/22k | 20/12.7/10 | | MHPM-0108-1200 |

Options: Floor Mount, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection




Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE HEAT PUMP - 2, 3 ZONES up to 2 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|----------------|------------|
|--------|-------------------------|-------------|----------------|------------|

M-Series MXZ-3C24NA2 Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)
- ☑  **Energy Star® Certified**

Indoor Unit 6 = MSZ-GL06NA
 Indoor Unit 9 = MSZ-GL09NA
 Indoor Unit 12 = MSZ-GL12NA
 Indoor Unit 15 = MSZ-GL15NA
 Indoor Unit 18 = MSZ-GL18NA

| | | | | |
|--------|-----------|-------------|-----------------|-----------------|
| 6-6 | 12k/14.8k | 20/13.6/9.8 | REMOVED PRICING | MHPPM-0201-1200 |
| 6-9 | 15k/18.4k | 20/13.6/9.8 | | MHPPM-0202-1200 |
| 6-12 | 18k/22k | 20/13.6/9.8 | | MHPPM-0203-1200 |
| 6-15 | 20k/22k | 20/13.6/9.8 | | MHPPM-0204-1200 |
| 6-18 | 21.8k/24k | 20/13.6/9.8 | | MHPPM-0205-1200 |
| 9-9 | 18k/22k | 20/13.6/9.8 | | MHPPM-0206-1200 |
| 9-12 | 20k/22k | 20/13.6/9.8 | | MHPPM-0207-1200 |
| 9-15 | 21.8k/24k | 20/13.6/9.8 | | MHPPM-0208-1200 |
| 9-18 | 21.8k/24k | 20/13.6/9.8 | | MHPPM-0209-1200 |
| 12-12 | 21.8k/24k | 20/13.6/9.8 | | MHPPM-0210-1200 |
| 12-15 | 21.8k/24k | 20/13.6/9.8 | | MHPPM-0211-1200 |
| 6-6-6 | 18k/22.2k | 20/13.6/9.8 | | MHPPM-0212-1600 |
| 6-6-9 | 21k/24.8k | 20/13.6/9.8 | | MHPPM-0213-1600 |
| 6-6-12 | 22k/25k | 20/13.6/9.8 | | MHPPM-0214-1600 |
| 6-6-15 | 24k/25k | 20/13.6/9.8 | | MHPPM-0215-1600 |
| 6-9-9 | 22k/25k | 20/13.6/9.8 | | MHPPM-0216-1600 |
| 6-9-12 | 24k/25k | 20/13.6/9.8 | | MHPPM-0217-1600 |
| 9-9-9 | 24k/25k | 20/13.6/9.8 | | MHPPM-0218-1600 |

Options: Floor Mount, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE HEAT PUMP - 2 ZONES up to 2 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|----------------|------------|
|--------|-------------------------|-------------|----------------|------------|

M-Series MXZ-3C30NA2 Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)

Indoor Unit 6 = MSZ-GL06NA
 Indoor Unit 9 = MSZ-GL09NA
 Indoor Unit 12 = MSZ-GL12NA
 Indoor Unit 15 = MSZ-GL15NA
 Indoor Unit 18 = MSZ-GL18NA
 Indoor Unit 24 = MSZ-GL24NA

| | | | | |
|-------|-------------|--------------|--------------------|----------------|
| 6-6 | 12k/14.8k | 19/10.6/10.6 | REMOVED PRICING | MHPM-0301-1200 |
| 6-9 | 15k/18.4k | 19/10.6/10.6 | | MHPM-0302-1200 |
| 6-12 | 18k/22k | 19/10.6/10.6 | | MHPM-0303-1200 |
| 6-15 | 20k/25.4k | 19/10.6/10.6 | | MHPM-0304-1200 |
| 6-18 | 23k/27.6k | 19/10.6/10.6 | | MHPM-0305-1200 |
| 6-24 | 27.2k/27.6k | 19/10.6/10.6 | | MHPM-0306-1200 |
| 9-9 | 18k/22k | 19/10.6/10.6 | | MHPM-0307-1200 |
| 9-12 | 20k/25.4k | 19/10.6/10.6 | | MHPM-0308-1200 |
| 9-15 | 23k/27.6k | 19/10.6/10.6 | | MHPM-0309-1200 |
| 9-18 | 25.8k/27.6k | 19/10.6/10.6 | | MHPM-0310-1200 |
| 9-24 | 27.2k/27.6k | 19/10.6/10.6 | | MHPM-0311-1200 |
| 12-12 | 23k/27.6k | 19/10.6/10.6 | | MHPM-0312-1200 |
| 12-15 | 25.8k/27.6k | 19/10.6/10.6 | | MHPM-0313-1200 |
| 12-18 | 27.2k/27.6k | 19/10.6/10.6 | | MHPM-0314-1200 |
| 12-24 | 27.2k/27.6k | 19/10.6/10.6 | | MHPM-0315-1200 |
| 15-15 | 27.2k/27.6k | 19/10.6/10.6 | | MHPM-0316-1200 |
| 15-18 | 27.2k/27.6k | 19/10.6/10.6 | | MHPM-0317-1200 |
| 18-18 | 27.2k/27.6k | 19/10.6/10.6 | | MHPM-0318-1200 |

Options: Floor/Ceiling, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE HEAT PUMP - 3 ZONES up to 2.5 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT | |
|--|-------------------------|-------------|----------------|-----------------|-----------------|
| M-Series MXZ-3C30NA2 Heat Pump <input checked="" type="checkbox"/> Complete comfort with individual zone control <input checked="" type="checkbox"/> Easily accessible and long lasting washable filters <input checked="" type="checkbox"/> Easy, low cost installation <input checked="" type="checkbox"/> One wireless remote controller for each Indoor unit <input checked="" type="checkbox"/> Variable-speed Compressor technology <input checked="" type="checkbox"/> Anti-allergy enzyme filter & Hybrid Catechin pre-filter <input checked="" type="checkbox"/> 12-Year parts, 1-Year labor (with registration) Indoor Unit 6 = MSZ-GL06NA Indoor Unit 9 = MSZ-GL09NA Indoor Unit 12 = MSZ-GL12NA Indoor Unit 15 = MSZ-GL15NA Indoor Unit 18 = MSZ-GL18NA Indoor Unit 24 = MSZ-GL24NA | 6-6-6 | 18k/22.2k | 19/10.6/10.6 | REMOVED PRICING | MHPPM-0401-1600 |
| | 6-6-9 | 21k/25.8k | 19/10.6/10.6 | | MHPPM-0402-1600 |
| | 6-6-12 | 24k/28.4k | 19/10.6/10.6 | | MHPPM-0403-1600 |
| | 6-6-15 | 26k/28.4k | 19/10.6/10.6 | | MHPPM-0404-1600 |
| | 6-6-18 | 28.4k/28.6k | 19/10.6/10.6 | | MHPPM-0405-1600 |
| | 6-6-24 | 30k/30k | 19/10.6/10.6 | | MHPPM-0406-1600 |
| | 6-9-9 | 24k/28.4k | 19/10.6/10.6 | | MHPPM-0407-1600 |
| | 6-9-12 | 26k/28.4k | 19/10.6/10.6 | | MHPPM-0408-1600 |
| | 6-9-15 | 28.4k/28.6k | 19/10.6/10.6 | | MHPPM-0409-1600 |
| | 6-9-18 | 29.6k/29.6k | 19/10.6/10.6 | | MHPPM-0410-1600 |
| | 6-12-12 | 28.4k/28.6k | 19/10.6/10.6 | | MHPPM-0411-1600 |
| | 6-12-15 | 29.6k/29.6k | 19/10.6/10.6 | | MHPPM-0412-1600 |
| | 6-12-18 | 30k/30k | 19/10.6/10.6 | | MHPPM-0413-1600 |
| | 6-15-15 | 30k/30k | 19/10.6/10.6 | | MHPPM-0414-1600 |
| | 9-9-9 | 26k/28.4k | 19/10.6/10.6 | | MHPPM-0415-1600 |
| | 9-9-12 | 28.4k/28.6k | 19/10.6/10.6 | | MHPPM-0416-1600 |
| | 9-9-15 | 29.6k/29.6k | 19/10.6/10.6 | | MHPPM-0417-1600 |
| | 9-9-18 | 30k/30k | 19/10.6/10.6 | | MHPPM-0418-1600 |
| | 9-12-12 | 29.6k/29.6k | 19/10.6/10.6 | | MHPPM-0419-1600 |
| | 9-12-15 | 30k/30k | 19/10.6/10.6 | | MHPPM-0420-1600 |
| | 12-12-12 | 30k/30k | 19/10.6/10.6 | | MHPPM-0421-1600 |

Options: Floor/Ceiling, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- New equipment mounting pad & pump-up risers
- Set and level unit
- New 15ft line-set to each indoor unit
- New condensate drain line
- New electrical disconnect with power wire to outdoor unit
- Line Hide® for all exterior exposed electrical/piping lines
- Extra materials & labor for ceiling inset unit installation
- Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE HEAT PUMP - 2, 3 ZONES up to 2.5 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|----------------|------------|
|--------|-------------------------|-------------|----------------|------------|

M-Series MXZ-4C36NA2 Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)

Indoor Unit 6 = MSZ-GL06NA
 Indoor Unit 9 = MSZ-GL09NA
 Indoor Unit 12 = MSZ-GL12NA
 Indoor Unit 15 = MSZ-GL15NA
 Indoor Unit 18 = MSZ-GL18NA
 Indoor Unit 24 = MSZ-GL24NA

Options: Floor Mount, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".



| | | | | |
|---------|-------------|-------------|-----------------|-----------------|
| 6-6 | 12k/14.8k | 19.2/9.4/11 | REMOVED PRICING | MHPPM-0501-1200 |
| 6-9 | 15k/18.4k | 19.2/9.4/11 | | MHPPM-0502-1200 |
| 6-12 | 18k/22k | 19.2/9.4/11 | | MHPPM-0503-1200 |
| 6-15 | 20k/25.4k | 19.2/9.4/11 | | MHPPM-0504-1200 |
| 6-18 | 23k/28k | 19.2/9.4/11 | | MHPPM-0505-1200 |
| 6-24 | 28k/28k | 19.2/9.4/11 | | MHPPM-0506-1200 |
| 9-9 | 18k/22k | 19.2/9.4/11 | | MHPPM-0507-1200 |
| 9-12 | 20k/25.4k | 19.2/9.4/11 | | MHPPM-0508-1200 |
| 9-15 | 23k/28k | 19.2/9.4/11 | | MHPPM-0509-1200 |
| 9-18 | 25.8k/28k | 19.2/9.4/11 | | MHPPM-0510-1200 |
| 9-24 | 28k/28k | 19.2/9.4/11 | | MHPPM-0511-1200 |
| 12-12 | 23k/28k | 19.2/9.4/11 | | MHPPM-0512-1200 |
| 12-15 | 25.8k/28k | 19.2/9.4/11 | | MHPPM-0513-1200 |
| 12-18 | 28k/28k | 19.2/9.4/11 | | MHPPM-0514-1200 |
| 12-24 | 28k/28k | 19.2/9.4/11 | | MHPPM-0515-1200 |
| 15-15 | 28k/28k | 19.2/9.4/11 | | MHPPM-0516-1200 |
| 15-18 | 28k/28k | 19.2/9.4/11 | | MHPPM-0517-1200 |
| 18-18 | 28k/28k | 19.2/9.4/11 | | MHPPM-0518-1200 |
| 6-6-6 | 18k/22.2k | 19.2/9.4/11 | | MHPPM-0519-1600 |
| 6-6-9 | 21k/25.8k | 19.2/9.4/11 | | MHPPM-0520-1600 |
| 6-6-12 | 24k/29.2k | 19.2/9.4/11 | | MHPPM-0521-1600 |
| 6-6-15 | 26k/32.8k | 19.2/9.4/11 | | MHPPM-0522-1600 |
| 6-6-18 | 28.4k/32.8k | 19.2/9.4/11 | | MHPPM-0523-1600 |
| 6-6-24 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0524-1600 |
| 6-9-9 | 24k/29.2k | 19.2/9.4/11 | | MHPPM-0525-1600 |
| 6-9-12 | 26k/32.8k | 19.2/9.4/11 | | MHPPM-0526-1600 |
| 6-9-15 | 28.4k/32.8k | 19.2/9.4/11 | | MHPPM-0527-1600 |
| 6-9-18 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0528-1600 |
| 6-9-24 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0529-1600 |
| 6-12-12 | 28.4k/32.8k | 19.2/9.4/11 | | MHPPM-0530-1600 |

NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE HEAT PUMP - 3, 4 ZONES up to 3 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|---------------|------------|
|--------|-------------------------|-------------|---------------|------------|

M-Series MXZ-4C36NA2 Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)

Indoor Unit 6 = MSZ-GL06NA
 Indoor Unit 9 = MSZ-GL09NA
 Indoor Unit 12 = MSZ-GL12NA
 Indoor Unit 15 = MSZ-GL15NA
 Indoor Unit 18 = MSZ-GL18NA
 Indoor Unit 24 = MSZ-GL24NA

Options: Floor Mount, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".



| | | | | |
|----------|-------------|-------------|-----------------|-----------------|
| 6-12-15 | 32k/32.8k | 19.2/9.4/11 | REMOVED PRICING | MHPPM-0601-1600 |
| 6-12-18 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0602-1600 |
| 6-12-24 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0603-1600 |
| 6-15-15 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0604-1600 |
| 6-15-18 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0605-1600 |
| 6-18-18 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0606-1600 |
| 9-9-9 | 26k/32.8k | 19.2/9.4/11 | | MHPPM-0607-1600 |
| 9-9-12 | 28.4k/32.8k | 19.2/9.4/11 | | MHPPM-0608-1600 |
| 9-9-15 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0609-1600 |
| 9-9-18 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0610-1600 |
| 9-9-24 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0611-1600 |
| 9-12-12 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0612-1600 |
| 9-12-15 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0613-1600 |
| 9-12-18 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0614-1600 |
| 9-15-15 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0615-1600 |
| 9-15-18 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0616-1600 |
| 12-12-12 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0617-1600 |
| 12-12-15 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0618-1600 |
| 12-12-18 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0619-1600 |
| 12-15-15 | 32k/32.8k | 19.2/9.4/11 | | MHPPM-0620-1600 |
| 6-6-6-6 | 24k/29.6k | 19.2/9.4/11 | | MHPPM-0621-2000 |
| 6-6-6-9 | 27k/33.2k | 19.2/9.4/11 | | MHPPM-0622-2000 |
| 6-6-6-12 | 30k/35.8k | 19.2/9.4/11 | | MHPPM-0623-2000 |
| 6-6-6-15 | 32k/35.8k | 19.2/9.4/11 | | MHPPM-0624-2000 |
| 6-6-6-18 | 35.4k/36k | 19.2/9.4/11 | | MHPPM-0625-2000 |
| 6-6-6-24 | 36k/36k | 19.2/9.4/11 | | MHPPM-0626-2000 |
| 6-6-9-9 | 30k/35.8k | 19.2/9.4/11 | | MHPPM-0627-2000 |
| 6-6-9-12 | 32k/35.8k | 19.2/9.4/11 | | MHPPM-0628-2000 |
| 6-6-9-15 | 35.4k/36k | 19.2/9.4/11 | | MHPPM-0629-2000 |
| 6-6-9-18 | 36k/36k | 19.2/9.4/11 | | MHPPM-0630-2000 |

NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE HEAT PUMP - 4 ZONES up to 3 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|----------------|------------|
|--------|-------------------------|-------------|----------------|------------|

M-Series MXZ-4C36NA2 Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)

Indoor Unit 6 = MSZ-GL06NA
 Indoor Unit 9 = MSZ-GL09NA
 Indoor Unit 12 = MSZ-GL12NA
 Indoor Unit 15 = MSZ-GL15NA
 Indoor Unit 18 = MSZ-GL18NA

| | | | | |
|------------|-----------|-------------|--------------------|----------------|
| 6-6-12-12 | 35.4k/36k | 19.2/9.4/11 | REMOVED PRICING | MHPM-0701-2000 |
| 6-6-12-15 | 36k/36k | 19.2/9.4/11 | | MHPM-0702-2000 |
| 6-6-12-18 | 36k/36k | 19.2/9.4/11 | | MHPM-0703-2000 |
| 6-6-15-15 | 36k/36k | 19.2/9.4/11 | | MHPM-0704-2000 |
| 6-9-9-9 | 32k/35.8k | 19.2/9.4/11 | | MHPM-0705-2000 |
| 6-9-9-12 | 35.4k/36k | 19.2/9.4/11 | | MHPM-0706-2000 |
| 6-9-9-15 | 36k/36k | 19.2/9.4/11 | | MHPM-0707-2000 |
| 6-9-9-18 | 36k/36k | 19.2/9.4/11 | | MHPM-0708-2000 |
| 6-9-12-12 | 36k/36k | 19.2/9.4/11 | | MHPM-0709-2000 |
| 6-9-12-15 | 36k/36k | 19.2/9.4/11 | | MHPM-0710-2000 |
| 6-12-12-12 | 36k/36k | 19.2/9.4/11 | | MHPM-0711-2000 |
| 9-9-9-9 | 35.4k/36k | 19.2/9.4/11 | | MHPM-0712-2000 |
| 9-9-9-12 | 36k/36k | 19.2/9.4/11 | | MHPM-0713-2000 |
| 9-9-9-15 | 36k/36k | 19.2/9.4/11 | | MHPM-0714-2000 |
| 9-9-12-12 | 36k/36k | 19.2/9.4/11 | | MHPM-0715-2000 |

Options: Floor Mount, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE HEAT PUMP - 2, 3 ZONES up to 2.5 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|----------------|------------|
|--------|-------------------------|-------------|----------------|------------|

M-Series MXZ-5C42NA2 Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)

Indoor Unit 6 = MSZ-GL06NA
 Indoor Unit 9 = MSZ-GL09NA
 Indoor Unit 12 = MSZ-GL12NA
 Indoor Unit 15 = MSZ-GL15NA
 Indoor Unit 18 = MSZ-GL18NA
 Indoor Unit 24 = MSZ-GL24NA

Options: Floor Mount, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".

| | | | | |
|--------|-------------|---------------|-----------------|-----------------|
| 6-6 | 12k/14.8k | 19.7/9.2/10.3 | REMOVED PRICING | MHPPM-0801-1200 |
| 6-9 | 15k/18.4k | 19.7/9.2/10.3 | | MHPPM-0802-1200 |
| 6-12 | 18k/22k | 19.7/9.2/10.3 | | MHPPM-0803-1200 |
| 6-15 | 20k/25.4k | 19.7/9.2/10.3 | | MHPPM-0804-1200 |
| 6-18 | 23k/28k | 19.7/9.2/10.3 | | MHPPM-0805-1200 |
| 6-24 | 28k/28k | 19.7/9.2/10.3 | | MHPPM-0806-1200 |
| 9-9 | 18k/22k | 19.7/9.2/10.3 | | MHPPM-0807-1200 |
| 9-12 | 20k/25.4k | 19.7/9.2/10.3 | | MHPPM-0808-1200 |
| 9-15 | 23k/28k | 19.7/9.2/10.3 | | MHPPM-0809-1200 |
| 9-18 | 25.8k/28k | 19.7/9.2/10.3 | | MHPPM-0810-1200 |
| 9-24 | 28k/28k | 19.7/9.2/10.3 | | MHPPM-0811-1200 |
| 12-12 | 23k/28k | 19.7/9.2/10.3 | | MHPPM-0812-1200 |
| 12-15 | 25.8k/28k | 19.7/9.2/10.3 | | MHPPM-0813-1200 |
| 12-18 | 28k/28k | 19.7/9.2/10.3 | | MHPPM-0814-1200 |
| 12-24 | 28k/28k | 19.7/9.2/10.3 | | MHPPM-0815-1200 |
| 15-15 | 28k/28k | 19.7/9.2/10.3 | | MHPPM-0816-1200 |
| 15-18 | 28k/28k | 19.7/9.2/10.3 | | MHPPM-0817-1200 |
| 15-24 | 29k/29k | 19.7/9.2/10.3 | | MHPPM-0818-1200 |
| 18-18 | 28k/28k | 19.7/9.2/10.3 | | MHPPM-0819-1200 |
| 18-24 | 29k/29k | 19.7/9.2/10.3 | | MHPPM-0820-1200 |
| 24-24 | 30k/30k | 19.7/9.2/10.3 | | MHPPM-0821-1200 |
| 6-6-6 | 18k/22.2k | 19.7/9.2/10.3 | MHPPM-0822-1600 | |
| 6-6-9 | 21k/26.8k | 19.7/9.2/10.3 | MHPPM-0823-1600 | |
| 6-6-12 | 24k/29.2k | 19.7/9.2/10.3 | MHPPM-0824-1600 | |
| 6-6-15 | 26k/32.8k | 19.7/9.2/10.3 | MHPPM-0825-1600 | |
| 6-6-18 | 29k/32.8k | 19.7/9.2/10.3 | MHPPM-0826-1600 | |
| 6-6-24 | 32.6k/32.8k | 19.7/9.2/10.3 | MHPPM-0827-1600 | |
| 6-9-9 | 24k/29.2k | 19.7/9.2/10.3 | MHPPM-0828-1600 | |
| 6-9-12 | 26k/32.8k | 19.7/9.2/10.3 | MHPPM-0829-1600 | |
| 6-9-15 | 29k/32.8k | 19.7/9.2/10.3 | MHPPM-0830-1600 | |



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE HEAT PUMP - 3 ZONES up to 2.5 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|----------------|------------|
|--------|-------------------------|-------------|----------------|------------|

M-Series MXZ-5C42NA2 Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)

Indoor Unit 6 = MSZ-GL06NA
 Indoor Unit 9 = MSZ-GL09NA
 Indoor Unit 12 = MSZ-GL12NA
 Indoor Unit 15 = MSZ-GL15NA
 Indoor Unit 18 = MSZ-GL18NA
 Indoor Unit 24 = MSZ-GL24NA

Options: Floor Mount, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".



| | | | | |
|----------|-------------|---------------|-----------------|----------------|
| 6-9-18 | 32k/32.8k | 19.7/9.2/10.3 | REMOVED PRICING | MHPM-0901-1600 |
| 6-9-24 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0902-1600 |
| 6-12-12 | 29k/32.8k | 19.7/9.2/10.3 | | MHPM-0903-1600 |
| 6-12-15 | 32k/32.8k | 19.7/9.2/10.3 | | MHPM-0904-1600 |
| 6-12-18 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0905-1600 |
| 6-12-24 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0906-1600 |
| 6-15-15 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0907-1600 |
| 6-15-18 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0908-1600 |
| 6-15-24 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0909-1600 |
| 6-18-18 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0910-1600 |
| 6-18-24 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0911-1600 |
| 9-9-9 | 26k/32.8k | 19.7/9.2/10.3 | | MHPM-0912-1600 |
| 9-9-12 | 29k/32.8k | 19.7/9.2/10.3 | | MHPM-0913-1600 |
| 9-9-15 | 32k/32.8k | 19.7/9.2/10.3 | | MHPM-0914-1600 |
| 9-9-18 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0915-1600 |
| 9-9-24 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0916-1600 |
| 9-12-12 | 32k/32.8k | 19.7/9.2/10.3 | | MHPM-0917-1600 |
| 9-12-15 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0918-1600 |
| 9-12-18 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0919-1600 |
| 9-12-24 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0920-1600 |
| 9-15-15 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0921-1600 |
| 9-15-18 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0922-1600 |
| 9-15-24 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0923-1600 |
| 9-18-18 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0924-1600 |
| 9-18-24 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0925-1600 |
| 12-12-12 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0926-1600 |
| 12-12-15 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0927-1600 |
| 12-12-18 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0928-1600 |
| 12-12-24 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0929-1600 |
| 12-15-15 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPM-0930-1600 |

NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE HEAT PUMP - 3, 4 ZONES up to 3 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|----------------|------------|
|--------|-------------------------|-------------|----------------|------------|

M-Series MXZ-5C42NA2 Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)

Indoor Unit 6 = MSZ-GL06NA
 Indoor Unit 9 = MSZ-GL09NA
 Indoor Unit 12 = MSZ-GL12NA
 Indoor Unit 15 = MSZ-GL15NA
 Indoor Unit 18 = MSZ-GL18NA
 Indoor Unit 24 = MSZ-GL24NA

Options: Floor Mount, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".



| | | | | |
|-----------|-------------|---------------|-----------------|-----------------|
| 12-15-18 | 32.6k/32.8k | 19.7/9.2/10.3 | REMOVED PRICING | MHPPM-1001-1600 |
| 12-15-24 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPPM-1002-1600 |
| 12-18-18 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPPM-1003-1600 |
| 15-15-15 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPPM-1004-1600 |
| 15-15-18 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPPM-1005-1600 |
| 15-18-18 | 32.6k/32.8k | 19.7/9.2/10.3 | | MHPPM-1006-1600 |
| 6-6-6-6 | 24k/29.6k | 19.7/9.2/10.3 | | MHPPM-1007-2000 |
| 6-6-6-9 | 27k/33.2k | 19.7/9.2/10.3 | | MHPPM-1008-2000 |
| 6-6-6-12 | 30k/36k | 19.7/9.2/10.3 | | MHPPM-1009-2000 |
| 6-6-6-15 | 32k/36k | 19.7/9.2/10.3 | | MHPPM-1010-2000 |
| 6-6-6-18 | 35.4k/36k | 19.7/9.2/10.3 | | MHPPM-1011-2000 |
| 6-6-6-24 | 38k/38k | 19.7/9.2/10.3 | | MHPPM-1012-2000 |
| 6-6-9-9 | 30k/36k | 19.7/9.2/10.3 | | MHPPM-1013-2000 |
| 6-6-9-12 | 32k/36k | 19.7/9.2/10.3 | | MHPPM-1014-2000 |
| 6-6-9-15 | 35.4k/36k | 19.7/9.2/10.3 | | MHPPM-1015-2000 |
| 6-6-9-18 | 38k/38k | 19.7/9.2/10.3 | | MHPPM-1016-2000 |
| 6-6-9-24 | 38k/38k | 19.7/9.2/10.3 | | MHPPM-1017-2000 |
| 6-6-12-12 | 35.4k/36k | 19.7/9.2/10.3 | | MHPPM-1018-2000 |
| 6-6-12-15 | 38k/38k | 19.7/9.2/10.3 | | MHPPM-1019-2000 |
| 6-6-12-18 | 38k/38k | 19.7/9.2/10.3 | | MHPPM-1020-2000 |
| 6-6-12-24 | 38k/38k | 19.7/9.2/10.3 | MHPPM-1021-2000 | |
| 6-6-15-15 | 38k/38k | 19.7/9.2/10.3 | MHPPM-1022-2000 | |
| 6-6-15-18 | 38k/38k | 19.7/9.2/10.3 | MHPPM-1023-2000 | |
| 6-6-15-24 | 38k/38k | 19.7/9.2/10.3 | MHPPM-1024-2000 | |
| 6-6-18-18 | 38k/38k | 19.7/9.2/10.3 | MHPPM-1025-2000 | |
| 6-9-9-9 | 32k/36k | 19.7/9.2/10.3 | MHPPM-1026-2000 | |
| 6-9-9-12 | 35.4k/36k | 19.7/9.2/10.3 | MHPPM-1027-2000 | |
| 6-9-9-15 | 38k/38k | 19.7/9.2/10.3 | MHPPM-1028-2000 | |
| 6-9-9-18 | 38k/38k | 19.7/9.2/10.3 | MHPPM-1029-2000 | |
| 6-9-9-24 | 38k/38k | 19.7/9.2/10.3 | MHPPM-1030-2000 | |

NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE HEAT PUMP - 4, 5 ZONES up to 3 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|---------------|------------|
|--------|-------------------------|-------------|---------------|------------|

M-Series MXZ-5C42NA2 Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)

Indoor Unit 6 = MSZ-GL06NA
 Indoor Unit 9 = MSZ-GL09NA
 Indoor Unit 12 = MSZ-GL12NA
 Indoor Unit 15 = MSZ-GL15NA
 Indoor Unit 18 = MSZ-GL18NA
 Indoor Unit 24 = MSZ-GL24NA

Options: Floor Mount, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".

| | | | | |
|-------------|-----------|---------------|-----------------|----------------|
| 6-9-12-12 | 38k/38k | 19.7/9.2/10.3 | REMOVED PRICING | MHPM-1101-2000 |
| 6-9-12-15 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1102-2000 |
| 6-9-12-18 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1103-2000 |
| 6-9-12-24 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1104-2000 |
| 6-9-15-15 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1105-2000 |
| 6-9-15-18 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1106-2000 |
| 6-9-18-18 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1107-2000 |
| 6-12-12-12 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1108-2000 |
| 6-12-12-15 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1109-2000 |
| 6-12-12-18 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1110-2000 |
| 6-12-15-15 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1111-2000 |
| 6-12-15-18 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1112-2000 |
| 6-15-15-15 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1113-2000 |
| 9-9-9-9 | 35.4k/36k | 19.7/9.2/10.3 | | MHPM-1114-2000 |
| 9-9-9-12 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1115-2000 |
| 9-9-9-15 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1116-2000 |
| 9-9-9-18 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1117-2000 |
| 9-9-9-24 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1118-2000 |
| 9-9-12-12 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1119-2000 |
| 9-9-12-15 | 38k/38k | 19.7/9.2/10.3 | | MHPM-1120-2000 |
| 9-9-12-18 | 38k/38k | 19.7/9.2/10.3 | MHPM-1121-2000 | |
| 9-9-15-15 | 38k/38k | 19.7/9.2/10.3 | MHPM-1122-2000 | |
| 9-9-15-18 | 38k/38k | 19.7/9.2/10.3 | MHPM-1123-2000 | |
| 9-12-12-12 | 38k/38k | 19.7/9.2/10.3 | MHPM-1124-2000 | |
| 9-12-12-15 | 38k/38k | 19.7/9.2/10.3 | MHPM-1125-2000 | |
| 9-12-12-18 | 38k/38k | 19.7/9.2/10.3 | MHPM-1126-2000 | |
| 9-12-15-15 | 38k/38k | 19.7/9.2/10.3 | MHPM-1127-2000 | |
| 12-12-12-12 | 38k/38k | 19.7/9.2/10.3 | MHPM-1128-2000 | |
| 12-12-12-15 | 38k/38k | 19.7/9.2/10.3 | MHPM-1129-2000 | |
| 6-6-6-6-6 | 30k/37k | 19.7/9.2/10.3 | MHPM-1130-2400 | |



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE HEAT PUMP - 5 ZONES up to 3.5 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|---------------|------------|
|--------|-------------------------|-------------|---------------|------------|

M-Series MXZ-5C42NA2 Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)

Indoor Unit 6 = MSZ-GL06NA
 Indoor Unit 9 = MSZ-GL09NA
 Indoor Unit 12 = MSZ-GL12NA
 Indoor Unit 15 = MSZ-GL15NA
 Indoor Unit 18 = MSZ-GL18NA
 Indoor Unit 24 = MSZ-GL24NA

Options: Floor Mount, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".



| | | | | |
|--------------|-------------|---------------|-----------------|-----------------|
| 6-6-6-6-9 | 33k/40.6k | 19.7/9.2/10.3 | REMOVED PRICING | MHPPM-1201-2400 |
| 6-6-6-6-12 | 36k/44k | 19.7/9.2/10.3 | | MHPPM-1202-2400 |
| 6-6-6-6-15 | 38k/44.6k | 19.7/9.2/10.3 | | MHPPM-1203-2400 |
| 6-6-6-6-18 | 40.5k/45k | 19.7/9.2/10.3 | | MHPPM-1204-2400 |
| 6-6-6-6-24 | 41.6k/45.8k | 19.7/9.2/10.3 | | MHPPM-1205-2400 |
| 6-6-6-9-9 | 36k/44k | 19.7/9.2/10.3 | | MHPPM-1206-2400 |
| 6-6-6-9-12 | 38k/44.6k | 19.7/9.2/10.3 | | MHPPM-1207-2400 |
| 6-6-6-9-15 | 40.5k/45k | 19.7/9.2/10.3 | | MHPPM-1208-2400 |
| 6-6-6-9-18 | 41.6k/45.8k | 19.7/9.2/10.3 | | MHPPM-1209-2400 |
| 6-6-6-9-24 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPPM-1210-2400 |
| 6-6-6-12-12 | 40.5k/45k | 19.7/9.2/10.3 | | MHPPM-1211-2400 |
| 6-6-6-12-15 | 41.6k/45.8k | 19.7/9.2/10.3 | | MHPPM-1212-2400 |
| 6-6-6-12-18 | 41.6k/45.8k | 19.7/9.2/10.3 | | MHPPM-1213-2400 |
| 6-6-6-12-24 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPPM-1214-2400 |
| 6-6-6-15-15 | 41.6k/45.8k | 19.7/9.2/10.3 | | MHPPM-1215-2400 |
| 6-6-6-15-18 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPPM-1216-2400 |
| 6-6-6-18-18 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPPM-1217-2400 |
| 6-6-9-9-9 | 38k/44.6k | 19.7/9.2/10.3 | | MHPPM-1218-2400 |
| 6-6-9-9-12 | 40.5k/45k | 19.7/9.2/10.3 | | MHPPM-1219-2400 |
| 6-6-9-9-15 | 41.6k/45.8k | 19.7/9.2/10.3 | | MHPPM-1220-2400 |
| 6-6-9-9-18 | 41.6k/45.8k | 19.7/9.2/10.3 | | MHPPM-1221-2400 |
| 6-6-9-9-24 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPPM-1222-2400 |
| 6-6-9-12-12 | 41.6k/45.8k | 19.7/9.2/10.3 | | MHPPM-1223-2400 |
| 6-6-9-12-15 | 41.6k/45.8k | 19.7/9.2/10.3 | | MHPPM-1224-2400 |
| 6-6-9-12-18 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPPM-1225-2400 |
| 6-6-9-15-15 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPPM-1226-2400 |
| 6-6-9-15-18 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPPM-1227-2400 |
| 6-6-12-12-12 | 41.6k/45.8k | 19.7/9.2/10.3 | | MHPPM-1228-2400 |
| 6-6-12-12-15 | 41.6k/46.4k | 19.7/9.2/10.3 | MHPPM-1229-2400 | |
| 6-6-12-12-18 | 41.6k/46.4k | 19.7/9.2/10.3 | MHPPM-1230-2400 | |

NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE HEAT PUMP - 5 ZONES up to 3.5 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|---------------|------------|
|--------|-------------------------|-------------|---------------|------------|

M-Series MXZ-5C42NA2 Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)

Indoor Unit 6 = MSZ-GL06NA
 Indoor Unit 9 = MSZ-GL09NA
 Indoor Unit 12 = MSZ-GL12NA
 Indoor Unit 15 = MSZ-GL15NA
 Indoor Unit 18 = MSZ-GL18NA

| | | | | |
|---------------|-------------|---------------|------------------------|----------------|
| 6-6-12-15-15 | 41.6k/46.4k | 19.7/9.2/10.3 | REMOVED PRICING | MHPM-1301-2400 |
| 6-9-9-9-9 | 40.5k/45k | 19.7/9.2/10.3 | | MHPM-1302-2400 |
| 6-9-9-9-12 | 41.6k/45.8k | 19.7/9.2/10.3 | | MHPM-1303-2400 |
| 6-9-9-9-15 | 41.6k/45.8k | 19.7/9.2/10.3 | | MHPM-1304-2400 |
| 6-9-9-9-18 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPM-1305-2400 |
| 6-9-9-12-12 | 41.6k/45.8k | 19.7/9.2/10.3 | | MHPM-1306-2400 |
| 6-9-9-12-15 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPM-1307-2400 |
| 6-9-9-12-18 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPM-1308-2400 |
| 6-9-9-15-15 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPM-1309-2400 |
| 6-9-12-12-12 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPM-1310-2400 |
| 6-9-12-12-15 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPM-1311-2400 |
| 6-12-12-12-12 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPM-1312-2400 |
| 9-9-9-9-9 | 41.6k/45.8k | 19.7/9.2/10.3 | | MHPM-1313-2400 |
| 9-9-9-9-12 | 41.6k/45.8k | 19.7/9.2/10.3 | | MHPM-1314-2400 |
| 9-9-9-9-15 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPM-1315-2400 |
| 9-9-9-9-18 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPM-1316-2400 |
| 9-9-9-12-12 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPM-1317-2400 |
| 9-9-9-12-15 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPM-1318-2400 |
| 9-9-12-12-12 | 41.6k/46.4k | 19.7/9.2/10.3 | | MHPM-1319-2400 |

Options: Floor Mount, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE Hyper-Heating HP - 2 ZONES up to 1.5 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|----------------|------------|
|--------|-------------------------|-------------|----------------|------------|

M-Series MXZ-2C20NAHZ Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ **h²i** Hyper-Heating performance
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)
- ☑ **Energy Star® Certified**

| | | | | |
|-------|-----------|-------------|-----------------|----------------|
| 6-6 | 12k/14.8k | 17/13.5/9.8 | REMOVED PRICING | MHPM-5501-1200 |
| 6-9 | 15k/18.4k | 17/13.5/9.8 | | MHPM-5502-1200 |
| 6-12 | 18k/22k | 17/13.5/9.8 | | MHPM-5503-1200 |
| 6-15 | 20k/22k | 17/13.5/9.8 | | MHPM-5504-1200 |
| 9-9 | 18k/22k | 17/13.5/9.8 | | MHPM-5505-1200 |
| 9-12 | 20k/22k | 17/13.5/9.8 | | MHPM-5506-1200 |
| 9-15 | 20k/22k | 17/13.5/9.8 | | MHPM-5507-1200 |
| 12-12 | 20k/22k | 17/13.5/9.8 | | MHPM-5508-1200 |



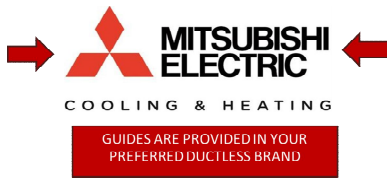
Indoor Unit 6 = MSZ-GL06NA
 Indoor Unit 9 = MSZ-GL09NA
 Indoor Unit 12 = MSZ-GL12NA
 Indoor Unit 15 = MSZ-GL15NA

Options: Floor Mount, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection




Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE Hyper-Heating HP - 2, 3 ZONES up to 2 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|----------------|------------|
|--------|-------------------------|-------------|----------------|------------|

M-Series MXZ-3C24NAHZ Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ **h²i** Hyper-Heating performance
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)
- ☑  **Energy Star® Certified**



Indoor Unit 6 = MSZ-GL06NA
 Indoor Unit 9 = MSZ-GL09NA
 Indoor Unit 12 = MSZ-GL12NA
 Indoor Unit 15 = MSZ-GL15NA
 Indoor Unit 18 = MSZ-GL18NA

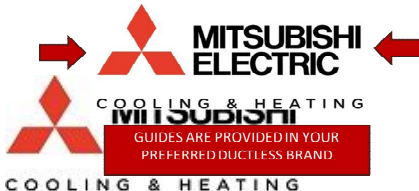
| | | | | |
|--------|-----------|------------|--------------------|-----------------|
| 6-6 | 12k/14.8k | 19/13.5/10 | REMOVED PRICING | MHPPM-5601-1200 |
| 6-9 | 15k/18.4k | 19/13.5/10 | | MHPPM-5602-1200 |
| 6-12 | 18k/22k | 19/13.5/10 | | MHPPM-5603-1200 |
| 6-15 | 20k/22k | 19/13.5/10 | | MHPPM-5604-1200 |
| 6-18 | 21.8k/22k | 19/13.5/10 | | MHPPM-5605-1200 |
| 9-9 | 18k/22k | 19/13.5/10 | | MHPPM-5606-1200 |
| 9-12 | 20k/22k | 19/13.5/10 | | MHPPM-5607-1200 |
| 9-15 | 21.8k/22k | 19/13.5/10 | | MHPPM-5608-1200 |
| 9-18 | 21.8k/22k | 19/13.5/10 | | MHPPM-5609-1200 |
| 12-12 | 21.8k/22k | 19/13.5/10 | | MHPPM-5610-1200 |
| 12-15 | 21.8k/22k | 19/13.5/10 | | MHPPM-5611-1200 |
| 6-6-6 | 18k/22.2k | 19/13.5/10 | | MHPPM-5612-1600 |
| 6-6-9 | 21k/24.8k | 19/13.5/10 | | MHPPM-5613-1600 |
| 6-6-12 | 22k/25k | 19/13.5/10 | | MHPPM-5614-1600 |
| 6-6-15 | 24k/25k | 19/13.5/10 | | MHPPM-5615-1600 |
| 6-9-9 | 22k/25k | 19/13.5/10 | | MHPPM-5616-1600 |
| 6-9-12 | 24k/25k | 19/13.5/10 | | MHPPM-5617-1600 |
| 9-9-9 | 24k/25k | 19/13.5/10 | | MHPPM-5618-1600 |

Options: Floor Mount, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE Hyper-Heating HP - 2 ZONES up to 2.5 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|----------------|------------|
|--------|-------------------------|-------------|----------------|------------|

M-Series MXZ-3C30NAHZ Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ h²i Hyper-Heating performance
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)
- ☑ **Energy Star® Certified**



- Indoor Unit 6 = MSZ-GL06NA
- Indoor Unit 9 = MSZ-GL09NA
- Indoor Unit 12 = MSZ-GL12NA
- Indoor Unit 15 = MSZ-GL15NA
- Indoor Unit 18 = MSZ-GL18NA
- Indoor Unit 24 = MSZ-GL24NA

| | | | | |
|-------|-----------|------------|--------------------|-----------------|
| 6-6 | 12k/14.8k | 18/12.5/11 | REMOVED PRICING | MHPPM-5701-1200 |
| 6-9 | 15k/18.4k | 18/12.5/11 | | MHPPM-5702-1200 |
| 6-12 | 18k/22k | 18/12.5/11 | | MHPPM-5703-1200 |
| 6-15 | 20k/22k | 18/12.5/11 | | MHPPM-5704-1200 |
| 6-18 | 23k/23k | 18/12.5/11 | | MHPPM-5705-1200 |
| 6-24 | 24k/24k | 18/12.5/11 | | MHPPM-5706-1200 |
| 9-9 | 18k/22k | 18/12.5/11 | | MHPPM-5707-1200 |
| 9-12 | 20k/22k | 18/12.5/11 | | MHPPM-5708-1200 |
| 9-15 | 23k/23k | 18/12.5/11 | | MHPPM-5709-1200 |
| 9-18 | 24k/24k | 18/12.5/11 | | MHPPM-5710-1200 |
| 9-24 | 24k/24k | 18/12.5/11 | | MHPPM-5711-1200 |
| 12-12 | 23k/23k | 18/12.5/11 | | MHPPM-5712-1200 |
| 12-15 | 24k/24k | 18/12.5/11 | | MHPPM-5713-1200 |
| 12-18 | 24k/24k | 18/12.5/11 | | MHPPM-5714-1200 |
| 12-24 | 24k/24k | 18/12.5/11 | | MHPPM-5715-1200 |
| 15-15 | 24k/24k | 18/12.5/11 | | MHPPM-5716-1200 |
| 15-18 | 24k/24k | 18/12.5/11 | | MHPPM-5717-1200 |
| 18-18 | 24k/24k | 18/12.5/11 | | MHPPM-5718-1200 |

Options: Floor/Ceiling, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

MULTI-ZONE Hyper-Heating HP - 3 ZONES up to 2.5 TON

| SYSTEM | INDOOR UNIT COMBINATION | CLG/HTG BTU | SEER/ EER/HSPF | INVESTMENT |
|--------|-------------------------|-------------|----------------|------------|
|--------|-------------------------|-------------|----------------|------------|

M-Series MXZ-3C30NAHZ Heat Pump

- ☑ Complete comfort with individual zone control
- ☑ Easily accessible and long lasting washable filters
- ☑ Easy, low cost installation
- ☑ One wireless remote controller for each Indoor unit
- ☑ h²i Hyper-Heating performance
- ☑ **Variable-speed Compressor technology**
- ☑ Anti-allergy enzyme filter & Hybrid Catechin pre-filter
- ☑ 12-Year parts, 1-Year labor (with registration)
- ☑ **Energy Star® Certified**



- Indoor Unit 6 = MSZ-GL06NA
- Indoor Unit 9 = MSZ-GL09NA
- Indoor Unit 12 = MSZ-GL12NA
- Indoor Unit 15 = MSZ-GL15NA
- Indoor Unit 18 = MSZ-GL18NA
- Indoor Unit 24 = MSZ-GL24NA

| | | | | |
|----------|-------------|------------|------------------------|----------------|
| 6-6-6 | 18k/22.2k | 18/12.5/11 | REMOVED PRICING | MHPM-5801-1600 |
| 6-6-9 | 21k/25.8k | 18/12.5/11 | | MHPM-5802-1600 |
| 6-6-12 | 24k/28.4k | 18/12.5/11 | | MHPM-5803-1600 |
| 6-6-15 | 26k/28.4k | 18/12.5/11 | | MHPM-5804-1600 |
| 6-6-18 | 28.4k/28.6k | 18/12.5/11 | | MHPM-5805-1600 |
| 6-6-24 | 28.4k/28.6k | 18/12.5/11 | | MHPM-5806-1600 |
| 6-9-9 | 24k/28.4k | 18/12.5/11 | | MHPM-5807-1600 |
| 6-9-12 | 26k/28.4k | 18/12.5/11 | | MHPM-5808-1600 |
| 6-9-15 | 28.4k/28.6k | 18/12.5/11 | | MHPM-5809-1600 |
| 6-9-18 | 28.4k/28.6k | 18/12.5/11 | | MHPM-5810-1600 |
| 6-12-12 | 28.4k/28.6k | 18/12.5/11 | | MHPM-5811-1600 |
| 6-12-15 | 28.4k/28.6k | 18/12.5/11 | | MHPM-5812-1600 |
| 6-12-18 | 28.4k/28.6k | 18/12.5/11 | | MHPM-5813-1600 |
| 6-15-15 | 28.4k/28.6k | 18/12.5/11 | | MHPM-5814-1600 |
| 9-9-9 | 26k/28.4k | 18/12.5/11 | | MHPM-5815-1600 |
| 9-9-12 | 28.4k/28.6k | 18/12.5/11 | | MHPM-5816-1600 |
| 9-9-15 | 28.4k/28.6k | 18/12.5/11 | | MHPM-5817-1600 |
| 9-9-18 | 28.4k/28.6k | 18/12.5/11 | | MHPM-5818-1600 |
| 9-12-12 | 28.4k/28.6k | 18/12.5/11 | | MHPM-5819-1600 |
| 9-12-15 | 28.4k/28.6k | 18/12.5/11 | | MHPM-5820-1600 |
| 12-12-12 | 28.4k/28.6k | 18/12.5/11 | | MHPM-5821-1600 |

Options: Floor/Ceiling, Air Handler, Ceiling Inset/Ducted



To substitute one of these units above for the MSZ-GL please see the "Investment Option Worksheet".

Option: Substitute the MSZ Elegant Finish or MSZ Hyper Heat for the MSZ-GL. See the "Investment Option Worksheet".



NOTE: Due to continuous product improvements, please consult latest product guides to verify ratings and system match-up suitability.

All Systems Include (as needed):

- ☑ New equipment mounting pad & pump-up risers
- ☑ Set and level unit
- ☑ New 15ft line-set to each indoor unit
- ☑ New condensate drain line
- ☑ New electrical disconnect with power wire to outdoor unit
- ☑ Line Hide® for all exterior exposed electrical/piping lines
- ☑ Extra materials & labor for ceiling inset unit installation
- ☑ Equipment start-up and safety inspection



Licensed to The Best Heating & Air under the terms of the User License Agreement

The next page enables you to itemize the installation price to the customer. Plus, it proves to the customer how affordable your best option is based on their net monthly cost of ownership.

The next page enables you to add retail pricing for any needed additional work to complete and where the job adder actual hours and the equipment, or parts, or material costs is known .

QUICK JOB PRICE GUIDE

Combine multiple Labor and/or Expenses as needed to quickly obtain total Quoted Job Price.

**Investment
Option #1**

**Investment
Option #2**

Additional Labor

| | | | | |
|------------------------------|--------------------|----------------|--|--|
| Job Labor - Crew Hours L0025 | \$ 47 | MQJL-0000-0025 | | |
| Job Labor - Crew Hours L0050 | REMOVED PRICING | MQJL-0000-0050 | | |
| Job Labor - Crew Hours L0100 | | MQJL-0000-0100 | | |
| Job Labor - Crew Hours L0200 | | MQJL-0000-0200 | | |
| Job Labor - Crew Hours L0300 | | MQJL-0000-0300 | | |
| Job Labor - Crew Hours L0400 | | MQJL-0000-0400 | | |
| Job Labor - Crew Hours L0500 | | MQJL-0000-0500 | | |
| Job Labor - Crew Hours L0600 | | MQJL-0000-0600 | | |
| Job Labor - Crew Hours L0700 | | MQJL-0000-0700 | | |
| Job Labor - Crew Hours L0800 | | MQJL-0000-0800 | | |
| Job Labor - Crew Hours L1600 | | MQJL-0000-1600 | | |
| Job Labor - Crew Hours L3200 | | MQJL-0000-3200 | | |

Additional Materials

| | | | | |
|---|--------------------|----------------|--|--|
| Job Expenses - equipment/materials/subs/permits M0010 | REMOVED PRICING | MQJM-0010-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0020 | | MQJM-0020-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0030 | | MQJM-0030-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0040 | | MQJM-0040-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0050 | | MQJM-0050-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0060 | | MQJM-0060-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0070 | | MQJM-0070-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0080 | | MQJM-0080-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0090 | | MQJM-0090-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0100 | | MQJM-0100-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0125 | | MQJM-0125-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0150 | | MQJM-0150-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0175 | | MQJM-0175-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0200 | | MQJM-0200-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0250 | | MQJM-0250-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0300 | | MQJM-0300-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0350 | | MQJM-0350-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0400 | | MQJM-0400-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0450 | | MQJM-0450-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0500 | | MQJM-0500-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0550 | | MQJM-0550-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0600 | | MQJM-0600-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0650 | | MQJM-0650-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0700 | | MQJM-0700-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0750 | | MQJM-0750-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0800 | | MQJM-0800-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0850 | | MQJM-0850-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0900 | | MQJM-0900-0000 | | |
| Job Expenses - equipment/materials/subs/permits M0950 | | MQJM-0950-0000 | | |
| Job Expenses - equipment/materials/subs/permits M1000 | | MQJM-1000-0000 | | |
| Job Expenses - equipment/materials/subs/permits M2000 | | MQJM-2000-0000 | | |
| Job Expenses - equipment/materials/subs/permits M3000 | | MQJM-3000-0000 | | |

Sub-Total (transfer to INVESTMENT OPTION WORKSHEET)

Licensed to The Best Heating & Air under the terms of the User License Agreement

The next page enables you to get down to your walkaway gross profit margin price using one of three rebate levels, 1 rebate reduces price by 5%, 2 rebate reduces price by 10%, and a 3 = rebate reduces price by 15%.

REBATE PRICING COMPANION

| Installation Base Price Up To: | Tier 1 Rebate | Tier 2 Rebate | Tier 3 Rebate |
|-----------------------------------|------------------------|------------------------|------------------------|
| \$3,000 | \$150 MT1R-0150-0000 | \$300 MT2R-0300-0000 | \$450 MT3R-0450-0000 |
| \$3,500 | \$175 MT1R-0175-0000 | \$350 MT2R-0350-0000 | \$525 MT3R-0525-0000 |
| \$4,000 | \$200 MT1R-0200-0000 | \$400 MT2R-0400-0000 | \$600 MT3R-0600-0000 |
| \$4,500 | \$225 MT1R-0225-0000 | \$450 MT2R-0450-0000 | \$675 MT3R-0675-0000 |
| \$5,000 | \$250 MT1R-0250-0000 | \$500 MT2R-0500-0000 | \$750 MT3R-0750-0000 |
| \$5,500 | \$275 MT1R-0275-0000 | \$550 MT2R-0550-0000 | \$825 MT3R-0825-0000 |
| \$6,000 | \$300 MT1R-0300-0000 | \$600 MT2R-0600-0000 | \$900 MT3R-0900-0000 |
| \$6,500 | \$325 MT1R-0325-0000 | \$650 MT2R-0650-0000 | \$975 MT3R-0975-0000 |
| \$7,000 | \$350 MT1R-0350-0000 | \$700 MT2R-0700-0000 | \$1,050 MT3R-1050-0000 |
| \$7,500 | \$375 MT1R-0375-0000 | \$750 MT2R-0750-0000 | \$1,125 MT3R-1125-0000 |
| \$8,000 | \$400 MT1R-0400-0000 | \$800 MT2R-0800-0000 | \$1,200 MT3R-1200-0000 |
| \$8,500 | \$425 MT1R-0425-0000 | \$850 MT2R-0850-0000 | \$1,275 MT3R-1275-0000 |
| \$9,000 | \$450 MT1R-0450-0000 | \$900 MT2R-0900-0000 | \$1,350 MT3R-1350-0000 |
| \$9,500 | \$475 MT1R-0475-0000 | \$950 MT2R-0950-0000 | \$1,425 MT3R-1425-0000 |
| \$10,000 | \$500 MT1R-0500-0000 | \$1,000 MT2R-1000-0000 | \$1,500 MT3R-1500-0000 |
| \$10,500 | \$525 MT1R-0525-0000 | \$1,050 MT2R-1050-0000 | \$1,575 MT3R-1575-0000 |
| \$11,000 | \$550 MT1R-0550-0000 | \$1,100 MT2R-1100-0000 | \$1,650 MT3R-1650-0000 |
| \$11,500 | \$575 MT1R-0575-0000 | \$1,150 MT2R-1150-0000 | \$1,725 MT3R-1725-0000 |
| \$12,000 | \$600 MT1R-0600-0000 | \$1,200 MT2R-1200-0000 | \$1,800 MT3R-1800-0000 |
| \$12,500 | \$625 MT1R-0625-0000 | \$1,250 MT2R-1250-0000 | \$1,875 MT3R-1875-0000 |
| \$13,000 | \$650 MT1R-0650-0000 | \$1,300 MT2R-1300-0000 | \$1,950 MT3R-1950-0000 |
| \$13,500 | \$675 MT1R-0675-0000 | \$1,350 MT2R-1350-0000 | \$2,025 MT3R-2025-0000 |
| \$14,000 | \$700 MT1R-0700-0000 | \$1,400 MT2R-1400-0000 | \$2,100 MT3R-2100-0000 |
| \$14,500 | \$725 MT1R-0725-0000 | \$1,450 MT2R-1450-0000 | \$2,175 MT3R-2175-0000 |
| \$15,000 | \$750 MT1R-0750-0000 | \$1,500 MT2R-1500-0000 | \$2,250 MT3R-2250-0000 |
| \$15,500 | \$775 MT1R-0775-0000 | \$1,550 MT2R-1550-0000 | \$2,325 MT3R-2325-0000 |
| \$16,000 | \$800 MT1R-0800-0000 | \$1,600 MT2R-1600-0000 | \$2,400 MT3R-2400-0000 |
| \$16,500 | \$825 MT1R-0825-0000 | \$1,650 MT2R-1650-0000 | \$2,475 MT3R-2475-0000 |
| \$17,000 | \$850 MT1R-0850-0000 | \$1,700 MT2R-1700-0000 | \$2,550 MT3R-2550-0000 |
| \$17,500 | \$875 MT1R-0875-0000 | \$1,750 MT2R-1750-0000 | \$2,625 MT3R-2625-0000 |
| \$18,000 | \$900 MT1R-0900-0000 | \$1,800 MT2R-1800-0000 | \$2,700 MT3R-2700-0000 |
| \$18,500 | \$925 MT1R-0925-0000 | \$1,850 MT2R-1850-0000 | \$2,775 MT3R-2775-0000 |
| \$19,000 | \$950 MT1R-0950-0000 | \$1,900 MT2R-1900-0000 | \$2,850 MT3R-2850-0000 |
| \$19,500 | \$975 MT1R-0975-0000 | \$1,950 MT2R-1950-0000 | \$2,925 MT3R-2925-0000 |
| \$20,000 | \$1,000 MT1R-1000-0000 | \$2,000 MT2R-2000-0000 | \$3,000 MT3R-3000-0000 |
| \$20,500 | \$1,025 MT1R-1025-0000 | \$2,050 MT2R-2050-0000 | \$3,075 MT3R-3075-0000 |
| \$21,000 | \$1,050 MT1R-1050-0000 | \$2,100 MT2R-2100-0000 | \$3,150 MT3R-3150-0000 |
| \$21,500 | \$1,075 MT1R-1075-0000 | \$2,150 MT2R-2150-0000 | \$3,225 MT3R-3225-0000 |
| \$22,000 | \$1,100 MT1R-1100-0000 | \$2,200 MT2R-2200-0000 | \$3,300 MT3R-3300-0000 |
| \$22,500 | \$1,125 MT1R-1125-0000 | \$2,250 MT2R-2250-0000 | \$3,375 MT3R-3375-0000 |
| \$23,000 | \$1,150 MT1R-1150-0000 | \$2,300 MT2R-2300-0000 | \$3,450 MT3R-3450-0000 |
| \$23,500 | \$1,175 MT1R-1175-0000 | \$2,350 MT2R-2350-0000 | \$3,525 MT3R-3525-0000 |
| \$24,000 | \$1,200 MT1R-1200-0000 | \$2,400 MT2R-2400-0000 | \$3,600 MT3R-3600-0000 |
| \$24,500 | \$1,225 MT1R-1225-0000 | \$2,450 MT2R-2450-0000 | \$3,675 MT3R-3675-0000 |
| \$25,000 | \$1,250 MT1R-1250-0000 | \$2,500 MT2R-2500-0000 | \$3,750 MT3R-3750-0000 |
| \$25,500 | \$1,275 MT1R-1275-0000 | \$2,550 MT2R-2550-0000 | \$3,825 MT3R-3825-0000 |
| \$26,000 | \$1,300 MT1R-1300-0000 | \$2,600 MT2R-2600-0000 | \$3,900 MT3R-3900-0000 |
| \$26,500 | \$1,325 MT1R-1325-0000 | \$2,650 MT2R-2650-0000 | \$3,975 MT3R-3975-0000 |
| \$27,000 | \$1,350 MT1R-1350-0000 | \$2,700 MT2R-2700-0000 | \$4,050 MT3R-4050-0000 |
| \$27,500 | \$1,375 MT1R-1375-0000 | \$2,750 MT2R-2750-0000 | \$4,125 MT3R-4125-0000 |
| \$28,000 | \$1,400 MT1R-1400-0000 | \$2,800 MT2R-2800-0000 | \$4,200 MT3R-4200-0000 |
| \$28,500 | \$1,425 MT1R-1425-0000 | \$2,850 MT2R-2850-0000 | \$4,275 MT3R-4275-0000 |
| \$29,000 | \$1,450 MT1R-1450-0000 | \$2,900 MT2R-2900-0000 | \$4,350 MT3R-4350-0000 |
| \$29,500 | \$1,475 MT1R-1475-0000 | \$2,950 MT2R-2950-0000 | \$4,425 MT3R-4425-0000 |
| \$30,000 | \$1,500 MT1R-1500-0000 | \$3,000 MT2R-3000-0000 | \$4,500 MT3R-4500-0000 |

Licensed to The Best Heating & Air under the terms of the User License Agreement

ENERGY SAVINGS



**GUIDES ARE PROVIDED IN YOUR
PREFERRED DUCTLESS BRAND**

Home Comfort Energy Savings Calculator®*

1.5 Ton Air Conditioner - Annual Savings

| | New SEER | Existing SEER | | | | | | | | | | |
|--|----------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| | 32 | \$ 1,141 | \$ 940 | \$ 790 | \$ 673 | \$ 579 | \$ 503 | \$ 439 | \$ 385 | \$ 338 | \$ 298 | \$ 263 |
| | 31 | \$ 1,132 | \$ 932 | \$ 781 | \$ 664 | \$ 571 | \$ 494 | \$ 430 | \$ 376 | \$ 330 | \$ 290 | \$ 255 |
| | 30 | \$ 1,123 | \$ 923 | \$ 772 | \$ 655 | \$ 562 | \$ 485 | \$ 421 | \$ 367 | \$ 321 | \$ 281 | \$ 246 |
| | 29 | \$ 1,114 | \$ 913 | \$ 763 | \$ 646 | \$ 552 | \$ 475 | \$ 412 | \$ 358 | \$ 311 | \$ 271 | \$ 236 |
| | 28 | \$ 1,103 | \$ 903 | \$ 752 | \$ 635 | \$ 542 | \$ 465 | \$ 401 | \$ 347 | \$ 301 | \$ 261 | \$ 226 |
| | 27 | \$ 1,092 | \$ 891 | \$ 741 | \$ 624 | \$ 530 | \$ 454 | \$ 390 | \$ 336 | \$ 290 | \$ 250 | \$ 215 |
| | 26 | \$ 1,080 | \$ 879 | \$ 729 | \$ 612 | \$ 518 | \$ 442 | \$ 378 | \$ 324 | \$ 278 | \$ 238 | \$ 203 |
| | 25 | \$ 1,067 | \$ 866 | \$ 716 | \$ 599 | \$ 505 | \$ 429 | \$ 365 | \$ 311 | \$ 265 | \$ 225 | \$ 190 |
| | 24 | \$ 1,053 | \$ 852 | \$ 702 | \$ 585 | \$ 491 | \$ 415 | \$ 351 | \$ 297 | \$ 251 | \$ 211 | \$ 176 |
| | 23 | \$ 1,038 | \$ 837 | \$ 687 | \$ 570 | \$ 476 | \$ 400 | \$ 336 | \$ 282 | \$ 235 | \$ 195 | \$ 160 |
| | 22 | \$ 1,021 | \$ 821 | \$ 670 | \$ 553 | \$ 459 | \$ 383 | \$ 319 | \$ 265 | \$ 219 | \$ 179 | \$ 144 |
| | 21 | \$ 1,003 | \$ 802 | \$ 652 | \$ 535 | \$ 441 | \$ 365 | \$ 301 | \$ 247 | \$ 201 | \$ 160 | \$ 125 |
| | 20 | \$ 983 | \$ 782 | \$ 632 | \$ 515 | \$ 421 | \$ 345 | \$ 281 | \$ 227 | \$ 181 | \$ 140 | \$ 105 |
| | 19 | \$ 961 | \$ 760 | \$ 610 | \$ 493 | \$ 399 | \$ 322 | \$ 259 | \$ 205 | \$ 158 | \$ 118 | \$ 83 |
| | 18 | \$ 936 | \$ 735 | \$ 585 | \$ 468 | \$ 374 | \$ 298 | \$ 234 | \$ 180 | \$ 134 | \$ 94 | \$ 59 |
| | 17 | \$ 908 | \$ 708 | \$ 557 | \$ 440 | \$ 347 | \$ 270 | \$ 206 | \$ 152 | \$ 106 | \$ 66 | \$ 31 |
| | 16 | \$ 878 | \$ 677 | \$ 527 | \$ 410 | \$ 316 | \$ 239 | \$ 176 | \$ 122 | \$ 75 | \$ 35 | |
| | 15 | \$ 842 | \$ 642 | \$ 491 | \$ 374 | \$ 281 | \$ 204 | \$ 140 | \$ 86 | \$ 40 | | |
| | 14 | \$ 802 | \$ 602 | \$ 451 | \$ 334 | \$ 241 | \$ 164 | \$ 100 | \$ 46 | | | |

1.5 Ton Air Conditioner - Monthly Savings

| | New SEER | Existing SEER | | | | | | | | | | |
|--|----------|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| | 32 | \$ 95 | \$ 78 | \$ 66 | \$ 56 | \$ 48 | \$ 42 | \$ 37 | \$ 32 | \$ 28 | \$ 25 | \$ 22 |
| | 31 | \$ 94 | \$ 78 | \$ 65 | \$ 55 | \$ 48 | \$ 41 | \$ 36 | \$ 31 | \$ 27 | \$ 24 | \$ 21 |
| | 30 | \$ 94 | \$ 77 | \$ 64 | \$ 55 | \$ 47 | \$ 40 | \$ 35 | \$ 31 | \$ 27 | \$ 23 | \$ 20 |
| | 29 | \$ 93 | \$ 76 | \$ 64 | \$ 54 | \$ 46 | \$ 40 | \$ 34 | \$ 30 | \$ 26 | \$ 23 | \$ 20 |
| | 28 | \$ 92 | \$ 75 | \$ 63 | \$ 53 | \$ 45 | \$ 39 | \$ 33 | \$ 29 | \$ 25 | \$ 22 | \$ 19 |
| | 27 | \$ 91 | \$ 74 | \$ 62 | \$ 52 | \$ 44 | \$ 38 | \$ 33 | \$ 28 | \$ 24 | \$ 21 | \$ 18 |
| | 26 | \$ 90 | \$ 73 | \$ 61 | \$ 51 | \$ 43 | \$ 37 | \$ 32 | \$ 27 | \$ 23 | \$ 20 | \$ 17 |
| | 25 | \$ 89 | \$ 72 | \$ 60 | \$ 50 | \$ 42 | \$ 36 | \$ 30 | \$ 26 | \$ 22 | \$ 19 | \$ 16 |
| | 24 | \$ 88 | \$ 71 | \$ 59 | \$ 49 | \$ 41 | \$ 35 | \$ 29 | \$ 25 | \$ 21 | \$ 18 | \$ 15 |
| | 23 | \$ 86 | \$ 70 | \$ 57 | \$ 47 | \$ 40 | \$ 33 | \$ 28 | \$ 23 | \$ 20 | \$ 16 | \$ 13 |
| | 22 | \$ 85 | \$ 68 | \$ 56 | \$ 46 | \$ 38 | \$ 32 | \$ 27 | \$ 22 | \$ 18 | \$ 15 | \$ 12 |
| | 21 | \$ 84 | \$ 67 | \$ 54 | \$ 45 | \$ 37 | \$ 30 | \$ 25 | \$ 21 | \$ 17 | \$ 13 | \$ 10 |
| | 20 | \$ 82 | \$ 65 | \$ 53 | \$ 43 | \$ 35 | \$ 29 | \$ 23 | \$ 19 | \$ 15 | \$ 12 | \$ 9 |
| | 19 | \$ 80 | \$ 63 | \$ 51 | \$ 41 | \$ 33 | \$ 27 | \$ 22 | \$ 17 | \$ 13 | \$ 10 | \$ 7 |
| | 18 | \$ 78 | \$ 61 | \$ 49 | \$ 39 | \$ 31 | \$ 25 | \$ 20 | \$ 15 | \$ 11 | \$ 8 | \$ 5 |
| | 17 | \$ 76 | \$ 59 | \$ 46 | \$ 37 | \$ 29 | \$ 23 | \$ 17 | \$ 13 | \$ 9 | \$ 6 | \$ 3 |
| | 16 | \$ 73 | \$ 56 | \$ 44 | \$ 34 | \$ 26 | \$ 20 | \$ 15 | \$ 10 | \$ 6 | \$ 3 | |
| | 15 | \$ 70 | \$ 53 | \$ 41 | \$ 31 | \$ 23 | \$ 17 | \$ 12 | \$ 7 | \$ 3 | | |
| | 14 | \$ 67 | \$ 50 | \$ 38 | \$ 28 | \$ 20 | \$ 14 | \$ 8 | \$ 4 | | | |

Calculations based on:

- 18,000 BTUH Cooling Unit
- \$ 0.130 Electric Rate per KWH
- 2,700 Annual Cooling Load Hours

***Note:** Savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

Licensed to The Best Heating & Air under the terms of the User License Agreement

Home Comfort Energy Savings Calculator®*

2.0 Ton Air Conditioner - Annual Savings

| | Existing SEER | | | | | | | | | | | |
|-----------------|---------------|----------|----------|--------|--------|--------|--------|--------|--------|--------|--------|--|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | |
| New SEER | | | | | | | | | | | | |
| 32 | \$ 1,521 | \$ 1,254 | \$ 1,053 | \$ 897 | \$ 772 | \$ 670 | \$ 585 | \$ 513 | \$ 451 | \$ 398 | \$ 351 | |
| 31 | \$ 1,510 | \$ 1,242 | \$ 1,042 | \$ 886 | \$ 761 | \$ 659 | \$ 574 | \$ 502 | \$ 440 | \$ 386 | \$ 340 | |
| 30 | \$ 1,498 | \$ 1,230 | \$ 1,030 | \$ 874 | \$ 749 | \$ 647 | \$ 562 | \$ 490 | \$ 428 | \$ 374 | \$ 328 | |
| 29 | \$ 1,485 | \$ 1,217 | \$ 1,017 | \$ 861 | \$ 736 | \$ 634 | \$ 549 | \$ 477 | \$ 415 | \$ 361 | \$ 315 | |
| 28 | \$ 1,471 | \$ 1,203 | \$ 1,003 | \$ 847 | \$ 722 | \$ 620 | \$ 535 | \$ 463 | \$ 401 | \$ 348 | \$ 301 | |
| 27 | \$ 1,456 | \$ 1,189 | \$ 988 | \$ 832 | \$ 707 | \$ 605 | \$ 520 | \$ 448 | \$ 386 | \$ 333 | \$ 286 | |
| 26 | \$ 1,440 | \$ 1,173 | \$ 972 | \$ 816 | \$ 691 | \$ 589 | \$ 504 | \$ 432 | \$ 370 | \$ 317 | \$ 270 | |
| 25 | \$ 1,423 | \$ 1,155 | \$ 955 | \$ 799 | \$ 674 | \$ 572 | \$ 487 | \$ 415 | \$ 353 | \$ 300 | \$ 253 | |
| 24 | \$ 1,404 | \$ 1,137 | \$ 936 | \$ 780 | \$ 655 | \$ 553 | \$ 468 | \$ 396 | \$ 334 | \$ 281 | \$ 234 | |
| 23 | \$ 1,384 | \$ 1,116 | \$ 916 | \$ 760 | \$ 635 | \$ 533 | \$ 448 | \$ 376 | \$ 314 | \$ 260 | \$ 214 | |
| 22 | \$ 1,361 | \$ 1,094 | \$ 893 | \$ 737 | \$ 613 | \$ 511 | \$ 425 | \$ 353 | \$ 292 | \$ 238 | \$ 191 | |
| 21 | \$ 1,337 | \$ 1,070 | \$ 869 | \$ 713 | \$ 588 | \$ 486 | \$ 401 | \$ 329 | \$ 267 | \$ 214 | \$ 167 | |
| 20 | \$ 1,310 | \$ 1,043 | \$ 842 | \$ 686 | \$ 562 | \$ 459 | \$ 374 | \$ 302 | \$ 241 | \$ 187 | \$ 140 | |
| 19 | \$ 1,281 | \$ 1,013 | \$ 813 | \$ 657 | \$ 532 | \$ 430 | \$ 345 | \$ 273 | \$ 211 | \$ 158 | \$ 111 | |
| 18 | \$ 1,248 | \$ 981 | \$ 780 | \$ 624 | \$ 499 | \$ 397 | \$ 312 | \$ 240 | \$ 178 | \$ 125 | \$ 78 | |
| 17 | \$ 1,211 | \$ 944 | \$ 743 | \$ 587 | \$ 462 | \$ 360 | \$ 275 | \$ 203 | \$ 142 | \$ 88 | \$ 41 | |
| 16 | \$ 1,170 | \$ 903 | \$ 702 | \$ 546 | \$ 421 | \$ 319 | \$ 234 | \$ 162 | \$ 100 | \$ 47 | | |
| 15 | \$ 1,123 | \$ 856 | \$ 655 | \$ 499 | \$ 374 | \$ 272 | \$ 187 | \$ 115 | \$ 53 | | | |
| 14 | \$ 1,070 | \$ 802 | \$ 602 | \$ 446 | \$ 321 | \$ 219 | \$ 134 | \$ 62 | | | | |

2.0 Ton Air Conditioner - Monthly Savings

| | Existing SEER | | | | | | | | | | | |
|-----------------|---------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | |
| New SEER | | | | | | | | | | | | |
| 32 | \$ 127 | \$ 104 | \$ 88 | \$ 75 | \$ 64 | \$ 56 | \$ 49 | \$ 43 | \$ 38 | \$ 33 | \$ 29 | |
| 31 | \$ 126 | \$ 104 | \$ 87 | \$ 74 | \$ 63 | \$ 55 | \$ 48 | \$ 42 | \$ 37 | \$ 32 | \$ 28 | |
| 30 | \$ 125 | \$ 103 | \$ 86 | \$ 73 | \$ 62 | \$ 54 | \$ 47 | \$ 41 | \$ 36 | \$ 31 | \$ 27 | |
| 29 | \$ 124 | \$ 101 | \$ 85 | \$ 72 | \$ 61 | \$ 53 | \$ 46 | \$ 40 | \$ 35 | \$ 30 | \$ 26 | |
| 28 | \$ 123 | \$ 100 | \$ 84 | \$ 71 | \$ 60 | \$ 52 | \$ 45 | \$ 39 | \$ 33 | \$ 29 | \$ 25 | |
| 27 | \$ 121 | \$ 99 | \$ 82 | \$ 69 | \$ 59 | \$ 50 | \$ 43 | \$ 37 | \$ 32 | \$ 28 | \$ 24 | |
| 26 | \$ 120 | \$ 98 | \$ 81 | \$ 68 | \$ 58 | \$ 49 | \$ 42 | \$ 36 | \$ 31 | \$ 26 | \$ 23 | |
| 25 | \$ 119 | \$ 96 | \$ 80 | \$ 67 | \$ 56 | \$ 48 | \$ 41 | \$ 35 | \$ 29 | \$ 25 | \$ 21 | |
| 24 | \$ 117 | \$ 95 | \$ 78 | \$ 65 | \$ 55 | \$ 46 | \$ 39 | \$ 33 | \$ 28 | \$ 23 | \$ 20 | |
| 23 | \$ 115 | \$ 93 | \$ 76 | \$ 63 | \$ 53 | \$ 44 | \$ 37 | \$ 31 | \$ 26 | \$ 22 | \$ 18 | |
| 22 | \$ 113 | \$ 91 | \$ 74 | \$ 61 | \$ 51 | \$ 43 | \$ 35 | \$ 29 | \$ 24 | \$ 20 | \$ 16 | |
| 21 | \$ 111 | \$ 89 | \$ 72 | \$ 59 | \$ 49 | \$ 41 | \$ 33 | \$ 27 | \$ 22 | \$ 18 | \$ 14 | |
| 20 | \$ 109 | \$ 87 | \$ 70 | \$ 57 | \$ 47 | \$ 38 | \$ 31 | \$ 25 | \$ 20 | \$ 16 | \$ 12 | |
| 19 | \$ 107 | \$ 84 | \$ 68 | \$ 55 | \$ 44 | \$ 36 | \$ 29 | \$ 23 | \$ 18 | \$ 13 | \$ 9 | |
| 18 | \$ 104 | \$ 82 | \$ 65 | \$ 52 | \$ 42 | \$ 33 | \$ 26 | \$ 20 | \$ 15 | \$ 10 | \$ 7 | |
| 17 | \$ 101 | \$ 79 | \$ 62 | \$ 49 | \$ 39 | \$ 30 | \$ 23 | \$ 17 | \$ 12 | \$ 7 | \$ 3 | |
| 16 | \$ 98 | \$ 75 | \$ 59 | \$ 46 | \$ 35 | \$ 27 | \$ 20 | \$ 14 | \$ 8 | \$ 4 | | |
| 15 | \$ 94 | \$ 71 | \$ 55 | \$ 42 | \$ 31 | \$ 23 | \$ 16 | \$ 10 | \$ 4 | | | |
| 14 | \$ 89 | \$ 67 | \$ 50 | \$ 37 | \$ 27 | \$ 18 | \$ 11 | \$ 5 | | | | |

Calculations based on:

- 24,000 BTUH Cooling Unit
- \$ 0.130 Electric Rate per KWH
- 2,700 Annual Cooling Load Hours

***Note:** Savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

Licensed to The Best Heating & Air under the terms of the User License Agreement

Home Comfort Energy Savings Calculator®*

2.5 Ton Air Conditioner - Annual Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|----------|----------|----------|--------|--------|--------|--------|--------|--------|--------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 1,901 | \$ 1,567 | \$ 1,316 | \$ 1,121 | \$ 965 | \$ 838 | \$ 731 | \$ 641 | \$ 564 | \$ 497 | \$ 439 |
| 31 | \$ 1,887 | \$ 1,553 | \$ 1,302 | \$ 1,107 | \$ 951 | \$ 823 | \$ 717 | \$ 627 | \$ 550 | \$ 483 | \$ 425 |
| 30 | \$ 1,872 | \$ 1,538 | \$ 1,287 | \$ 1,092 | \$ 936 | \$ 808 | \$ 702 | \$ 612 | \$ 535 | \$ 468 | \$ 410 |
| 29 | \$ 1,856 | \$ 1,522 | \$ 1,271 | \$ 1,076 | \$ 920 | \$ 792 | \$ 686 | \$ 596 | \$ 519 | \$ 452 | \$ 393 |
| 28 | \$ 1,839 | \$ 1,504 | \$ 1,254 | \$ 1,059 | \$ 903 | \$ 775 | \$ 669 | \$ 579 | \$ 501 | \$ 435 | \$ 376 |
| 27 | \$ 1,820 | \$ 1,486 | \$ 1,235 | \$ 1,040 | \$ 884 | \$ 756 | \$ 650 | \$ 560 | \$ 483 | \$ 416 | \$ 358 |
| 26 | \$ 1,800 | \$ 1,466 | \$ 1,215 | \$ 1,020 | \$ 864 | \$ 736 | \$ 630 | \$ 540 | \$ 463 | \$ 396 | \$ 338 |
| 25 | \$ 1,778 | \$ 1,444 | \$ 1,193 | \$ 998 | \$ 842 | \$ 715 | \$ 608 | \$ 518 | \$ 441 | \$ 374 | \$ 316 |
| 24 | \$ 1,755 | \$ 1,421 | \$ 1,170 | \$ 975 | \$ 819 | \$ 691 | \$ 585 | \$ 495 | \$ 418 | \$ 351 | \$ 293 |
| 23 | \$ 1,730 | \$ 1,395 | \$ 1,145 | \$ 950 | \$ 794 | \$ 666 | \$ 560 | \$ 470 | \$ 392 | \$ 326 | \$ 267 |
| 22 | \$ 1,702 | \$ 1,368 | \$ 1,117 | \$ 922 | \$ 766 | \$ 638 | \$ 532 | \$ 442 | \$ 365 | \$ 298 | \$ 239 |
| 21 | \$ 1,671 | \$ 1,337 | \$ 1,086 | \$ 891 | \$ 735 | \$ 608 | \$ 501 | \$ 411 | \$ 334 | \$ 267 | \$ 209 |
| 20 | \$ 1,638 | \$ 1,304 | \$ 1,053 | \$ 858 | \$ 702 | \$ 574 | \$ 468 | \$ 378 | \$ 301 | \$ 234 | \$ 176 |
| 19 | \$ 1,601 | \$ 1,267 | \$ 1,016 | \$ 821 | \$ 665 | \$ 537 | \$ 431 | \$ 341 | \$ 264 | \$ 197 | \$ 139 |
| 18 | \$ 1,560 | \$ 1,226 | \$ 975 | \$ 780 | \$ 624 | \$ 496 | \$ 390 | \$ 300 | \$ 223 | \$ 156 | \$ 98 |
| 17 | \$ 1,514 | \$ 1,180 | \$ 929 | \$ 734 | \$ 578 | \$ 450 | \$ 344 | \$ 254 | \$ 177 | \$ 110 | \$ 52 |
| 16 | \$ 1,463 | \$ 1,128 | \$ 878 | \$ 683 | \$ 527 | \$ 399 | \$ 293 | \$ 203 | \$ 125 | \$ 58 | |
| 15 | \$ 1,404 | \$ 1,070 | \$ 819 | \$ 624 | \$ 468 | \$ 340 | \$ 234 | \$ 144 | \$ 67 | | |
| 14 | \$ 1,337 | \$ 1,003 | \$ 752 | \$ 557 | \$ 401 | \$ 274 | \$ 167 | \$ 77 | | | |

2.5 Ton Air Conditioner - Monthly Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|--------|--------|-------|-------|-------|-------|-------|-------|-------|-------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 158 | \$ 131 | \$ 110 | \$ 93 | \$ 80 | \$ 70 | \$ 61 | \$ 53 | \$ 47 | \$ 41 | \$ 37 |
| 31 | \$ 157 | \$ 129 | \$ 109 | \$ 92 | \$ 79 | \$ 69 | \$ 60 | \$ 52 | \$ 46 | \$ 40 | \$ 35 |
| 30 | \$ 156 | \$ 128 | \$ 107 | \$ 91 | \$ 78 | \$ 67 | \$ 59 | \$ 51 | \$ 45 | \$ 39 | \$ 34 |
| 29 | \$ 155 | \$ 127 | \$ 106 | \$ 90 | \$ 77 | \$ 66 | \$ 57 | \$ 50 | \$ 43 | \$ 38 | \$ 33 |
| 28 | \$ 153 | \$ 125 | \$ 104 | \$ 88 | \$ 75 | \$ 65 | \$ 56 | \$ 48 | \$ 42 | \$ 36 | \$ 31 |
| 27 | \$ 152 | \$ 124 | \$ 103 | \$ 87 | \$ 74 | \$ 63 | \$ 54 | \$ 47 | \$ 40 | \$ 35 | \$ 30 |
| 26 | \$ 150 | \$ 122 | \$ 101 | \$ 85 | \$ 72 | \$ 61 | \$ 53 | \$ 45 | \$ 39 | \$ 33 | \$ 28 |
| 25 | \$ 148 | \$ 120 | \$ 99 | \$ 83 | \$ 70 | \$ 60 | \$ 51 | \$ 43 | \$ 37 | \$ 31 | \$ 26 |
| 24 | \$ 146 | \$ 118 | \$ 98 | \$ 81 | \$ 68 | \$ 58 | \$ 49 | \$ 41 | \$ 35 | \$ 29 | \$ 24 |
| 23 | \$ 144 | \$ 116 | \$ 95 | \$ 79 | \$ 66 | \$ 55 | \$ 47 | \$ 39 | \$ 33 | \$ 27 | \$ 22 |
| 22 | \$ 142 | \$ 114 | \$ 93 | \$ 77 | \$ 64 | \$ 53 | \$ 44 | \$ 37 | \$ 30 | \$ 25 | \$ 20 |
| 21 | \$ 139 | \$ 111 | \$ 91 | \$ 74 | \$ 61 | \$ 51 | \$ 42 | \$ 34 | \$ 28 | \$ 22 | \$ 17 |
| 20 | \$ 137 | \$ 109 | \$ 88 | \$ 72 | \$ 59 | \$ 48 | \$ 39 | \$ 32 | \$ 25 | \$ 20 | \$ 15 |
| 19 | \$ 133 | \$ 106 | \$ 85 | \$ 68 | \$ 55 | \$ 45 | \$ 36 | \$ 28 | \$ 22 | \$ 16 | \$ 12 |
| 18 | \$ 130 | \$ 102 | \$ 81 | \$ 65 | \$ 52 | \$ 41 | \$ 33 | \$ 25 | \$ 19 | \$ 13 | \$ 8 |
| 17 | \$ 126 | \$ 98 | \$ 77 | \$ 61 | \$ 48 | \$ 38 | \$ 29 | \$ 21 | \$ 15 | \$ 9 | \$ 4 |
| 16 | \$ 122 | \$ 94 | \$ 73 | \$ 57 | \$ 44 | \$ 33 | \$ 24 | \$ 17 | \$ 10 | \$ 5 | |
| 15 | \$ 117 | \$ 89 | \$ 68 | \$ 52 | \$ 39 | \$ 28 | \$ 20 | \$ 12 | \$ 6 | | |
| 14 | \$ 111 | \$ 84 | \$ 63 | \$ 46 | \$ 33 | \$ 23 | \$ 14 | \$ 6 | | | |

Calculations based on:

- 30,000 BTUH Cooling Unit
- \$ 0.130 Electric Rate per KWH
- 2,700 Annual Cooling Load Hours

***Note:** Savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

Licensed to The Best Heating & Air under the terms of the User License Agreement

Home Comfort Energy Savings Calculator®*

3.0 Ton Air Conditioner - Annual Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|----------|----------|----------|----------|----------|--------|--------|--------|--------|--------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 2,282 | \$ 1,880 | \$ 1,580 | \$ 1,346 | \$ 1,158 | \$ 1,005 | \$ 878 | \$ 770 | \$ 677 | \$ 597 | \$ 527 |
| 31 | \$ 2,265 | \$ 1,863 | \$ 1,563 | \$ 1,329 | \$ 1,141 | \$ 988 | \$ 861 | \$ 753 | \$ 660 | \$ 580 | \$ 510 |
| 30 | \$ 2,246 | \$ 1,845 | \$ 1,544 | \$ 1,310 | \$ 1,123 | \$ 970 | \$ 842 | \$ 734 | \$ 642 | \$ 562 | \$ 491 |
| 29 | \$ 2,227 | \$ 1,826 | \$ 1,525 | \$ 1,291 | \$ 1,104 | \$ 951 | \$ 823 | \$ 715 | \$ 622 | \$ 542 | \$ 472 |
| 28 | \$ 2,206 | \$ 1,805 | \$ 1,504 | \$ 1,270 | \$ 1,083 | \$ 930 | \$ 802 | \$ 694 | \$ 602 | \$ 521 | \$ 451 |
| 27 | \$ 2,184 | \$ 1,783 | \$ 1,482 | \$ 1,248 | \$ 1,061 | \$ 908 | \$ 780 | \$ 672 | \$ 579 | \$ 499 | \$ 429 |
| 26 | \$ 2,160 | \$ 1,759 | \$ 1,458 | \$ 1,224 | \$ 1,037 | \$ 884 | \$ 756 | \$ 648 | \$ 555 | \$ 475 | \$ 405 |
| 25 | \$ 2,134 | \$ 1,733 | \$ 1,432 | \$ 1,198 | \$ 1,011 | \$ 858 | \$ 730 | \$ 622 | \$ 530 | \$ 449 | \$ 379 |
| 24 | \$ 2,106 | \$ 1,705 | \$ 1,404 | \$ 1,170 | \$ 983 | \$ 830 | \$ 702 | \$ 594 | \$ 501 | \$ 421 | \$ 351 |
| 23 | \$ 2,075 | \$ 1,674 | \$ 1,373 | \$ 1,139 | \$ 952 | \$ 799 | \$ 671 | \$ 563 | \$ 471 | \$ 391 | \$ 320 |
| 22 | \$ 2,042 | \$ 1,641 | \$ 1,340 | \$ 1,106 | \$ 919 | \$ 766 | \$ 638 | \$ 530 | \$ 438 | \$ 357 | \$ 287 |
| 21 | \$ 2,006 | \$ 1,605 | \$ 1,304 | \$ 1,070 | \$ 883 | \$ 729 | \$ 602 | \$ 494 | \$ 401 | \$ 321 | \$ 251 |
| 20 | \$ 1,966 | \$ 1,564 | \$ 1,264 | \$ 1,030 | \$ 842 | \$ 689 | \$ 562 | \$ 454 | \$ 361 | \$ 281 | \$ 211 |
| 19 | \$ 1,921 | \$ 1,520 | \$ 1,219 | \$ 985 | \$ 798 | \$ 645 | \$ 517 | \$ 409 | \$ 317 | \$ 236 | \$ 166 |
| 18 | \$ 1,872 | \$ 1,471 | \$ 1,170 | \$ 936 | \$ 749 | \$ 596 | \$ 468 | \$ 360 | \$ 267 | \$ 187 | \$ 117 |
| 17 | \$ 1,817 | \$ 1,416 | \$ 1,115 | \$ 881 | \$ 694 | \$ 541 | \$ 413 | \$ 305 | \$ 212 | \$ 132 | \$ 62 |
| 16 | \$ 1,755 | \$ 1,354 | \$ 1,053 | \$ 819 | \$ 632 | \$ 479 | \$ 351 | \$ 243 | \$ 150 | \$ 70 | |
| 15 | \$ 1,685 | \$ 1,284 | \$ 983 | \$ 749 | \$ 562 | \$ 408 | \$ 281 | \$ 173 | \$ 80 | | |
| 14 | \$ 1,605 | \$ 1,203 | \$ 903 | \$ 669 | \$ 481 | \$ 328 | \$ 201 | \$ 93 | | | |

3.0 Ton Air Conditioner - Monthly Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|--------|--------|--------|-------|-------|-------|-------|-------|-------|-------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 190 | \$ 157 | \$ 132 | \$ 112 | \$ 97 | \$ 84 | \$ 73 | \$ 64 | \$ 56 | \$ 50 | \$ 44 |
| 31 | \$ 189 | \$ 155 | \$ 130 | \$ 111 | \$ 95 | \$ 82 | \$ 72 | \$ 63 | \$ 55 | \$ 48 | \$ 42 |
| 30 | \$ 187 | \$ 154 | \$ 129 | \$ 109 | \$ 94 | \$ 81 | \$ 70 | \$ 61 | \$ 53 | \$ 47 | \$ 41 |
| 29 | \$ 186 | \$ 152 | \$ 127 | \$ 108 | \$ 92 | \$ 79 | \$ 69 | \$ 60 | \$ 52 | \$ 45 | \$ 39 |
| 28 | \$ 184 | \$ 150 | \$ 125 | \$ 106 | \$ 90 | \$ 77 | \$ 67 | \$ 58 | \$ 50 | \$ 43 | \$ 38 |
| 27 | \$ 182 | \$ 149 | \$ 124 | \$ 104 | \$ 88 | \$ 76 | \$ 65 | \$ 56 | \$ 48 | \$ 42 | \$ 36 |
| 26 | \$ 180 | \$ 147 | \$ 122 | \$ 102 | \$ 86 | \$ 74 | \$ 63 | \$ 54 | \$ 46 | \$ 40 | \$ 34 |
| 25 | \$ 178 | \$ 144 | \$ 119 | \$ 100 | \$ 84 | \$ 71 | \$ 61 | \$ 52 | \$ 44 | \$ 37 | \$ 32 |
| 24 | \$ 176 | \$ 142 | \$ 117 | \$ 98 | \$ 82 | \$ 69 | \$ 59 | \$ 50 | \$ 42 | \$ 35 | \$ 29 |
| 23 | \$ 173 | \$ 140 | \$ 114 | \$ 95 | \$ 79 | \$ 67 | \$ 56 | \$ 47 | \$ 39 | \$ 33 | \$ 27 |
| 22 | \$ 170 | \$ 137 | \$ 112 | \$ 92 | \$ 77 | \$ 64 | \$ 53 | \$ 44 | \$ 36 | \$ 30 | \$ 24 |
| 21 | \$ 167 | \$ 134 | \$ 109 | \$ 89 | \$ 74 | \$ 61 | \$ 50 | \$ 41 | \$ 33 | \$ 27 | \$ 21 |
| 20 | \$ 164 | \$ 130 | \$ 105 | \$ 86 | \$ 70 | \$ 57 | \$ 47 | \$ 38 | \$ 30 | \$ 23 | \$ 18 |
| 19 | \$ 160 | \$ 127 | \$ 102 | \$ 82 | \$ 67 | \$ 54 | \$ 43 | \$ 34 | \$ 26 | \$ 20 | \$ 14 |
| 18 | \$ 156 | \$ 123 | \$ 98 | \$ 78 | \$ 62 | \$ 50 | \$ 39 | \$ 30 | \$ 22 | \$ 16 | \$ 10 |
| 17 | \$ 151 | \$ 118 | \$ 93 | \$ 73 | \$ 58 | \$ 45 | \$ 34 | \$ 25 | \$ 18 | \$ 11 | \$ 5 |
| 16 | \$ 146 | \$ 113 | \$ 88 | \$ 68 | \$ 53 | \$ 40 | \$ 29 | \$ 20 | \$ 13 | \$ 6 | |
| 15 | \$ 140 | \$ 107 | \$ 82 | \$ 62 | \$ 47 | \$ 34 | \$ 23 | \$ 14 | \$ 7 | | |
| 14 | \$ 134 | \$ 100 | \$ 75 | \$ 56 | \$ 40 | \$ 27 | \$ 17 | \$ 8 | | | |

Calculations based on:

- 36,000 BTUH Cooling Unit
- \$ 0.130 Electric Rate per KWH
- 2,700 Annual Cooling Load Hours

***Note:** Savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

Licensed to The Best Heating & Air under the terms of the User License Agreement

Home Comfort Energy Savings Calculator®*

3.5 Ton Air Conditioner - Annual Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|----------|----------|----------|----------|----------|----------|--------|--------|--------|--------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 2,662 | \$ 2,194 | \$ 1,843 | \$ 1,570 | \$ 1,351 | \$ 1,173 | \$ 1,024 | \$ 898 | \$ 790 | \$ 696 | \$ 614 |
| 31 | \$ 2,642 | \$ 2,174 | \$ 1,823 | \$ 1,550 | \$ 1,332 | \$ 1,153 | \$ 1,004 | \$ 878 | \$ 770 | \$ 676 | \$ 594 |
| 30 | \$ 2,621 | \$ 2,153 | \$ 1,802 | \$ 1,529 | \$ 1,310 | \$ 1,132 | \$ 983 | \$ 857 | \$ 749 | \$ 655 | \$ 573 |
| 29 | \$ 2,598 | \$ 2,130 | \$ 1,779 | \$ 1,506 | \$ 1,288 | \$ 1,109 | \$ 960 | \$ 834 | \$ 726 | \$ 633 | \$ 551 |
| 28 | \$ 2,574 | \$ 2,106 | \$ 1,755 | \$ 1,482 | \$ 1,264 | \$ 1,085 | \$ 936 | \$ 810 | \$ 702 | \$ 608 | \$ 527 |
| 27 | \$ 2,548 | \$ 2,080 | \$ 1,729 | \$ 1,456 | \$ 1,238 | \$ 1,059 | \$ 910 | \$ 784 | \$ 676 | \$ 582 | \$ 501 |
| 26 | \$ 2,520 | \$ 2,052 | \$ 1,701 | \$ 1,428 | \$ 1,210 | \$ 1,031 | \$ 882 | \$ 756 | \$ 648 | \$ 554 | \$ 473 |
| 25 | \$ 2,490 | \$ 2,022 | \$ 1,671 | \$ 1,398 | \$ 1,179 | \$ 1,001 | \$ 852 | \$ 726 | \$ 618 | \$ 524 | \$ 442 |
| 24 | \$ 2,457 | \$ 1,989 | \$ 1,638 | \$ 1,365 | \$ 1,147 | \$ 968 | \$ 819 | \$ 693 | \$ 585 | \$ 491 | \$ 410 |
| 23 | \$ 2,421 | \$ 1,953 | \$ 1,602 | \$ 1,329 | \$ 1,111 | \$ 932 | \$ 783 | \$ 657 | \$ 549 | \$ 456 | \$ 374 |
| 22 | \$ 2,383 | \$ 1,915 | \$ 1,564 | \$ 1,291 | \$ 1,072 | \$ 893 | \$ 745 | \$ 619 | \$ 511 | \$ 417 | \$ 335 |
| 21 | \$ 2,340 | \$ 1,872 | \$ 1,521 | \$ 1,248 | \$ 1,030 | \$ 851 | \$ 702 | \$ 576 | \$ 468 | \$ 374 | \$ 293 |
| 20 | \$ 2,293 | \$ 1,825 | \$ 1,474 | \$ 1,201 | \$ 983 | \$ 804 | \$ 655 | \$ 529 | \$ 421 | \$ 328 | \$ 246 |
| 19 | \$ 2,241 | \$ 1,773 | \$ 1,422 | \$ 1,149 | \$ 931 | \$ 752 | \$ 603 | \$ 477 | \$ 369 | \$ 276 | \$ 194 |
| 18 | \$ 2,184 | \$ 1,716 | \$ 1,365 | \$ 1,092 | \$ 874 | \$ 695 | \$ 546 | \$ 420 | \$ 312 | \$ 218 | \$ 137 |
| 17 | \$ 2,120 | \$ 1,652 | \$ 1,301 | \$ 1,028 | \$ 809 | \$ 631 | \$ 482 | \$ 356 | \$ 248 | \$ 154 | \$ 72 |
| 16 | \$ 2,048 | \$ 1,580 | \$ 1,229 | \$ 956 | \$ 737 | \$ 558 | \$ 410 | \$ 284 | \$ 176 | \$ 82 | |
| 15 | \$ 1,966 | \$ 1,498 | \$ 1,147 | \$ 874 | \$ 655 | \$ 477 | \$ 328 | \$ 202 | \$ 94 | | |
| 14 | \$ 1,872 | \$ 1,404 | \$ 1,053 | \$ 780 | \$ 562 | \$ 383 | \$ 234 | \$ 108 | | | |

3.5 Ton Air Conditioner - Monthly Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|--------|--------|--------|--------|-------|-------|-------|-------|-------|-------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 222 | \$ 183 | \$ 154 | \$ 131 | \$ 113 | \$ 98 | \$ 85 | \$ 75 | \$ 66 | \$ 58 | \$ 51 |
| 31 | \$ 220 | \$ 181 | \$ 152 | \$ 129 | \$ 111 | \$ 96 | \$ 84 | \$ 73 | \$ 64 | \$ 56 | \$ 50 |
| 30 | \$ 218 | \$ 179 | \$ 150 | \$ 127 | \$ 109 | \$ 94 | \$ 82 | \$ 71 | \$ 62 | \$ 55 | \$ 48 |
| 29 | \$ 217 | \$ 178 | \$ 148 | \$ 126 | \$ 107 | \$ 92 | \$ 80 | \$ 70 | \$ 61 | \$ 53 | \$ 46 |
| 28 | \$ 215 | \$ 176 | \$ 146 | \$ 124 | \$ 105 | \$ 90 | \$ 78 | \$ 68 | \$ 59 | \$ 51 | \$ 44 |
| 27 | \$ 212 | \$ 173 | \$ 144 | \$ 121 | \$ 103 | \$ 88 | \$ 76 | \$ 65 | \$ 56 | \$ 49 | \$ 42 |
| 26 | \$ 210 | \$ 171 | \$ 142 | \$ 119 | \$ 101 | \$ 86 | \$ 74 | \$ 63 | \$ 54 | \$ 46 | \$ 39 |
| 25 | \$ 207 | \$ 168 | \$ 139 | \$ 116 | \$ 98 | \$ 83 | \$ 71 | \$ 60 | \$ 51 | \$ 44 | \$ 37 |
| 24 | \$ 205 | \$ 166 | \$ 137 | \$ 114 | \$ 96 | \$ 81 | \$ 68 | \$ 58 | \$ 49 | \$ 41 | \$ 34 |
| 23 | \$ 202 | \$ 163 | \$ 134 | \$ 111 | \$ 93 | \$ 78 | \$ 65 | \$ 55 | \$ 46 | \$ 38 | \$ 31 |
| 22 | \$ 199 | \$ 160 | \$ 130 | \$ 108 | \$ 89 | \$ 74 | \$ 62 | \$ 52 | \$ 43 | \$ 35 | \$ 28 |
| 21 | \$ 195 | \$ 156 | \$ 127 | \$ 104 | \$ 86 | \$ 71 | \$ 59 | \$ 48 | \$ 39 | \$ 31 | \$ 24 |
| 20 | \$ 191 | \$ 152 | \$ 123 | \$ 100 | \$ 82 | \$ 67 | \$ 55 | \$ 44 | \$ 35 | \$ 27 | \$ 20 |
| 19 | \$ 187 | \$ 148 | \$ 119 | \$ 96 | \$ 78 | \$ 63 | \$ 50 | \$ 40 | \$ 31 | \$ 23 | \$ 16 |
| 18 | \$ 182 | \$ 143 | \$ 114 | \$ 91 | \$ 73 | \$ 58 | \$ 46 | \$ 35 | \$ 26 | \$ 18 | \$ 11 |
| 17 | \$ 177 | \$ 138 | \$ 108 | \$ 86 | \$ 67 | \$ 53 | \$ 40 | \$ 30 | \$ 21 | \$ 13 | \$ 6 |
| 16 | \$ 171 | \$ 132 | \$ 102 | \$ 80 | \$ 61 | \$ 47 | \$ 34 | \$ 24 | \$ 15 | \$ 7 | |
| 15 | \$ 164 | \$ 125 | \$ 96 | \$ 73 | \$ 55 | \$ 40 | \$ 27 | \$ 17 | \$ 8 | | |
| 14 | \$ 156 | \$ 117 | \$ 88 | \$ 65 | \$ 47 | \$ 32 | \$ 20 | \$ 9 | | | |

Calculations based on:

- 42,000 BTUH Cooling Unit
- \$ 0.130 Electric Rate per KWH
- 2,700 Annual Cooling Load Hours

***Note:** Savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

Licensed to The Best Heating & Air under the terms of the User License Agreement

Home Comfort Energy Savings Calculator®*

4.0 Ton Air Conditioner - Annual Savings

| | Existing SEER | | | | | | | | | | |
|--------------------|---------------|----------|----------|----------|----------|----------|----------|----------|--------|--------|--------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| New SEER 32 | \$ 3,042 | \$ 2,507 | \$ 2,106 | \$ 1,794 | \$ 1,544 | \$ 1,340 | \$ 1,170 | \$ 1,026 | \$ 903 | \$ 796 | \$ 702 |
| 31 | \$ 3,019 | \$ 2,484 | \$ 2,083 | \$ 1,771 | \$ 1,522 | \$ 1,318 | \$ 1,147 | \$ 1,003 | \$ 880 | \$ 773 | \$ 679 |
| 30 | \$ 2,995 | \$ 2,460 | \$ 2,059 | \$ 1,747 | \$ 1,498 | \$ 1,293 | \$ 1,123 | \$ 979 | \$ 856 | \$ 749 | \$ 655 |
| 29 | \$ 2,969 | \$ 2,435 | \$ 2,033 | \$ 1,721 | \$ 1,472 | \$ 1,268 | \$ 1,097 | \$ 953 | \$ 830 | \$ 723 | \$ 629 |
| 28 | \$ 2,942 | \$ 2,407 | \$ 2,006 | \$ 1,694 | \$ 1,444 | \$ 1,240 | \$ 1,070 | \$ 926 | \$ 802 | \$ 695 | \$ 602 |
| 27 | \$ 2,912 | \$ 2,377 | \$ 1,976 | \$ 1,664 | \$ 1,414 | \$ 1,210 | \$ 1,040 | \$ 896 | \$ 773 | \$ 666 | \$ 572 |
| 26 | \$ 2,880 | \$ 2,345 | \$ 1,944 | \$ 1,632 | \$ 1,382 | \$ 1,178 | \$ 1,008 | \$ 864 | \$ 741 | \$ 634 | \$ 540 |
| 25 | \$ 2,845 | \$ 2,311 | \$ 1,909 | \$ 1,597 | \$ 1,348 | \$ 1,144 | \$ 973 | \$ 829 | \$ 706 | \$ 599 | \$ 505 |
| 24 | \$ 2,808 | \$ 2,273 | \$ 1,872 | \$ 1,560 | \$ 1,310 | \$ 1,106 | \$ 936 | \$ 792 | \$ 669 | \$ 562 | \$ 468 |
| 23 | \$ 2,767 | \$ 2,232 | \$ 1,831 | \$ 1,519 | \$ 1,270 | \$ 1,065 | \$ 895 | \$ 751 | \$ 628 | \$ 521 | \$ 427 |
| 22 | \$ 2,723 | \$ 2,188 | \$ 1,787 | \$ 1,475 | \$ 1,225 | \$ 1,021 | \$ 851 | \$ 707 | \$ 583 | \$ 477 | \$ 383 |
| 21 | \$ 2,674 | \$ 2,139 | \$ 1,738 | \$ 1,426 | \$ 1,177 | \$ 972 | \$ 802 | \$ 658 | \$ 535 | \$ 428 | \$ 334 |
| 20 | \$ 2,621 | \$ 2,086 | \$ 1,685 | \$ 1,373 | \$ 1,123 | \$ 919 | \$ 749 | \$ 605 | \$ 481 | \$ 374 | \$ 281 |
| 19 | \$ 2,562 | \$ 2,027 | \$ 1,626 | \$ 1,314 | \$ 1,064 | \$ 860 | \$ 690 | \$ 546 | \$ 422 | \$ 315 | \$ 222 |
| 18 | \$ 2,496 | \$ 1,961 | \$ 1,560 | \$ 1,248 | \$ 998 | \$ 794 | \$ 624 | \$ 480 | \$ 357 | \$ 250 | \$ 156 |
| 17 | \$ 2,423 | \$ 1,888 | \$ 1,487 | \$ 1,175 | \$ 925 | \$ 721 | \$ 551 | \$ 407 | \$ 283 | \$ 176 | \$ 83 |
| 16 | \$ 2,340 | \$ 1,805 | \$ 1,404 | \$ 1,092 | \$ 842 | \$ 638 | \$ 468 | \$ 324 | \$ 201 | \$ 94 | |
| 15 | \$ 2,246 | \$ 1,712 | \$ 1,310 | \$ 998 | \$ 749 | \$ 545 | \$ 374 | \$ 230 | \$ 107 | | |
| 14 | \$ 2,139 | \$ 1,605 | \$ 1,203 | \$ 891 | \$ 642 | \$ 438 | \$ 267 | \$ 123 | | | |

4.0 Ton Air Conditioner - Monthly Savings

| | Existing SEER | | | | | | | | | | |
|--------------------|---------------|--------|--------|--------|--------|--------|-------|-------|-------|-------|-------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| New SEER 32 | \$ 254 | \$ 209 | \$ 176 | \$ 150 | \$ 129 | \$ 112 | \$ 98 | \$ 86 | \$ 75 | \$ 66 | \$ 59 |
| 31 | \$ 252 | \$ 207 | \$ 174 | \$ 148 | \$ 127 | \$ 110 | \$ 96 | \$ 84 | \$ 73 | \$ 64 | \$ 57 |
| 30 | \$ 250 | \$ 205 | \$ 172 | \$ 146 | \$ 125 | \$ 108 | \$ 94 | \$ 82 | \$ 71 | \$ 62 | \$ 55 |
| 29 | \$ 247 | \$ 203 | \$ 169 | \$ 143 | \$ 123 | \$ 106 | \$ 91 | \$ 79 | \$ 69 | \$ 60 | \$ 52 |
| 28 | \$ 245 | \$ 201 | \$ 167 | \$ 141 | \$ 120 | \$ 103 | \$ 89 | \$ 77 | \$ 67 | \$ 58 | \$ 50 |
| 27 | \$ 243 | \$ 198 | \$ 165 | \$ 139 | \$ 118 | \$ 101 | \$ 87 | \$ 75 | \$ 64 | \$ 55 | \$ 48 |
| 26 | \$ 240 | \$ 195 | \$ 162 | \$ 136 | \$ 115 | \$ 98 | \$ 84 | \$ 72 | \$ 62 | \$ 53 | \$ 45 |
| 25 | \$ 237 | \$ 193 | \$ 159 | \$ 133 | \$ 112 | \$ 95 | \$ 81 | \$ 69 | \$ 59 | \$ 50 | \$ 42 |
| 24 | \$ 234 | \$ 189 | \$ 156 | \$ 130 | \$ 109 | \$ 92 | \$ 78 | \$ 66 | \$ 56 | \$ 47 | \$ 39 |
| 23 | \$ 231 | \$ 186 | \$ 153 | \$ 127 | \$ 106 | \$ 89 | \$ 75 | \$ 63 | \$ 52 | \$ 43 | \$ 36 |
| 22 | \$ 227 | \$ 182 | \$ 149 | \$ 123 | \$ 102 | \$ 85 | \$ 71 | \$ 59 | \$ 49 | \$ 40 | \$ 32 |
| 21 | \$ 223 | \$ 178 | \$ 145 | \$ 119 | \$ 98 | \$ 81 | \$ 67 | \$ 55 | \$ 45 | \$ 36 | \$ 28 |
| 20 | \$ 218 | \$ 174 | \$ 140 | \$ 114 | \$ 94 | \$ 77 | \$ 62 | \$ 50 | \$ 40 | \$ 31 | \$ 23 |
| 19 | \$ 213 | \$ 169 | \$ 135 | \$ 109 | \$ 89 | \$ 72 | \$ 57 | \$ 45 | \$ 35 | \$ 26 | \$ 18 |
| 18 | \$ 208 | \$ 163 | \$ 130 | \$ 104 | \$ 83 | \$ 66 | \$ 52 | \$ 40 | \$ 30 | \$ 21 | \$ 13 |
| 17 | \$ 202 | \$ 157 | \$ 124 | \$ 98 | \$ 77 | \$ 60 | \$ 46 | \$ 34 | \$ 24 | \$ 15 | \$ 7 |
| 16 | \$ 195 | \$ 150 | \$ 117 | \$ 91 | \$ 70 | \$ 53 | \$ 39 | \$ 27 | \$ 17 | \$ 8 | |
| 15 | \$ 187 | \$ 143 | \$ 109 | \$ 83 | \$ 62 | \$ 45 | \$ 31 | \$ 19 | \$ 9 | | |
| 14 | \$ 178 | \$ 134 | \$ 100 | \$ 74 | \$ 53 | \$ 36 | \$ 22 | \$ 10 | | | |

Calculations based on:

- 48,000 BTUH Cooling Unit
- \$ 0.130 Electric Rate per KWH
- 2,700 Annual Cooling Load Hours

***Note:** Savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

Licensed to The Best Heating & Air under the terms of the User License Agreement

Home Comfort Energy Savings Calculator®*

5.0 Ton Air Conditioner - Annual Savings

| | Existing SEER | | | | | | | | | | |
|-----------|---------------|----------|----------|----------|----------|----------|----------|----------|----------|--------|--------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 3,803 | \$ 3,134 | \$ 2,633 | \$ 2,243 | \$ 1,931 | \$ 1,675 | \$ 1,463 | \$ 1,283 | \$ 1,128 | \$ 995 | \$ 878 |
| 31 | \$ 3,774 | \$ 3,106 | \$ 2,604 | \$ 2,214 | \$ 1,902 | \$ 1,647 | \$ 1,434 | \$ 1,254 | \$ 1,100 | \$ 966 | \$ 849 |
| 30 | \$ 3,744 | \$ 3,075 | \$ 2,574 | \$ 2,184 | \$ 1,872 | \$ 1,617 | \$ 1,404 | \$ 1,224 | \$ 1,070 | \$ 936 | \$ 819 |
| 29 | \$ 3,712 | \$ 3,043 | \$ 2,542 | \$ 2,152 | \$ 1,840 | \$ 1,584 | \$ 1,372 | \$ 1,192 | \$ 1,037 | \$ 904 | \$ 787 |
| 28 | \$ 3,677 | \$ 3,009 | \$ 2,507 | \$ 2,117 | \$ 1,805 | \$ 1,550 | \$ 1,337 | \$ 1,157 | \$ 1,003 | \$ 869 | \$ 752 |
| 27 | \$ 3,640 | \$ 2,971 | \$ 2,470 | \$ 2,080 | \$ 1,768 | \$ 1,513 | \$ 1,300 | \$ 1,120 | \$ 966 | \$ 832 | \$ 715 |
| 26 | \$ 3,600 | \$ 2,931 | \$ 2,430 | \$ 2,040 | \$ 1,728 | \$ 1,473 | \$ 1,260 | \$ 1,080 | \$ 926 | \$ 792 | \$ 675 |
| 25 | \$ 3,557 | \$ 2,888 | \$ 2,387 | \$ 1,997 | \$ 1,685 | \$ 1,430 | \$ 1,217 | \$ 1,037 | \$ 883 | \$ 749 | \$ 632 |
| 24 | \$ 3,510 | \$ 2,841 | \$ 2,340 | \$ 1,950 | \$ 1,638 | \$ 1,383 | \$ 1,170 | \$ 990 | \$ 836 | \$ 702 | \$ 585 |
| 23 | \$ 3,459 | \$ 2,791 | \$ 2,289 | \$ 1,899 | \$ 1,587 | \$ 1,332 | \$ 1,119 | \$ 939 | \$ 785 | \$ 651 | \$ 534 |
| 22 | \$ 3,404 | \$ 2,735 | \$ 2,234 | \$ 1,844 | \$ 1,532 | \$ 1,276 | \$ 1,064 | \$ 884 | \$ 729 | \$ 596 | \$ 479 |
| 21 | \$ 3,343 | \$ 2,674 | \$ 2,173 | \$ 1,783 | \$ 1,471 | \$ 1,216 | \$ 1,003 | \$ 823 | \$ 669 | \$ 535 | \$ 418 |
| 20 | \$ 3,276 | \$ 2,607 | \$ 2,106 | \$ 1,716 | \$ 1,404 | \$ 1,149 | \$ 936 | \$ 756 | \$ 602 | \$ 468 | \$ 351 |
| 19 | \$ 3,202 | \$ 2,534 | \$ 2,032 | \$ 1,642 | \$ 1,330 | \$ 1,075 | \$ 862 | \$ 682 | \$ 528 | \$ 394 | \$ 277 |
| 18 | \$ 3,120 | \$ 2,451 | \$ 1,950 | \$ 1,560 | \$ 1,248 | \$ 993 | \$ 780 | \$ 600 | \$ 446 | \$ 312 | \$ 195 |
| 17 | \$ 3,028 | \$ 2,360 | \$ 1,858 | \$ 1,468 | \$ 1,156 | \$ 901 | \$ 688 | \$ 508 | \$ 354 | \$ 220 | \$ 103 |
| 16 | \$ 2,925 | \$ 2,256 | \$ 1,755 | \$ 1,365 | \$ 1,053 | \$ 798 | \$ 585 | \$ 405 | \$ 251 | \$ 117 | |
| 15 | \$ 2,808 | \$ 2,139 | \$ 1,638 | \$ 1,248 | \$ 936 | \$ 681 | \$ 468 | \$ 288 | \$ 134 | | |
| 14 | \$ 2,674 | \$ 2,006 | \$ 1,504 | \$ 1,114 | \$ 802 | \$ 547 | \$ 334 | \$ 154 | | | |

5.0 Ton Air Conditioner - Monthly Savings

| | Existing SEER | | | | | | | | | | |
|-----------|---------------|--------|--------|--------|--------|--------|--------|--------|-------|-------|-------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 317 | \$ 261 | \$ 219 | \$ 187 | \$ 161 | \$ 140 | \$ 122 | \$ 107 | \$ 94 | \$ 83 | \$ 73 |
| 31 | \$ 315 | \$ 259 | \$ 217 | \$ 185 | \$ 159 | \$ 137 | \$ 120 | \$ 105 | \$ 92 | \$ 81 | \$ 71 |
| 30 | \$ 312 | \$ 256 | \$ 215 | \$ 182 | \$ 156 | \$ 135 | \$ 117 | \$ 102 | \$ 89 | \$ 78 | \$ 68 |
| 29 | \$ 309 | \$ 254 | \$ 212 | \$ 179 | \$ 153 | \$ 132 | \$ 114 | \$ 99 | \$ 86 | \$ 75 | \$ 66 |
| 28 | \$ 306 | \$ 251 | \$ 209 | \$ 176 | \$ 150 | \$ 129 | \$ 111 | \$ 96 | \$ 84 | \$ 72 | \$ 63 |
| 27 | \$ 303 | \$ 248 | \$ 206 | \$ 173 | \$ 147 | \$ 126 | \$ 108 | \$ 93 | \$ 80 | \$ 69 | \$ 60 |
| 26 | \$ 300 | \$ 244 | \$ 203 | \$ 170 | \$ 144 | \$ 123 | \$ 105 | \$ 90 | \$ 77 | \$ 66 | \$ 56 |
| 25 | \$ 296 | \$ 241 | \$ 199 | \$ 166 | \$ 140 | \$ 119 | \$ 101 | \$ 86 | \$ 74 | \$ 62 | \$ 53 |
| 24 | \$ 293 | \$ 237 | \$ 195 | \$ 163 | \$ 137 | \$ 115 | \$ 98 | \$ 83 | \$ 70 | \$ 59 | \$ 49 |
| 23 | \$ 288 | \$ 233 | \$ 191 | \$ 158 | \$ 132 | \$ 111 | \$ 93 | \$ 78 | \$ 65 | \$ 54 | \$ 45 |
| 22 | \$ 284 | \$ 228 | \$ 186 | \$ 154 | \$ 128 | \$ 106 | \$ 89 | \$ 74 | \$ 61 | \$ 50 | \$ 40 |
| 21 | \$ 279 | \$ 223 | \$ 181 | \$ 149 | \$ 123 | \$ 101 | \$ 84 | \$ 69 | \$ 56 | \$ 45 | \$ 35 |
| 20 | \$ 273 | \$ 217 | \$ 176 | \$ 143 | \$ 117 | \$ 96 | \$ 78 | \$ 63 | \$ 50 | \$ 39 | \$ 29 |
| 19 | \$ 267 | \$ 211 | \$ 169 | \$ 137 | \$ 111 | \$ 90 | \$ 72 | \$ 57 | \$ 44 | \$ 33 | \$ 23 |
| 18 | \$ 260 | \$ 204 | \$ 163 | \$ 130 | \$ 104 | \$ 83 | \$ 65 | \$ 50 | \$ 37 | \$ 26 | \$ 16 |
| 17 | \$ 252 | \$ 197 | \$ 155 | \$ 122 | \$ 96 | \$ 75 | \$ 57 | \$ 42 | \$ 29 | \$ 18 | \$ 9 |
| 16 | \$ 244 | \$ 188 | \$ 146 | \$ 114 | \$ 88 | \$ 66 | \$ 49 | \$ 34 | \$ 21 | \$ 10 | |
| 15 | \$ 234 | \$ 178 | \$ 137 | \$ 104 | \$ 78 | \$ 57 | \$ 39 | \$ 24 | \$ 11 | | |
| 14 | \$ 223 | \$ 167 | \$ 125 | \$ 93 | \$ 67 | \$ 46 | \$ 28 | \$ 13 | | | |

Calculations based on:

- 60,000 BTUH Cooling Unit
- \$ 0.130 Electric Rate per KWH
- 2,700 Annual Cooling Load Hours

***Note:** Savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

Licensed to The Best Heating & Air under the terms of the User License Agreement

Home Comfort Energy Savings Calculator®*

1.5 Ton Heat Pump - Annual Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 1,141 | \$ 940 | \$ 790 | \$ 673 | \$ 579 | \$ 503 | \$ 439 | \$ 385 | \$ 338 | \$ 298 | \$ 263 |
| 31 | \$ 1,132 | \$ 932 | \$ 781 | \$ 664 | \$ 571 | \$ 494 | \$ 430 | \$ 376 | \$ 330 | \$ 290 | \$ 255 |
| 30 | \$ 1,123 | \$ 923 | \$ 772 | \$ 655 | \$ 562 | \$ 485 | \$ 421 | \$ 367 | \$ 321 | \$ 281 | \$ 246 |
| 29 | \$ 1,114 | \$ 913 | \$ 763 | \$ 646 | \$ 552 | \$ 475 | \$ 412 | \$ 358 | \$ 311 | \$ 271 | \$ 236 |
| 28 | \$ 1,103 | \$ 903 | \$ 752 | \$ 635 | \$ 542 | \$ 465 | \$ 401 | \$ 347 | \$ 301 | \$ 261 | \$ 226 |
| 27 | \$ 1,092 | \$ 891 | \$ 741 | \$ 624 | \$ 530 | \$ 454 | \$ 390 | \$ 336 | \$ 290 | \$ 250 | \$ 215 |
| 26 | \$ 1,080 | \$ 879 | \$ 729 | \$ 612 | \$ 518 | \$ 442 | \$ 378 | \$ 324 | \$ 278 | \$ 238 | \$ 203 |
| 25 | \$ 1,067 | \$ 866 | \$ 716 | \$ 599 | \$ 505 | \$ 429 | \$ 365 | \$ 311 | \$ 265 | \$ 225 | \$ 190 |
| 24 | \$ 1,053 | \$ 852 | \$ 702 | \$ 585 | \$ 491 | \$ 415 | \$ 351 | \$ 297 | \$ 251 | \$ 211 | \$ 176 |
| 23 | \$ 1,038 | \$ 837 | \$ 687 | \$ 570 | \$ 476 | \$ 400 | \$ 336 | \$ 282 | \$ 235 | \$ 195 | \$ 160 |
| 22 | \$ 1,021 | \$ 821 | \$ 670 | \$ 553 | \$ 459 | \$ 383 | \$ 319 | \$ 265 | \$ 219 | \$ 179 | \$ 144 |
| 21 | \$ 1,003 | \$ 802 | \$ 652 | \$ 535 | \$ 441 | \$ 365 | \$ 301 | \$ 247 | \$ 201 | \$ 160 | \$ 125 |
| 20 | \$ 983 | \$ 782 | \$ 632 | \$ 515 | \$ 421 | \$ 345 | \$ 281 | \$ 227 | \$ 181 | \$ 140 | \$ 105 |
| 19 | \$ 961 | \$ 760 | \$ 610 | \$ 493 | \$ 399 | \$ 322 | \$ 259 | \$ 205 | \$ 158 | \$ 118 | \$ 83 |
| 18 | \$ 936 | \$ 735 | \$ 585 | \$ 468 | \$ 374 | \$ 298 | \$ 234 | \$ 180 | \$ 134 | \$ 94 | |
| 17 | \$ 908 | \$ 708 | \$ 557 | \$ 440 | \$ 347 | \$ 270 | \$ 206 | \$ 152 | \$ 106 | \$ 66 | |
| 16 | \$ 878 | \$ 677 | \$ 527 | \$ 410 | \$ 316 | \$ 239 | \$ 176 | \$ 122 | \$ 75 | | |
| 15 | \$ 842 | \$ 642 | \$ 491 | \$ 374 | \$ 281 | \$ 204 | \$ 140 | \$ 86 | \$ 40 | | |
| 14 | \$ 802 | \$ 602 | \$ 451 | \$ 334 | \$ 241 | \$ 164 | \$ 100 | \$ 46 | | | |

1.5 Ton Heat Pump - Monthly Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 95 | \$ 78 | \$ 66 | \$ 56 | \$ 48 | \$ 42 | \$ 37 | \$ 32 | \$ 28 | \$ 25 | \$ 22 |
| 31 | \$ 94 | \$ 78 | \$ 65 | \$ 55 | \$ 48 | \$ 41 | \$ 36 | \$ 31 | \$ 27 | \$ 24 | \$ 21 |
| 30 | \$ 94 | \$ 77 | \$ 64 | \$ 55 | \$ 47 | \$ 40 | \$ 35 | \$ 31 | \$ 27 | \$ 23 | \$ 20 |
| 29 | \$ 93 | \$ 76 | \$ 64 | \$ 54 | \$ 46 | \$ 40 | \$ 34 | \$ 30 | \$ 26 | \$ 23 | \$ 20 |
| 28 | \$ 92 | \$ 75 | \$ 63 | \$ 53 | \$ 45 | \$ 39 | \$ 33 | \$ 29 | \$ 25 | \$ 22 | \$ 19 |
| 27 | \$ 91 | \$ 74 | \$ 62 | \$ 52 | \$ 44 | \$ 38 | \$ 33 | \$ 28 | \$ 24 | \$ 21 | \$ 18 |
| 26 | \$ 90 | \$ 73 | \$ 61 | \$ 51 | \$ 43 | \$ 37 | \$ 32 | \$ 27 | \$ 23 | \$ 20 | \$ 17 |
| 25 | \$ 89 | \$ 72 | \$ 60 | \$ 50 | \$ 42 | \$ 36 | \$ 30 | \$ 26 | \$ 22 | \$ 19 | \$ 16 |
| 24 | \$ 88 | \$ 71 | \$ 59 | \$ 49 | \$ 41 | \$ 35 | \$ 29 | \$ 25 | \$ 21 | \$ 18 | \$ 15 |
| 23 | \$ 86 | \$ 70 | \$ 57 | \$ 47 | \$ 40 | \$ 33 | \$ 28 | \$ 23 | \$ 20 | \$ 16 | \$ 13 |
| 22 | \$ 85 | \$ 68 | \$ 56 | \$ 46 | \$ 38 | \$ 32 | \$ 27 | \$ 22 | \$ 18 | \$ 15 | \$ 12 |
| 21 | \$ 84 | \$ 67 | \$ 54 | \$ 45 | \$ 37 | \$ 30 | \$ 25 | \$ 21 | \$ 17 | \$ 13 | \$ 10 |
| 20 | \$ 82 | \$ 65 | \$ 53 | \$ 43 | \$ 35 | \$ 29 | \$ 23 | \$ 19 | \$ 15 | \$ 12 | \$ 9 |
| 19 | \$ 80 | \$ 63 | \$ 51 | \$ 41 | \$ 33 | \$ 27 | \$ 22 | \$ 17 | \$ 13 | \$ 10 | \$ 7 |
| 18 | \$ 78 | \$ 61 | \$ 49 | \$ 39 | \$ 31 | \$ 25 | \$ 20 | \$ 15 | \$ 11 | \$ 8 | |
| 17 | \$ 76 | \$ 59 | \$ 46 | \$ 37 | \$ 29 | \$ 23 | \$ 17 | \$ 13 | \$ 9 | \$ 6 | |
| 16 | \$ 73 | \$ 56 | \$ 44 | \$ 34 | \$ 26 | \$ 20 | \$ 15 | \$ 10 | \$ 6 | | |
| 15 | \$ 70 | \$ 53 | \$ 41 | \$ 31 | \$ 23 | \$ 17 | \$ 12 | \$ 7 | \$ 3 | | |
| 14 | \$ 67 | \$ 50 | \$ 38 | \$ 28 | \$ 20 | \$ 14 | \$ 8 | \$ 4 | | | |

Calculations based on:

- 18,000 BTUH Heating & Cooling Unit
- \$ 0.130 Electric Rate per KWH
- 900 Annual Heating Load Hours
- 2,700 Annual Cooling Load Hours

*Note: Savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

Licensed to The Best Heating & Air under the terms of the User License Agreement

Home Comfort Energy Savings Calculator®*

2.0 Ton Heat Pump - Annual Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|----------|----------|--------|--------|--------|--------|--------|--------|--------|--------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 1,521 | \$ 1,254 | \$ 1,053 | \$ 897 | \$ 772 | \$ 670 | \$ 585 | \$ 513 | \$ 451 | \$ 398 | \$ 351 |
| 31 | \$ 1,510 | \$ 1,242 | \$ 1,042 | \$ 886 | \$ 761 | \$ 659 | \$ 574 | \$ 502 | \$ 440 | \$ 386 | \$ 340 |
| 30 | \$ 1,498 | \$ 1,230 | \$ 1,030 | \$ 874 | \$ 749 | \$ 647 | \$ 562 | \$ 490 | \$ 428 | \$ 374 | \$ 328 |
| 29 | \$ 1,485 | \$ 1,217 | \$ 1,017 | \$ 861 | \$ 736 | \$ 634 | \$ 549 | \$ 477 | \$ 415 | \$ 361 | \$ 315 |
| 28 | \$ 1,471 | \$ 1,203 | \$ 1,003 | \$ 847 | \$ 722 | \$ 620 | \$ 535 | \$ 463 | \$ 401 | \$ 348 | \$ 301 |
| 27 | \$ 1,456 | \$ 1,189 | \$ 988 | \$ 832 | \$ 707 | \$ 605 | \$ 520 | \$ 448 | \$ 386 | \$ 333 | \$ 286 |
| 26 | \$ 1,440 | \$ 1,173 | \$ 972 | \$ 816 | \$ 691 | \$ 589 | \$ 504 | \$ 432 | \$ 370 | \$ 317 | \$ 270 |
| 25 | \$ 1,423 | \$ 1,155 | \$ 955 | \$ 799 | \$ 674 | \$ 572 | \$ 487 | \$ 415 | \$ 353 | \$ 300 | \$ 253 |
| 24 | \$ 1,404 | \$ 1,137 | \$ 936 | \$ 780 | \$ 655 | \$ 553 | \$ 468 | \$ 396 | \$ 334 | \$ 281 | \$ 234 |
| 23 | \$ 1,384 | \$ 1,116 | \$ 916 | \$ 760 | \$ 635 | \$ 533 | \$ 448 | \$ 376 | \$ 314 | \$ 260 | \$ 214 |
| 22 | \$ 1,361 | \$ 1,094 | \$ 893 | \$ 737 | \$ 613 | \$ 511 | \$ 425 | \$ 353 | \$ 292 | \$ 238 | \$ 191 |
| 21 | \$ 1,337 | \$ 1,070 | \$ 869 | \$ 713 | \$ 588 | \$ 486 | \$ 401 | \$ 329 | \$ 267 | \$ 214 | \$ 167 |
| 20 | \$ 1,310 | \$ 1,043 | \$ 842 | \$ 686 | \$ 562 | \$ 459 | \$ 374 | \$ 302 | \$ 241 | \$ 187 | \$ 140 |
| 19 | \$ 1,281 | \$ 1,013 | \$ 813 | \$ 657 | \$ 532 | \$ 430 | \$ 345 | \$ 273 | \$ 211 | \$ 158 | \$ 111 |
| 18 | \$ 1,248 | \$ 981 | \$ 780 | \$ 624 | \$ 499 | \$ 397 | \$ 312 | \$ 240 | \$ 178 | \$ 125 | |
| 17 | \$ 1,211 | \$ 944 | \$ 743 | \$ 587 | \$ 462 | \$ 360 | \$ 275 | \$ 203 | \$ 142 | \$ 88 | |
| 16 | \$ 1,170 | \$ 903 | \$ 702 | \$ 546 | \$ 421 | \$ 319 | \$ 234 | \$ 162 | \$ 100 | | |
| 15 | \$ 1,123 | \$ 856 | \$ 655 | \$ 499 | \$ 374 | \$ 272 | \$ 187 | \$ 115 | \$ 53 | | |
| 14 | \$ 1,070 | \$ 802 | \$ 602 | \$ 446 | \$ 321 | \$ 219 | \$ 134 | \$ 62 | | | |

2.0 Ton Heat Pump - Monthly Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 127 | \$ 104 | \$ 88 | \$ 75 | \$ 64 | \$ 56 | \$ 49 | \$ 43 | \$ 38 | \$ 33 | \$ 29 |
| 31 | \$ 126 | \$ 104 | \$ 87 | \$ 74 | \$ 63 | \$ 55 | \$ 48 | \$ 42 | \$ 37 | \$ 32 | \$ 28 |
| 30 | \$ 125 | \$ 103 | \$ 86 | \$ 73 | \$ 62 | \$ 54 | \$ 47 | \$ 41 | \$ 36 | \$ 31 | \$ 27 |
| 29 | \$ 124 | \$ 101 | \$ 85 | \$ 72 | \$ 61 | \$ 53 | \$ 46 | \$ 40 | \$ 35 | \$ 30 | \$ 26 |
| 28 | \$ 123 | \$ 100 | \$ 84 | \$ 71 | \$ 60 | \$ 52 | \$ 45 | \$ 39 | \$ 33 | \$ 29 | \$ 25 |
| 27 | \$ 121 | \$ 99 | \$ 82 | \$ 69 | \$ 59 | \$ 50 | \$ 43 | \$ 37 | \$ 32 | \$ 28 | \$ 24 |
| 26 | \$ 120 | \$ 98 | \$ 81 | \$ 68 | \$ 58 | \$ 49 | \$ 42 | \$ 36 | \$ 31 | \$ 26 | \$ 23 |
| 25 | \$ 119 | \$ 96 | \$ 80 | \$ 67 | \$ 56 | \$ 48 | \$ 41 | \$ 35 | \$ 29 | \$ 25 | \$ 21 |
| 24 | \$ 117 | \$ 95 | \$ 78 | \$ 65 | \$ 55 | \$ 46 | \$ 39 | \$ 33 | \$ 28 | \$ 23 | \$ 20 |
| 23 | \$ 115 | \$ 93 | \$ 76 | \$ 63 | \$ 53 | \$ 44 | \$ 37 | \$ 31 | \$ 26 | \$ 22 | \$ 18 |
| 22 | \$ 113 | \$ 91 | \$ 74 | \$ 61 | \$ 51 | \$ 43 | \$ 35 | \$ 29 | \$ 24 | \$ 20 | \$ 16 |
| 21 | \$ 111 | \$ 89 | \$ 72 | \$ 59 | \$ 49 | \$ 41 | \$ 33 | \$ 27 | \$ 22 | \$ 18 | \$ 14 |
| 20 | \$ 109 | \$ 87 | \$ 70 | \$ 57 | \$ 47 | \$ 38 | \$ 31 | \$ 25 | \$ 20 | \$ 16 | \$ 12 |
| 19 | \$ 107 | \$ 84 | \$ 68 | \$ 55 | \$ 44 | \$ 36 | \$ 29 | \$ 23 | \$ 18 | \$ 13 | \$ 9 |
| 18 | \$ 104 | \$ 82 | \$ 65 | \$ 52 | \$ 42 | \$ 33 | \$ 26 | \$ 20 | \$ 15 | \$ 10 | |
| 17 | \$ 101 | \$ 79 | \$ 62 | \$ 49 | \$ 39 | \$ 30 | \$ 23 | \$ 17 | \$ 12 | \$ 7 | |
| 16 | \$ 98 | \$ 75 | \$ 59 | \$ 46 | \$ 35 | \$ 27 | \$ 20 | \$ 14 | \$ 8 | | |
| 15 | \$ 94 | \$ 71 | \$ 55 | \$ 42 | \$ 31 | \$ 23 | \$ 16 | \$ 10 | \$ 4 | | |
| 14 | \$ 89 | \$ 67 | \$ 50 | \$ 37 | \$ 27 | \$ 18 | \$ 11 | \$ 5 | | | |

Calculations based on:

- 24,000 BTUH Heating & Cooling Unit
- \$ 0.130 Electric Rate per KWH
- 900 Annual Heating Load Hours
- 2,700 Annual Cooling Load Hours

*Note: Savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

Licensed to The Best Heating & Air under the terms of the User License Agreement

Home Comfort Energy Savings Calculator®*

2.5 Ton Heat Pump - Annual Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|----------|----------|----------|--------|--------|--------|--------|--------|--------|--------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 1,901 | \$ 1,567 | \$ 1,316 | \$ 1,121 | \$ 965 | \$ 838 | \$ 731 | \$ 641 | \$ 564 | \$ 497 | \$ 439 |
| 31 | \$ 1,887 | \$ 1,553 | \$ 1,302 | \$ 1,107 | \$ 951 | \$ 823 | \$ 717 | \$ 627 | \$ 550 | \$ 483 | \$ 425 |
| 30 | \$ 1,872 | \$ 1,538 | \$ 1,287 | \$ 1,092 | \$ 936 | \$ 808 | \$ 702 | \$ 612 | \$ 535 | \$ 468 | \$ 410 |
| 29 | \$ 1,856 | \$ 1,522 | \$ 1,271 | \$ 1,076 | \$ 920 | \$ 792 | \$ 686 | \$ 596 | \$ 519 | \$ 452 | \$ 393 |
| 28 | \$ 1,839 | \$ 1,504 | \$ 1,254 | \$ 1,059 | \$ 903 | \$ 775 | \$ 669 | \$ 579 | \$ 501 | \$ 435 | \$ 376 |
| 27 | \$ 1,820 | \$ 1,486 | \$ 1,235 | \$ 1,040 | \$ 884 | \$ 756 | \$ 650 | \$ 560 | \$ 483 | \$ 416 | \$ 358 |
| 26 | \$ 1,800 | \$ 1,466 | \$ 1,215 | \$ 1,020 | \$ 864 | \$ 736 | \$ 630 | \$ 540 | \$ 463 | \$ 396 | \$ 338 |
| 25 | \$ 1,778 | \$ 1,444 | \$ 1,193 | \$ 998 | \$ 842 | \$ 715 | \$ 608 | \$ 518 | \$ 441 | \$ 374 | \$ 316 |
| 24 | \$ 1,755 | \$ 1,421 | \$ 1,170 | \$ 975 | \$ 819 | \$ 691 | \$ 585 | \$ 495 | \$ 418 | \$ 351 | \$ 293 |
| 23 | \$ 1,730 | \$ 1,395 | \$ 1,145 | \$ 950 | \$ 794 | \$ 666 | \$ 560 | \$ 470 | \$ 392 | \$ 326 | \$ 267 |
| 22 | \$ 1,702 | \$ 1,368 | \$ 1,117 | \$ 922 | \$ 766 | \$ 638 | \$ 532 | \$ 442 | \$ 365 | \$ 298 | \$ 239 |
| 21 | \$ 1,671 | \$ 1,337 | \$ 1,086 | \$ 891 | \$ 735 | \$ 608 | \$ 501 | \$ 411 | \$ 334 | \$ 267 | \$ 209 |
| 20 | \$ 1,638 | \$ 1,304 | \$ 1,053 | \$ 858 | \$ 702 | \$ 574 | \$ 468 | \$ 378 | \$ 301 | \$ 234 | \$ 176 |
| 19 | \$ 1,601 | \$ 1,267 | \$ 1,016 | \$ 821 | \$ 665 | \$ 537 | \$ 431 | \$ 341 | \$ 264 | \$ 197 | \$ 139 |
| 18 | \$ 1,560 | \$ 1,226 | \$ 975 | \$ 780 | \$ 624 | \$ 496 | \$ 390 | \$ 300 | \$ 223 | \$ 156 | |
| 17 | \$ 1,514 | \$ 1,180 | \$ 929 | \$ 734 | \$ 578 | \$ 450 | \$ 344 | \$ 254 | \$ 177 | \$ 110 | |
| 16 | \$ 1,463 | \$ 1,128 | \$ 878 | \$ 683 | \$ 527 | \$ 399 | \$ 293 | \$ 203 | \$ 125 | | |
| 15 | \$ 1,404 | \$ 1,070 | \$ 819 | \$ 624 | \$ 468 | \$ 340 | \$ 234 | \$ 144 | \$ 67 | | |
| 14 | \$ 1,337 | \$ 1,003 | \$ 752 | \$ 557 | \$ 401 | \$ 274 | \$ 167 | \$ 77 | | | |

2.5 Ton Heat Pump - Monthly Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|--------|--------|-------|-------|-------|-------|-------|-------|-------|-------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 158 | \$ 131 | \$ 110 | \$ 93 | \$ 80 | \$ 70 | \$ 61 | \$ 53 | \$ 47 | \$ 41 | \$ 37 |
| 31 | \$ 157 | \$ 129 | \$ 109 | \$ 92 | \$ 79 | \$ 69 | \$ 60 | \$ 52 | \$ 46 | \$ 40 | \$ 35 |
| 30 | \$ 156 | \$ 128 | \$ 107 | \$ 91 | \$ 78 | \$ 67 | \$ 59 | \$ 51 | \$ 45 | \$ 39 | \$ 34 |
| 29 | \$ 155 | \$ 127 | \$ 106 | \$ 90 | \$ 77 | \$ 66 | \$ 57 | \$ 50 | \$ 43 | \$ 38 | \$ 33 |
| 28 | \$ 153 | \$ 125 | \$ 104 | \$ 88 | \$ 75 | \$ 65 | \$ 56 | \$ 48 | \$ 42 | \$ 36 | \$ 31 |
| 27 | \$ 152 | \$ 124 | \$ 103 | \$ 87 | \$ 74 | \$ 63 | \$ 54 | \$ 47 | \$ 40 | \$ 35 | \$ 30 |
| 26 | \$ 150 | \$ 122 | \$ 101 | \$ 85 | \$ 72 | \$ 61 | \$ 53 | \$ 45 | \$ 39 | \$ 33 | \$ 28 |
| 25 | \$ 148 | \$ 120 | \$ 99 | \$ 83 | \$ 70 | \$ 60 | \$ 51 | \$ 43 | \$ 37 | \$ 31 | \$ 26 |
| 24 | \$ 146 | \$ 118 | \$ 98 | \$ 81 | \$ 68 | \$ 58 | \$ 49 | \$ 41 | \$ 35 | \$ 29 | \$ 24 |
| 23 | \$ 144 | \$ 116 | \$ 95 | \$ 79 | \$ 66 | \$ 55 | \$ 47 | \$ 39 | \$ 33 | \$ 27 | \$ 22 |
| 22 | \$ 142 | \$ 114 | \$ 93 | \$ 77 | \$ 64 | \$ 53 | \$ 44 | \$ 37 | \$ 30 | \$ 25 | \$ 20 |
| 21 | \$ 139 | \$ 111 | \$ 91 | \$ 74 | \$ 61 | \$ 51 | \$ 42 | \$ 34 | \$ 28 | \$ 22 | \$ 17 |
| 20 | \$ 137 | \$ 109 | \$ 88 | \$ 72 | \$ 59 | \$ 48 | \$ 39 | \$ 32 | \$ 25 | \$ 20 | \$ 15 |
| 19 | \$ 133 | \$ 106 | \$ 85 | \$ 68 | \$ 55 | \$ 45 | \$ 36 | \$ 28 | \$ 22 | \$ 16 | \$ 12 |
| 18 | \$ 130 | \$ 102 | \$ 81 | \$ 65 | \$ 52 | \$ 41 | \$ 33 | \$ 25 | \$ 19 | \$ 13 | |
| 17 | \$ 126 | \$ 98 | \$ 77 | \$ 61 | \$ 48 | \$ 38 | \$ 29 | \$ 21 | \$ 15 | \$ 9 | |
| 16 | \$ 122 | \$ 94 | \$ 73 | \$ 57 | \$ 44 | \$ 33 | \$ 24 | \$ 17 | \$ 10 | | |
| 15 | \$ 117 | \$ 89 | \$ 68 | \$ 52 | \$ 39 | \$ 28 | \$ 20 | \$ 12 | \$ 6 | | |
| 14 | \$ 111 | \$ 84 | \$ 63 | \$ 46 | \$ 33 | \$ 23 | \$ 14 | \$ 6 | | | |

Calculations based on:

- 30,000 BTUH Heating & Cooling Unit
- \$ 0.130 Electric Rate per KWH
- 900 Annual Heating Load Hours
- 2,700 Annual Cooling Load Hours

*Note: Savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

Licensed to The Best Heating & Air under the terms of the User License Agreement

Home Comfort Energy Savings Calculator®*

3.0 Ton Heat Pump - Annual Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|----------|----------|----------|----------|----------|--------|--------|--------|--------|--------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 2,282 | \$ 1,880 | \$ 1,580 | \$ 1,346 | \$ 1,158 | \$ 1,005 | \$ 878 | \$ 770 | \$ 677 | \$ 597 | \$ 527 |
| 31 | \$ 2,265 | \$ 1,863 | \$ 1,563 | \$ 1,329 | \$ 1,141 | \$ 988 | \$ 861 | \$ 753 | \$ 660 | \$ 580 | \$ 510 |
| 30 | \$ 2,246 | \$ 1,845 | \$ 1,544 | \$ 1,310 | \$ 1,123 | \$ 970 | \$ 842 | \$ 734 | \$ 642 | \$ 562 | \$ 491 |
| 29 | \$ 2,227 | \$ 1,826 | \$ 1,525 | \$ 1,291 | \$ 1,104 | \$ 951 | \$ 823 | \$ 715 | \$ 622 | \$ 542 | \$ 472 |
| 28 | \$ 2,206 | \$ 1,805 | \$ 1,504 | \$ 1,270 | \$ 1,083 | \$ 930 | \$ 802 | \$ 694 | \$ 602 | \$ 521 | \$ 451 |
| 27 | \$ 2,184 | \$ 1,783 | \$ 1,482 | \$ 1,248 | \$ 1,061 | \$ 908 | \$ 780 | \$ 672 | \$ 579 | \$ 499 | \$ 429 |
| 26 | \$ 2,160 | \$ 1,759 | \$ 1,458 | \$ 1,224 | \$ 1,037 | \$ 884 | \$ 756 | \$ 648 | \$ 555 | \$ 475 | \$ 405 |
| 25 | \$ 2,134 | \$ 1,733 | \$ 1,432 | \$ 1,198 | \$ 1,011 | \$ 858 | \$ 730 | \$ 622 | \$ 530 | \$ 449 | \$ 379 |
| 24 | \$ 2,106 | \$ 1,705 | \$ 1,404 | \$ 1,170 | \$ 983 | \$ 830 | \$ 702 | \$ 594 | \$ 501 | \$ 421 | \$ 351 |
| 23 | \$ 2,075 | \$ 1,674 | \$ 1,373 | \$ 1,139 | \$ 952 | \$ 799 | \$ 671 | \$ 563 | \$ 471 | \$ 391 | \$ 320 |
| 22 | \$ 2,042 | \$ 1,641 | \$ 1,340 | \$ 1,106 | \$ 919 | \$ 766 | \$ 638 | \$ 530 | \$ 438 | \$ 357 | \$ 287 |
| 21 | \$ 2,006 | \$ 1,605 | \$ 1,304 | \$ 1,070 | \$ 883 | \$ 729 | \$ 602 | \$ 494 | \$ 401 | \$ 321 | \$ 251 |
| 20 | \$ 1,966 | \$ 1,564 | \$ 1,264 | \$ 1,030 | \$ 842 | \$ 689 | \$ 562 | \$ 454 | \$ 361 | \$ 281 | \$ 211 |
| 19 | \$ 1,921 | \$ 1,520 | \$ 1,219 | \$ 985 | \$ 798 | \$ 645 | \$ 517 | \$ 409 | \$ 317 | \$ 236 | \$ 166 |
| 18 | \$ 1,872 | \$ 1,471 | \$ 1,170 | \$ 936 | \$ 749 | \$ 596 | \$ 468 | \$ 360 | \$ 267 | \$ 187 | |
| 17 | \$ 1,817 | \$ 1,416 | \$ 1,115 | \$ 881 | \$ 694 | \$ 541 | \$ 413 | \$ 305 | \$ 212 | \$ 132 | |
| 16 | \$ 1,755 | \$ 1,354 | \$ 1,053 | \$ 819 | \$ 632 | \$ 479 | \$ 351 | \$ 243 | \$ 150 | | |
| 15 | \$ 1,685 | \$ 1,284 | \$ 983 | \$ 749 | \$ 562 | \$ 408 | \$ 281 | \$ 173 | \$ 80 | | |
| 14 | \$ 1,605 | \$ 1,203 | \$ 903 | \$ 669 | \$ 481 | \$ 328 | \$ 201 | \$ 93 | | | |

3.0 Ton Heat Pump - Monthly Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|--------|--------|--------|-------|-------|-------|-------|-------|-------|-------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 190 | \$ 157 | \$ 132 | \$ 112 | \$ 97 | \$ 84 | \$ 73 | \$ 64 | \$ 56 | \$ 50 | \$ 44 |
| 31 | \$ 189 | \$ 155 | \$ 130 | \$ 111 | \$ 95 | \$ 82 | \$ 72 | \$ 63 | \$ 55 | \$ 48 | \$ 42 |
| 30 | \$ 187 | \$ 154 | \$ 129 | \$ 109 | \$ 94 | \$ 81 | \$ 70 | \$ 61 | \$ 53 | \$ 47 | \$ 41 |
| 29 | \$ 186 | \$ 152 | \$ 127 | \$ 108 | \$ 92 | \$ 79 | \$ 69 | \$ 60 | \$ 52 | \$ 45 | \$ 39 |
| 28 | \$ 184 | \$ 150 | \$ 125 | \$ 106 | \$ 90 | \$ 77 | \$ 67 | \$ 58 | \$ 50 | \$ 43 | \$ 38 |
| 27 | \$ 182 | \$ 149 | \$ 124 | \$ 104 | \$ 88 | \$ 76 | \$ 65 | \$ 56 | \$ 48 | \$ 42 | \$ 36 |
| 26 | \$ 180 | \$ 147 | \$ 122 | \$ 102 | \$ 86 | \$ 74 | \$ 63 | \$ 54 | \$ 46 | \$ 40 | \$ 34 |
| 25 | \$ 178 | \$ 144 | \$ 119 | \$ 100 | \$ 84 | \$ 71 | \$ 61 | \$ 52 | \$ 44 | \$ 37 | \$ 32 |
| 24 | \$ 176 | \$ 142 | \$ 117 | \$ 98 | \$ 82 | \$ 69 | \$ 59 | \$ 50 | \$ 42 | \$ 35 | \$ 29 |
| 23 | \$ 173 | \$ 140 | \$ 114 | \$ 95 | \$ 79 | \$ 67 | \$ 56 | \$ 47 | \$ 39 | \$ 33 | \$ 27 |
| 22 | \$ 170 | \$ 137 | \$ 112 | \$ 92 | \$ 77 | \$ 64 | \$ 53 | \$ 44 | \$ 36 | \$ 30 | \$ 24 |
| 21 | \$ 167 | \$ 134 | \$ 109 | \$ 89 | \$ 74 | \$ 61 | \$ 50 | \$ 41 | \$ 33 | \$ 27 | \$ 21 |
| 20 | \$ 164 | \$ 130 | \$ 105 | \$ 86 | \$ 70 | \$ 57 | \$ 47 | \$ 38 | \$ 30 | \$ 23 | \$ 18 |
| 19 | \$ 160 | \$ 127 | \$ 102 | \$ 82 | \$ 67 | \$ 54 | \$ 43 | \$ 34 | \$ 26 | \$ 20 | \$ 14 |
| 18 | \$ 156 | \$ 123 | \$ 98 | \$ 78 | \$ 62 | \$ 50 | \$ 39 | \$ 30 | \$ 22 | \$ 16 | |
| 17 | \$ 151 | \$ 118 | \$ 93 | \$ 73 | \$ 58 | \$ 45 | \$ 34 | \$ 25 | \$ 18 | \$ 11 | |
| 16 | \$ 146 | \$ 113 | \$ 88 | \$ 68 | \$ 53 | \$ 40 | \$ 29 | \$ 20 | \$ 13 | | |
| 15 | \$ 140 | \$ 107 | \$ 82 | \$ 62 | \$ 47 | \$ 34 | \$ 23 | \$ 14 | \$ 7 | | |
| 14 | \$ 134 | \$ 100 | \$ 75 | \$ 56 | \$ 40 | \$ 27 | \$ 17 | \$ 8 | | | |

Calculations based on:

- 36,000 BTUH Heating & Cooling Unit
- \$ 0.130 Electric Rate per KWH
- 900 Annual Heating Load Hours
- 2,700 Annual Cooling Load Hours

*Note: Savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

Licensed to The Best Heating & Air under the terms of the User License Agreement

Home Comfort Energy Savings Calculator®*

3.5 Ton Heat Pump - Annual Savings

| | Existing SEER | | | | | | | | | | |
|-----------|---------------|----------|----------|----------|----------|----------|----------|--------|--------|--------|--------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 2,662 | \$ 2,194 | \$ 1,843 | \$ 1,570 | \$ 1,351 | \$ 1,173 | \$ 1,024 | \$ 898 | \$ 790 | \$ 696 | \$ 614 |
| 31 | \$ 2,642 | \$ 2,174 | \$ 1,823 | \$ 1,550 | \$ 1,332 | \$ 1,153 | \$ 1,004 | \$ 878 | \$ 770 | \$ 676 | \$ 594 |
| 30 | \$ 2,621 | \$ 2,153 | \$ 1,802 | \$ 1,529 | \$ 1,310 | \$ 1,132 | \$ 983 | \$ 857 | \$ 749 | \$ 655 | \$ 573 |
| 29 | \$ 2,598 | \$ 2,130 | \$ 1,779 | \$ 1,506 | \$ 1,288 | \$ 1,109 | \$ 960 | \$ 834 | \$ 726 | \$ 633 | \$ 551 |
| 28 | \$ 2,574 | \$ 2,106 | \$ 1,755 | \$ 1,482 | \$ 1,264 | \$ 1,085 | \$ 936 | \$ 810 | \$ 702 | \$ 608 | \$ 527 |
| 27 | \$ 2,548 | \$ 2,080 | \$ 1,729 | \$ 1,456 | \$ 1,238 | \$ 1,059 | \$ 910 | \$ 784 | \$ 676 | \$ 582 | \$ 501 |
| 26 | \$ 2,520 | \$ 2,052 | \$ 1,701 | \$ 1,428 | \$ 1,210 | \$ 1,031 | \$ 882 | \$ 756 | \$ 648 | \$ 554 | \$ 473 |
| 25 | \$ 2,490 | \$ 2,022 | \$ 1,671 | \$ 1,398 | \$ 1,179 | \$ 1,001 | \$ 852 | \$ 726 | \$ 618 | \$ 524 | \$ 442 |
| 24 | \$ 2,457 | \$ 1,989 | \$ 1,638 | \$ 1,365 | \$ 1,147 | \$ 968 | \$ 819 | \$ 693 | \$ 585 | \$ 491 | \$ 410 |
| 23 | \$ 2,421 | \$ 1,953 | \$ 1,602 | \$ 1,329 | \$ 1,111 | \$ 932 | \$ 783 | \$ 657 | \$ 549 | \$ 456 | \$ 374 |
| 22 | \$ 2,383 | \$ 1,915 | \$ 1,564 | \$ 1,291 | \$ 1,072 | \$ 893 | \$ 745 | \$ 619 | \$ 511 | \$ 417 | \$ 335 |
| 21 | \$ 2,340 | \$ 1,872 | \$ 1,521 | \$ 1,248 | \$ 1,030 | \$ 851 | \$ 702 | \$ 576 | \$ 468 | \$ 374 | \$ 293 |
| 20 | \$ 2,293 | \$ 1,825 | \$ 1,474 | \$ 1,201 | \$ 983 | \$ 804 | \$ 655 | \$ 529 | \$ 421 | \$ 328 | \$ 246 |
| 19 | \$ 2,241 | \$ 1,773 | \$ 1,422 | \$ 1,149 | \$ 931 | \$ 752 | \$ 603 | \$ 477 | \$ 369 | \$ 276 | \$ 194 |
| 18 | \$ 2,184 | \$ 1,716 | \$ 1,365 | \$ 1,092 | \$ 874 | \$ 695 | \$ 546 | \$ 420 | \$ 312 | \$ 218 | |
| 17 | \$ 2,120 | \$ 1,652 | \$ 1,301 | \$ 1,028 | \$ 809 | \$ 631 | \$ 482 | \$ 356 | \$ 248 | \$ 154 | |
| 16 | \$ 2,048 | \$ 1,580 | \$ 1,229 | \$ 956 | \$ 737 | \$ 558 | \$ 410 | \$ 284 | \$ 176 | | |
| 15 | \$ 1,966 | \$ 1,498 | \$ 1,147 | \$ 874 | \$ 655 | \$ 477 | \$ 328 | \$ 202 | \$ 94 | | |
| 14 | \$ 1,872 | \$ 1,404 | \$ 1,053 | \$ 780 | \$ 562 | \$ 383 | \$ 234 | \$ 108 | | | |

3.5 Ton Heat Pump - Monthly Savings

| | Existing SEER | | | | | | | | | | |
|-----------|---------------|--------|--------|--------|--------|-------|-------|-------|-------|-------|-------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 222 | \$ 183 | \$ 154 | \$ 131 | \$ 113 | \$ 98 | \$ 85 | \$ 75 | \$ 66 | \$ 58 | \$ 51 |
| 31 | \$ 220 | \$ 181 | \$ 152 | \$ 129 | \$ 111 | \$ 96 | \$ 84 | \$ 73 | \$ 64 | \$ 56 | \$ 50 |
| 30 | \$ 218 | \$ 179 | \$ 150 | \$ 127 | \$ 109 | \$ 94 | \$ 82 | \$ 71 | \$ 62 | \$ 55 | \$ 48 |
| 29 | \$ 217 | \$ 178 | \$ 148 | \$ 126 | \$ 107 | \$ 92 | \$ 80 | \$ 70 | \$ 61 | \$ 53 | \$ 46 |
| 28 | \$ 215 | \$ 176 | \$ 146 | \$ 124 | \$ 105 | \$ 90 | \$ 78 | \$ 68 | \$ 59 | \$ 51 | \$ 44 |
| 27 | \$ 212 | \$ 173 | \$ 144 | \$ 121 | \$ 103 | \$ 88 | \$ 76 | \$ 65 | \$ 56 | \$ 49 | \$ 42 |
| 26 | \$ 210 | \$ 171 | \$ 142 | \$ 119 | \$ 101 | \$ 86 | \$ 74 | \$ 63 | \$ 54 | \$ 46 | \$ 39 |
| 25 | \$ 207 | \$ 168 | \$ 139 | \$ 116 | \$ 98 | \$ 83 | \$ 71 | \$ 60 | \$ 51 | \$ 44 | \$ 37 |
| 24 | \$ 205 | \$ 166 | \$ 137 | \$ 114 | \$ 96 | \$ 81 | \$ 68 | \$ 58 | \$ 49 | \$ 41 | \$ 34 |
| 23 | \$ 202 | \$ 163 | \$ 134 | \$ 111 | \$ 93 | \$ 78 | \$ 65 | \$ 55 | \$ 46 | \$ 38 | \$ 31 |
| 22 | \$ 199 | \$ 160 | \$ 130 | \$ 108 | \$ 89 | \$ 74 | \$ 62 | \$ 52 | \$ 43 | \$ 35 | \$ 28 |
| 21 | \$ 195 | \$ 156 | \$ 127 | \$ 104 | \$ 86 | \$ 71 | \$ 59 | \$ 48 | \$ 39 | \$ 31 | \$ 24 |
| 20 | \$ 191 | \$ 152 | \$ 123 | \$ 100 | \$ 82 | \$ 67 | \$ 55 | \$ 44 | \$ 35 | \$ 27 | \$ 20 |
| 19 | \$ 187 | \$ 148 | \$ 119 | \$ 96 | \$ 78 | \$ 63 | \$ 50 | \$ 40 | \$ 31 | \$ 23 | \$ 16 |
| 18 | \$ 182 | \$ 143 | \$ 114 | \$ 91 | \$ 73 | \$ 58 | \$ 46 | \$ 35 | \$ 26 | \$ 18 | |
| 17 | \$ 177 | \$ 138 | \$ 108 | \$ 86 | \$ 67 | \$ 53 | \$ 40 | \$ 30 | \$ 21 | \$ 13 | |
| 16 | \$ 171 | \$ 132 | \$ 102 | \$ 80 | \$ 61 | \$ 47 | \$ 34 | \$ 24 | \$ 15 | | |
| 15 | \$ 164 | \$ 125 | \$ 96 | \$ 73 | \$ 55 | \$ 40 | \$ 27 | \$ 17 | \$ 8 | | |
| 14 | \$ 156 | \$ 117 | \$ 88 | \$ 65 | \$ 47 | \$ 32 | \$ 20 | \$ 9 | | | |

Calculations based on:

- 42,000 BTUH Heating & Cooling Unit
- \$ 0.130 Electric Rate per KWH
- 900 Annual Heating Load Hours
- 2,700 Annual Cooling Load Hours

***Note:** Savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

Licensed to The Best Heating & Air under the terms of the User License Agreement

Home Comfort Energy Savings Calculator®*

4.0 Ton Heat Pump - Annual Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|----------|----------|----------|----------|----------|----------|----------|--------|--------|--------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 3,042 | \$ 2,507 | \$ 2,106 | \$ 1,794 | \$ 1,544 | \$ 1,340 | \$ 1,170 | \$ 1,026 | \$ 903 | \$ 796 | \$ 702 |
| 31 | \$ 3,019 | \$ 2,484 | \$ 2,083 | \$ 1,771 | \$ 1,522 | \$ 1,318 | \$ 1,147 | \$ 1,003 | \$ 880 | \$ 773 | \$ 679 |
| 30 | \$ 2,995 | \$ 2,460 | \$ 2,059 | \$ 1,747 | \$ 1,498 | \$ 1,293 | \$ 1,123 | \$ 979 | \$ 856 | \$ 749 | \$ 655 |
| 29 | \$ 2,969 | \$ 2,435 | \$ 2,033 | \$ 1,721 | \$ 1,472 | \$ 1,268 | \$ 1,097 | \$ 953 | \$ 830 | \$ 723 | \$ 629 |
| 28 | \$ 2,942 | \$ 2,407 | \$ 2,006 | \$ 1,694 | \$ 1,444 | \$ 1,240 | \$ 1,070 | \$ 926 | \$ 802 | \$ 695 | \$ 602 |
| 27 | \$ 2,912 | \$ 2,377 | \$ 1,976 | \$ 1,664 | \$ 1,414 | \$ 1,210 | \$ 1,040 | \$ 896 | \$ 773 | \$ 666 | \$ 572 |
| 26 | \$ 2,880 | \$ 2,345 | \$ 1,944 | \$ 1,632 | \$ 1,382 | \$ 1,178 | \$ 1,008 | \$ 864 | \$ 741 | \$ 634 | \$ 540 |
| 25 | \$ 2,845 | \$ 2,311 | \$ 1,909 | \$ 1,597 | \$ 1,348 | \$ 1,144 | \$ 973 | \$ 829 | \$ 706 | \$ 599 | \$ 505 |
| 24 | \$ 2,808 | \$ 2,273 | \$ 1,872 | \$ 1,560 | \$ 1,310 | \$ 1,106 | \$ 936 | \$ 792 | \$ 669 | \$ 562 | \$ 468 |
| 23 | \$ 2,767 | \$ 2,232 | \$ 1,831 | \$ 1,519 | \$ 1,270 | \$ 1,065 | \$ 895 | \$ 751 | \$ 628 | \$ 521 | \$ 427 |
| 22 | \$ 2,723 | \$ 2,188 | \$ 1,787 | \$ 1,475 | \$ 1,225 | \$ 1,021 | \$ 851 | \$ 707 | \$ 583 | \$ 477 | \$ 383 |
| 21 | \$ 2,674 | \$ 2,139 | \$ 1,738 | \$ 1,426 | \$ 1,177 | \$ 972 | \$ 802 | \$ 658 | \$ 535 | \$ 428 | \$ 334 |
| 20 | \$ 2,621 | \$ 2,086 | \$ 1,685 | \$ 1,373 | \$ 1,123 | \$ 919 | \$ 749 | \$ 605 | \$ 481 | \$ 374 | \$ 281 |
| 19 | \$ 2,562 | \$ 2,027 | \$ 1,626 | \$ 1,314 | \$ 1,064 | \$ 860 | \$ 690 | \$ 546 | \$ 422 | \$ 315 | \$ 222 |
| 18 | \$ 2,496 | \$ 1,961 | \$ 1,560 | \$ 1,248 | \$ 998 | \$ 794 | \$ 624 | \$ 480 | \$ 357 | \$ 250 | |
| 17 | \$ 2,423 | \$ 1,888 | \$ 1,487 | \$ 1,175 | \$ 925 | \$ 721 | \$ 551 | \$ 407 | \$ 283 | \$ 176 | |
| 16 | \$ 2,340 | \$ 1,805 | \$ 1,404 | \$ 1,092 | \$ 842 | \$ 638 | \$ 468 | \$ 324 | \$ 201 | | |
| 15 | \$ 2,246 | \$ 1,712 | \$ 1,310 | \$ 998 | \$ 749 | \$ 545 | \$ 374 | \$ 230 | \$ 107 | | |
| 14 | \$ 2,139 | \$ 1,605 | \$ 1,203 | \$ 891 | \$ 642 | \$ 438 | \$ 267 | \$ 123 | | | |

4.0 Ton Heat Pump - Monthly Savings

| New SEER | Existing SEER | | | | | | | | | | |
|----------|---------------|--------|--------|--------|--------|--------|-------|-------|-------|-------|-------|
| | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 32 | \$ 254 | \$ 209 | \$ 176 | \$ 150 | \$ 129 | \$ 112 | \$ 98 | \$ 86 | \$ 75 | \$ 66 | \$ 59 |
| 31 | \$ 252 | \$ 207 | \$ 174 | \$ 148 | \$ 127 | \$ 110 | \$ 96 | \$ 84 | \$ 73 | \$ 64 | \$ 57 |
| 30 | \$ 250 | \$ 205 | \$ 172 | \$ 146 | \$ 125 | \$ 108 | \$ 94 | \$ 82 | \$ 71 | \$ 62 | \$ 55 |
| 29 | \$ 247 | \$ 203 | \$ 169 | \$ 143 | \$ 123 | \$ 106 | \$ 91 | \$ 79 | \$ 69 | \$ 60 | \$ 52 |
| 28 | \$ 245 | \$ 201 | \$ 167 | \$ 141 | \$ 120 | \$ 103 | \$ 89 | \$ 77 | \$ 67 | \$ 58 | \$ 50 |
| 27 | \$ 243 | \$ 198 | \$ 165 | \$ 139 | \$ 118 | \$ 101 | \$ 87 | \$ 75 | \$ 64 | \$ 55 | \$ 48 |
| 26 | \$ 240 | \$ 195 | \$ 162 | \$ 136 | \$ 115 | \$ 98 | \$ 84 | \$ 72 | \$ 62 | \$ 53 | \$ 45 |
| 25 | \$ 237 | \$ 193 | \$ 159 | \$ 133 | \$ 112 | \$ 95 | \$ 81 | \$ 69 | \$ 59 | \$ 50 | \$ 42 |
| 24 | \$ 234 | \$ 189 | \$ 156 | \$ 130 | \$ 109 | \$ 92 | \$ 78 | \$ 66 | \$ 56 | \$ 47 | \$ 39 |
| 23 | \$ 231 | \$ 186 | \$ 153 | \$ 127 | \$ 106 | \$ 89 | \$ 75 | \$ 63 | \$ 52 | \$ 43 | \$ 36 |
| 22 | \$ 227 | \$ 182 | \$ 149 | \$ 123 | \$ 102 | \$ 85 | \$ 71 | \$ 59 | \$ 49 | \$ 40 | \$ 32 |
| 21 | \$ 223 | \$ 178 | \$ 145 | \$ 119 | \$ 98 | \$ 81 | \$ 67 | \$ 55 | \$ 45 | \$ 36 | \$ 28 |
| 20 | \$ 218 | \$ 174 | \$ 140 | \$ 114 | \$ 94 | \$ 77 | \$ 62 | \$ 50 | \$ 40 | \$ 31 | \$ 23 |
| 19 | \$ 213 | \$ 169 | \$ 135 | \$ 109 | \$ 89 | \$ 72 | \$ 57 | \$ 45 | \$ 35 | \$ 26 | \$ 18 |
| 18 | \$ 208 | \$ 163 | \$ 130 | \$ 104 | \$ 83 | \$ 66 | \$ 52 | \$ 40 | \$ 30 | \$ 21 | |
| 17 | \$ 202 | \$ 157 | \$ 124 | \$ 98 | \$ 77 | \$ 60 | \$ 46 | \$ 34 | \$ 24 | \$ 15 | |
| 16 | \$ 195 | \$ 150 | \$ 117 | \$ 91 | \$ 70 | \$ 53 | \$ 39 | \$ 27 | \$ 17 | | |
| 15 | \$ 187 | \$ 143 | \$ 109 | \$ 83 | \$ 62 | \$ 45 | \$ 31 | \$ 19 | \$ 9 | | |
| 14 | \$ 178 | \$ 134 | \$ 100 | \$ 74 | \$ 53 | \$ 36 | \$ 22 | \$ 10 | | | |

Calculations based on:

- 48,000 BTUH Heating & Cooling Unit
- \$ 0.130 Electric Rate per KWH
- 900 Annual Heating Load Hours
- 2,700 Annual Cooling Load Hours

***Note:** Savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

Licensed to The Best Heating & Air under the terms of the User License Agreement

Home Comfort Energy Savings Calculator®*

5.0 Ton Heat Pump - Annual Savings

| | | Existing SEER | | | | | | | | | | |
|----------|----------|---------------|----------|----------|----------|----------|----------|----------|----------|----------|--------|--------|
| | | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| New SEER | 32 | \$ 3,803 | \$ 3,134 | \$ 2,633 | \$ 2,243 | \$ 1,931 | \$ 1,675 | \$ 1,463 | \$ 1,283 | \$ 1,128 | \$ 995 | \$ 878 |
| | 31 | \$ 3,774 | \$ 3,106 | \$ 2,604 | \$ 2,214 | \$ 1,902 | \$ 1,647 | \$ 1,434 | \$ 1,254 | \$ 1,100 | \$ 966 | \$ 849 |
| | 30 | \$ 3,744 | \$ 3,075 | \$ 2,574 | \$ 2,184 | \$ 1,872 | \$ 1,617 | \$ 1,404 | \$ 1,224 | \$ 1,070 | \$ 936 | \$ 819 |
| | 29 | \$ 3,712 | \$ 3,043 | \$ 2,542 | \$ 2,152 | \$ 1,840 | \$ 1,584 | \$ 1,372 | \$ 1,192 | \$ 1,037 | \$ 904 | \$ 787 |
| | 28 | \$ 3,677 | \$ 3,009 | \$ 2,507 | \$ 2,117 | \$ 1,805 | \$ 1,550 | \$ 1,337 | \$ 1,157 | \$ 1,003 | \$ 869 | \$ 752 |
| | 27 | \$ 3,640 | \$ 2,971 | \$ 2,470 | \$ 2,080 | \$ 1,768 | \$ 1,513 | \$ 1,300 | \$ 1,120 | \$ 966 | \$ 832 | \$ 715 |
| | 26 | \$ 3,600 | \$ 2,931 | \$ 2,430 | \$ 2,040 | \$ 1,728 | \$ 1,473 | \$ 1,260 | \$ 1,080 | \$ 926 | \$ 792 | \$ 675 |
| | 25 | \$ 3,557 | \$ 2,888 | \$ 2,387 | \$ 1,997 | \$ 1,685 | \$ 1,430 | \$ 1,217 | \$ 1,037 | \$ 883 | \$ 749 | \$ 632 |
| | 24 | \$ 3,510 | \$ 2,841 | \$ 2,340 | \$ 1,950 | \$ 1,638 | \$ 1,383 | \$ 1,170 | \$ 990 | \$ 836 | \$ 702 | \$ 585 |
| | 23 | \$ 3,459 | \$ 2,791 | \$ 2,289 | \$ 1,899 | \$ 1,587 | \$ 1,332 | \$ 1,119 | \$ 939 | \$ 785 | \$ 651 | \$ 534 |
| | 22 | \$ 3,404 | \$ 2,735 | \$ 2,234 | \$ 1,844 | \$ 1,532 | \$ 1,276 | \$ 1,064 | \$ 884 | \$ 729 | \$ 596 | \$ 479 |
| | 21 | \$ 3,343 | \$ 2,674 | \$ 2,173 | \$ 1,783 | \$ 1,471 | \$ 1,216 | \$ 1,003 | \$ 823 | \$ 669 | \$ 535 | \$ 418 |
| | 20 | \$ 3,276 | \$ 2,607 | \$ 2,106 | \$ 1,716 | \$ 1,404 | \$ 1,149 | \$ 936 | \$ 756 | \$ 602 | \$ 468 | \$ 351 |
| | 19 | \$ 3,202 | \$ 2,534 | \$ 2,032 | \$ 1,642 | \$ 1,330 | \$ 1,075 | \$ 862 | \$ 682 | \$ 528 | \$ 394 | \$ 277 |
| | 18 | \$ 3,120 | \$ 2,451 | \$ 1,950 | \$ 1,560 | \$ 1,248 | \$ 993 | \$ 780 | \$ 600 | \$ 446 | \$ 312 | |
| | 17 | \$ 3,028 | \$ 2,360 | \$ 1,858 | \$ 1,468 | \$ 1,156 | \$ 901 | \$ 688 | \$ 508 | \$ 354 | \$ 220 | |
| | 16 | \$ 2,925 | \$ 2,256 | \$ 1,755 | \$ 1,365 | \$ 1,053 | \$ 798 | \$ 585 | \$ 405 | \$ 251 | | |
| 15 | \$ 2,808 | \$ 2,139 | \$ 1,638 | \$ 1,248 | \$ 936 | \$ 681 | \$ 468 | \$ 288 | \$ 134 | | | |
| 14 | \$ 2,674 | \$ 2,006 | \$ 1,504 | \$ 1,114 | \$ 802 | \$ 547 | \$ 334 | \$ 154 | | | | |

5.0 Ton Heat Pump - Monthly Savings

| | | Existing SEER | | | | | | | | | | |
|----------|--------|---------------|--------|--------|--------|--------|--------|--------|--------|-------|-------|-------|
| | | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| New SEER | 32 | \$ 317 | \$ 261 | \$ 219 | \$ 187 | \$ 161 | \$ 140 | \$ 122 | \$ 107 | \$ 94 | \$ 83 | \$ 73 |
| | 31 | \$ 315 | \$ 259 | \$ 217 | \$ 185 | \$ 159 | \$ 137 | \$ 120 | \$ 105 | \$ 92 | \$ 81 | \$ 71 |
| | 30 | \$ 312 | \$ 256 | \$ 215 | \$ 182 | \$ 156 | \$ 135 | \$ 117 | \$ 102 | \$ 89 | \$ 78 | \$ 68 |
| | 29 | \$ 309 | \$ 254 | \$ 212 | \$ 179 | \$ 153 | \$ 132 | \$ 114 | \$ 99 | \$ 86 | \$ 75 | \$ 66 |
| | 28 | \$ 306 | \$ 251 | \$ 209 | \$ 176 | \$ 150 | \$ 129 | \$ 111 | \$ 96 | \$ 84 | \$ 72 | \$ 63 |
| | 27 | \$ 303 | \$ 248 | \$ 206 | \$ 173 | \$ 147 | \$ 126 | \$ 108 | \$ 93 | \$ 80 | \$ 69 | \$ 60 |
| | 26 | \$ 300 | \$ 244 | \$ 203 | \$ 170 | \$ 144 | \$ 123 | \$ 105 | \$ 90 | \$ 77 | \$ 66 | \$ 56 |
| | 25 | \$ 296 | \$ 241 | \$ 199 | \$ 166 | \$ 140 | \$ 119 | \$ 101 | \$ 86 | \$ 74 | \$ 62 | \$ 53 |
| | 24 | \$ 293 | \$ 237 | \$ 195 | \$ 163 | \$ 137 | \$ 115 | \$ 98 | \$ 83 | \$ 70 | \$ 59 | \$ 49 |
| | 23 | \$ 288 | \$ 233 | \$ 191 | \$ 158 | \$ 132 | \$ 111 | \$ 93 | \$ 78 | \$ 65 | \$ 54 | \$ 45 |
| | 22 | \$ 284 | \$ 228 | \$ 186 | \$ 154 | \$ 128 | \$ 106 | \$ 89 | \$ 74 | \$ 61 | \$ 50 | \$ 40 |
| | 21 | \$ 279 | \$ 223 | \$ 181 | \$ 149 | \$ 123 | \$ 101 | \$ 84 | \$ 69 | \$ 56 | \$ 45 | \$ 35 |
| | 20 | \$ 273 | \$ 217 | \$ 176 | \$ 143 | \$ 117 | \$ 96 | \$ 78 | \$ 63 | \$ 50 | \$ 39 | \$ 29 |
| | 19 | \$ 267 | \$ 211 | \$ 169 | \$ 137 | \$ 111 | \$ 90 | \$ 72 | \$ 57 | \$ 44 | \$ 33 | \$ 23 |
| | 18 | \$ 260 | \$ 204 | \$ 163 | \$ 130 | \$ 104 | \$ 83 | \$ 65 | \$ 50 | \$ 37 | \$ 26 | |
| | 17 | \$ 252 | \$ 197 | \$ 155 | \$ 122 | \$ 96 | \$ 75 | \$ 57 | \$ 42 | \$ 29 | \$ 18 | |
| | 16 | \$ 244 | \$ 188 | \$ 146 | \$ 114 | \$ 88 | \$ 66 | \$ 49 | \$ 34 | \$ 21 | | |
| 15 | \$ 234 | \$ 178 | \$ 137 | \$ 104 | \$ 78 | \$ 57 | \$ 39 | \$ 24 | \$ 11 | | | |
| 14 | \$ 223 | \$ 167 | \$ 125 | \$ 93 | \$ 67 | \$ 46 | \$ 28 | \$ 13 | | | | |

Calculations based on:

- 60,000 BTUH Heating & Cooling Unit
- \$ 0.130 Electric Rate per KWH
- 900 Annual Heating Load Hours
- 2,700 Annual Cooling Load Hours

*Note: Savings can vary widely due to unique installation and environmental conditions. As equipment deteriorates, so does the SEER rating.

Licensed to The Best Heating & Air under the terms of the User License Agreement

FINANCE TABLES



**GUIDES ARE PROVIDED IN YOUR
PREFERRED DUCTLESS BRAND**

***The next page enables you
obtain the bank payment
that best matches the
customer requirements .***

Monthly Finance Rate Calculator® -Home Equity

Interest Rate: **5,1%**

| Amount to Finance | 12 months Repay | 24 months Repay | 36 months Repay | 48 months Repay | 60 months Repay | 72 months Repay | 84 months Repay | 96 months Repay |
|-------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| \$ 2,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 3,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 3,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 4,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 4,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 5,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 5,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 6,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 6,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 7,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 7,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 8,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 8,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 9,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 9,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 10,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 10,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 11,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 11,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 12,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 12,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 13,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 13,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 14,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 14,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 15,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 15,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 16,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 16,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 17,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 17,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 18,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 18,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 19,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 19,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 20,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 20,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 21,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 21,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 22,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 22,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 23,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 23,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 24,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 24,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 25,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 25,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 26,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 26,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 27,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 27,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 28,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 28,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 29,000 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| \$ 29,500 | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |

Licensed to The Best Heating & Air under the terms of the User License Agreement

Monthly Finance Rate Calculator® -Bank Loan

Interest Rate: **7.99%**

| Amount to Finance | 12 months Repay | 24 months Repay | 36 months Repay | 48 months Repay | 60 months Repay | 72 months Repay | 84 months Repay | 96 months Repay |
|-------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| \$ 2,500 | \$ 217.46 | \$ 113.06 | \$ 78.33 | \$ 61.02 | \$ 50.68 | \$ 43.82 | \$ 38.95 | \$ 35.33 |
| \$ 3,000 | \$ 260.95 | \$ 135.67 | \$ 94.00 | \$ 73.22 | \$ 60.81 | \$ 52.59 | \$ 46.74 | \$ 42.39 |
| \$ 3,500 | \$ 304.44 | \$ 158.28 | \$ 109.66 | \$ 85.43 | \$ 70.95 | \$ 61.35 | \$ 54.53 | \$ 49.46 |
| \$ 4,000 | \$ 347.94 | \$ 180.89 | \$ 125.33 | \$ 97.63 | \$ 81.09 | \$ 70.11 | \$ 62.32 | \$ 56.53 |
| \$ 4,500 | \$ 391.43 | \$ 203.50 | \$ 140.99 | \$ 109.84 | \$ 91.22 | \$ 78.88 | \$ 70.12 | \$ 63.59 |
| \$ 5,000 | \$ 434.92 | \$ 226.11 | \$ 156.66 | \$ 122.04 | \$ 101.36 | \$ 87.64 | \$ 77.91 | \$ 70.66 |
| \$ 5,500 | \$ 478.41 | \$ 248.73 | \$ 172.32 | \$ 134.25 | \$ 111.49 | \$ 96.41 | \$ 85.70 | \$ 77.72 |
| \$ 6,000 | \$ 521.90 | \$ 271.34 | \$ 187.99 | \$ 146.45 | \$ 121.63 | \$ 105.17 | \$ 93.49 | \$ 84.79 |
| \$ 6,500 | \$ 565.39 | \$ 293.95 | \$ 203.66 | \$ 158.65 | \$ 131.77 | \$ 113.93 | \$ 101.28 | \$ 91.86 |
| \$ 7,000 | \$ 608.89 | \$ 316.56 | \$ 219.32 | \$ 170.86 | \$ 141.90 | \$ 122.70 | \$ 109.07 | \$ 98.92 |
| \$ 7,500 | \$ 652.38 | \$ 339.17 | \$ 234.99 | \$ 183.06 | \$ 152.04 | \$ 131.46 | \$ 116.86 | \$ 105.99 |
| \$ 8,000 | \$ 695.87 | \$ 361.78 | \$ 250.65 | \$ 195.27 | \$ 162.17 | \$ 140.23 | \$ 124.65 | \$ 113.05 |
| \$ 8,500 | \$ 739.36 | \$ 384.39 | \$ 266.32 | \$ 207.47 | \$ 172.31 | \$ 148.99 | \$ 132.44 | \$ 120.12 |
| \$ 9,000 | \$ 782.85 | \$ 407.00 | \$ 281.99 | \$ 219.67 | \$ 182.44 | \$ 157.76 | \$ 140.23 | \$ 127.18 |
| \$ 9,500 | \$ 826.35 | \$ 429.62 | \$ 297.65 | \$ 231.88 | \$ 192.58 | \$ 166.52 | \$ 148.02 | \$ 134.25 |
| \$ 10,000 | \$ 869.84 | \$ 452.23 | \$ 313.32 | \$ 244.08 | \$ 202.72 | \$ 175.28 | \$ 155.81 | \$ 141.32 |
| \$ 10,500 | \$ 913.33 | \$ 474.84 | \$ 328.98 | \$ 256.29 | \$ 212.85 | \$ 184.05 | \$ 163.60 | \$ 148.38 |
| \$ 11,000 | \$ 956.82 | \$ 497.45 | \$ 344.65 | \$ 268.49 | \$ 222.99 | \$ 192.81 | \$ 171.39 | \$ 155.45 |
| \$ 11,500 | \$ 1,000.31 | \$ 520.06 | \$ 360.32 | \$ 280.69 | \$ 233.12 | \$ 201.58 | \$ 179.18 | \$ 162.51 |
| \$ 12,000 | \$ 1,043.81 | \$ 542.67 | \$ 375.98 | \$ 292.90 | \$ 243.26 | \$ 210.34 | \$ 186.97 | \$ 169.58 |
| \$ 12,500 | \$ 1,087.30 | \$ 565.28 | \$ 391.65 | \$ 305.10 | \$ 253.40 | \$ 219.10 | \$ 194.77 | \$ 176.64 |
| \$ 13,000 | \$ 1,130.79 | \$ 587.90 | \$ 407.31 | \$ 317.31 | \$ 263.53 | \$ 227.87 | \$ 202.56 | \$ 183.71 |
| \$ 13,500 | \$ 1,174.28 | \$ 610.51 | \$ 422.98 | \$ 329.51 | \$ 273.67 | \$ 236.63 | \$ 210.35 | \$ 190.78 |
| \$ 14,000 | \$ 1,217.77 | \$ 633.12 | \$ 438.64 | \$ 341.72 | \$ 283.80 | \$ 245.40 | \$ 218.14 | \$ 197.84 |
| \$ 14,500 | \$ 1,261.27 | \$ 655.73 | \$ 454.31 | \$ 353.92 | \$ 293.94 | \$ 254.16 | \$ 225.93 | \$ 204.91 |
| \$ 15,000 | \$ 1,304.76 | \$ 678.34 | \$ 469.98 | \$ 366.12 | \$ 304.07 | \$ 262.93 | \$ 233.72 | \$ 211.97 |
| \$ 15,500 | \$ 1,348.25 | \$ 700.95 | \$ 485.64 | \$ 378.33 | \$ 314.21 | \$ 271.69 | \$ 241.51 | \$ 219.04 |
| \$ 16,000 | \$ 1,391.74 | \$ 723.56 | \$ 501.31 | \$ 390.53 | \$ 324.35 | \$ 280.45 | \$ 249.30 | \$ 226.11 |
| \$ 16,500 | \$ 1,435.23 | \$ 746.18 | \$ 516.97 | \$ 402.74 | \$ 334.48 | \$ 289.22 | \$ 257.09 | \$ 233.17 |
| \$ 17,000 | \$ 1,478.72 | \$ 768.79 | \$ 532.64 | \$ 414.94 | \$ 344.62 | \$ 297.98 | \$ 264.88 | \$ 240.24 |
| \$ 17,500 | \$ 1,522.22 | \$ 791.40 | \$ 548.31 | \$ 427.14 | \$ 354.75 | \$ 306.75 | \$ 272.67 | \$ 247.30 |
| \$ 18,000 | \$ 1,565.71 | \$ 814.01 | \$ 563.97 | \$ 439.35 | \$ 364.89 | \$ 315.51 | \$ 280.46 | \$ 254.37 |
| \$ 18,500 | \$ 1,609.20 | \$ 836.62 | \$ 579.64 | \$ 451.55 | \$ 375.02 | \$ 324.27 | \$ 288.25 | \$ 261.43 |
| \$ 19,000 | \$ 1,652.69 | \$ 859.23 | \$ 595.30 | \$ 463.76 | \$ 385.16 | \$ 333.04 | \$ 296.04 | \$ 268.50 |
| \$ 19,500 | \$ 1,696.18 | \$ 881.84 | \$ 610.97 | \$ 475.96 | \$ 395.30 | \$ 341.80 | \$ 303.83 | \$ 275.57 |
| \$ 20,000 | \$ 1,739.68 | \$ 904.45 | \$ 626.64 | \$ 488.16 | \$ 405.43 | \$ 350.57 | \$ 311.62 | \$ 282.63 |
| \$ 20,500 | \$ 1,783.17 | \$ 927.07 | \$ 642.30 | \$ 500.37 | \$ 415.57 | \$ 359.33 | \$ 319.42 | \$ 289.70 |
| \$ 21,000 | \$ 1,826.66 | \$ 949.68 | \$ 657.97 | \$ 512.57 | \$ 425.70 | \$ 368.10 | \$ 327.21 | \$ 296.76 |
| \$ 21,500 | \$ 1,870.15 | \$ 972.29 | \$ 673.63 | \$ 524.78 | \$ 435.84 | \$ 376.86 | \$ 335.00 | \$ 303.83 |
| \$ 22,000 | \$ 1,913.64 | \$ 994.90 | \$ 689.30 | \$ 536.98 | \$ 445.98 | \$ 385.62 | \$ 342.79 | \$ 310.90 |
| \$ 22,500 | \$ 1,957.14 | \$ 1,017.51 | \$ 704.96 | \$ 549.19 | \$ 456.11 | \$ 394.39 | \$ 350.58 | \$ 317.96 |
| \$ 23,000 | \$ 2,000.63 | \$ 1,040.12 | \$ 720.63 | \$ 561.39 | \$ 466.25 | \$ 403.15 | \$ 358.37 | \$ 325.03 |
| \$ 23,500 | \$ 2,044.12 | \$ 1,062.73 | \$ 736.30 | \$ 573.59 | \$ 476.38 | \$ 411.92 | \$ 366.16 | \$ 332.09 |
| \$ 24,000 | \$ 2,087.61 | \$ 1,085.35 | \$ 751.96 | \$ 585.80 | \$ 486.52 | \$ 420.68 | \$ 373.95 | \$ 339.16 |
| \$ 24,500 | \$ 2,131.10 | \$ 1,107.96 | \$ 767.63 | \$ 598.00 | \$ 496.65 | \$ 429.44 | \$ 381.74 | \$ 346.22 |
| \$ 25,000 | \$ 2,174.60 | \$ 1,130.57 | \$ 783.29 | \$ 610.21 | \$ 506.79 | \$ 438.21 | \$ 389.53 | \$ 353.29 |
| \$ 25,500 | \$ 2,218.09 | \$ 1,153.18 | \$ 798.96 | \$ 622.41 | \$ 516.93 | \$ 446.97 | \$ 397.32 | \$ 360.36 |
| \$ 26,000 | \$ 2,261.58 | \$ 1,175.79 | \$ 814.63 | \$ 634.61 | \$ 527.06 | \$ 455.74 | \$ 405.11 | \$ 367.42 |
| \$ 26,500 | \$ 2,305.07 | \$ 1,198.40 | \$ 830.29 | \$ 646.82 | \$ 537.20 | \$ 464.50 | \$ 412.90 | \$ 374.49 |
| \$ 27,000 | \$ 2,348.56 | \$ 1,221.01 | \$ 845.96 | \$ 659.02 | \$ 547.33 | \$ 473.27 | \$ 420.69 | \$ 381.55 |
| \$ 27,500 | \$ 2,392.05 | \$ 1,243.63 | \$ 861.62 | \$ 671.23 | \$ 557.47 | \$ 482.03 | \$ 428.48 | \$ 388.62 |
| \$ 28,000 | \$ 2,435.55 | \$ 1,266.24 | \$ 877.29 | \$ 683.43 | \$ 567.61 | \$ 490.79 | \$ 436.27 | \$ 395.68 |
| \$ 28,500 | \$ 2,479.04 | \$ 1,288.85 | \$ 892.95 | \$ 695.63 | \$ 577.74 | \$ 499.56 | \$ 444.07 | \$ 402.75 |
| \$ 29,000 | \$ 2,522.53 | \$ 1,311.46 | \$ 908.62 | \$ 707.84 | \$ 587.88 | \$ 508.32 | \$ 451.86 | \$ 409.82 |
| \$ 29,500 | \$ 2,566.02 | \$ 1,334.07 | \$ 924.29 | \$ 720.04 | \$ 598.01 | \$ 517.09 | \$ 459.65 | \$ 416.88 |

Licensed to The Best Heating & Air under the terms of the User License Agreement

Monthly Finance Rate Calculator® -37 Months

Interest Rate: **5.99%**

| Amount to Finance | 12 months Repay | 24 months Repay | 37 months Repay | | | | | |
|-------------------|-----------------|-----------------|-----------------|--|--|--|--|--|
| \$ 2,500 | \$ 215.15 | \$ 110.79 | \$ 74.17 | | | | | |
| \$ 3,000 | \$ 258.19 | \$ 132.95 | \$ 89.00 | | | | | |
| \$ 3,500 | \$ 301.22 | \$ 155.11 | \$ 103.83 | | | | | |
| \$ 4,000 | \$ 344.25 | \$ 177.26 | \$ 118.67 | | | | | |
| \$ 4,500 | \$ 387.28 | \$ 199.42 | \$ 133.50 | | | | | |
| \$ 5,000 | \$ 430.31 | \$ 221.58 | \$ 148.33 | | | | | |
| \$ 5,500 | \$ 473.34 | \$ 243.74 | \$ 163.17 | | | | | |
| \$ 6,000 | \$ 516.37 | \$ 265.90 | \$ 178.00 | | | | | |
| \$ 6,500 | \$ 559.40 | \$ 288.05 | \$ 192.83 | | | | | |
| \$ 7,000 | \$ 602.43 | \$ 310.21 | \$ 207.67 | | | | | |
| \$ 7,500 | \$ 645.46 | \$ 332.37 | \$ 222.50 | | | | | |
| \$ 8,000 | \$ 688.49 | \$ 354.53 | \$ 237.33 | | | | | |
| \$ 8,500 | \$ 731.53 | \$ 376.69 | \$ 252.17 | | | | | |
| \$ 9,000 | \$ 774.56 | \$ 398.84 | \$ 267.00 | | | | | |
| \$ 9,500 | \$ 817.59 | \$ 421.00 | \$ 281.84 | | | | | |
| \$ 10,000 | \$ 860.62 | \$ 443.16 | \$ 296.67 | | | | | |
| \$ 10,500 | \$ 903.65 | \$ 465.32 | \$ 311.50 | | | | | |
| \$ 11,000 | \$ 946.68 | \$ 487.48 | \$ 326.34 | | | | | |
| \$ 11,500 | \$ 989.71 | \$ 509.64 | \$ 341.17 | | | | | |
| \$ 12,000 | \$ 1,032.74 | \$ 531.79 | \$ 356.00 | | | | | |
| \$ 12,500 | \$ 1,075.77 | \$ 553.95 | \$ 370.84 | | | | | |
| \$ 13,000 | \$ 1,118.80 | \$ 576.11 | \$ 385.67 | | | | | |
| \$ 13,500 | \$ 1,161.83 | \$ 598.27 | \$ 400.50 | | | | | |
| \$ 14,000 | \$ 1,204.87 | \$ 620.43 | \$ 415.34 | | | | | |
| \$ 14,500 | \$ 1,247.90 | \$ 642.58 | \$ 430.17 | | | | | |
| \$ 15,000 | \$ 1,290.93 | \$ 664.74 | \$ 445.00 | | | | | |
| \$ 15,500 | \$ 1,333.96 | \$ 686.90 | \$ 459.84 | | | | | |
| \$ 16,000 | \$ 1,376.99 | \$ 709.06 | \$ 474.67 | | | | | |
| \$ 16,500 | \$ 1,420.02 | \$ 731.22 | \$ 489.50 | | | | | |
| \$ 17,000 | \$ 1,463.05 | \$ 753.37 | \$ 504.34 | | | | | |
| \$ 17,500 | \$ 1,506.08 | \$ 775.53 | \$ 519.17 | | | | | |
| \$ 18,000 | \$ 1,549.11 | \$ 797.69 | \$ 534.00 | | | | | |
| \$ 18,500 | \$ 1,592.14 | \$ 819.85 | \$ 548.84 | | | | | |
| \$ 19,000 | \$ 1,635.17 | \$ 842.01 | \$ 563.67 | | | | | |
| \$ 19,500 | \$ 1,678.21 | \$ 864.16 | \$ 578.50 | | | | | |
| \$ 20,000 | \$ 1,721.24 | \$ 886.32 | \$ 593.34 | | | | | |
| \$ 20,500 | \$ 1,764.27 | \$ 908.48 | \$ 608.17 | | | | | |
| \$ 21,000 | \$ 1,807.30 | \$ 930.64 | \$ 623.00 | | | | | |
| \$ 21,500 | \$ 1,850.33 | \$ 952.80 | \$ 637.84 | | | | | |
| \$ 22,000 | \$ 1,893.36 | \$ 974.95 | \$ 652.67 | | | | | |
| \$ 22,500 | \$ 1,936.39 | \$ 997.11 | \$ 667.50 | | | | | |
| \$ 23,000 | \$ 1,979.42 | \$ 1,019.27 | \$ 682.34 | | | | | |
| \$ 23,500 | \$ 2,022.45 | \$ 1,041.43 | \$ 697.17 | | | | | |
| \$ 24,000 | \$ 2,065.48 | \$ 1,063.59 | \$ 712.00 | | | | | |
| \$ 24,500 | \$ 2,108.51 | \$ 1,085.74 | \$ 726.84 | | | | | |
| \$ 25,000 | \$ 2,151.55 | \$ 1,107.90 | \$ 741.67 | | | | | |
| \$ 25,500 | \$ 2,194.58 | \$ 1,130.06 | \$ 756.50 | | | | | |
| \$ 26,000 | \$ 2,237.61 | \$ 1,152.22 | \$ 771.34 | | | | | |
| \$ 26,500 | \$ 2,280.64 | \$ 1,174.38 | \$ 786.17 | | | | | |
| \$ 27,000 | \$ 2,323.67 | \$ 1,196.53 | \$ 801.00 | | | | | |
| \$ 27,500 | \$ 2,366.70 | \$ 1,218.69 | \$ 815.84 | | | | | |
| \$ 28,000 | \$ 2,409.73 | \$ 1,240.85 | \$ 830.67 | | | | | |
| \$ 28,500 | \$ 2,452.76 | \$ 1,263.01 | \$ 845.51 | | | | | |
| \$ 29,000 | \$ 2,495.79 | \$ 1,285.17 | \$ 860.34 | | | | | |
| \$ 29,500 | \$ 2,538.82 | \$ 1,307.33 | \$ 875.17 | | | | | |

Licensed to The Best Heating & Air under the terms of the User License Agreement

Monthly Finance Rate Calculator® -61 Months

Interest Rate: **7.99%**

| Amount to Finance | 12 months Repay | 24 months Repay | 36 months Repay | 48 months Repay | 61 months Repay | | | |
|-------------------|-----------------|-----------------|-----------------|-----------------|-----------------|--|--|--|
| \$ 2,500 | \$ 217.46 | \$ 113.06 | \$ 78.33 | \$ 61.02 | \$ 50.00 | | | |
| \$ 3,000 | \$ 260.95 | \$ 135.67 | \$ 94.00 | \$ 73.22 | \$ 60.00 | | | |
| \$ 3,500 | \$ 304.44 | \$ 158.28 | \$ 109.66 | \$ 85.43 | \$ 70.00 | | | |
| \$ 4,000 | \$ 347.94 | \$ 180.89 | \$ 125.33 | \$ 97.63 | \$ 80.00 | | | |
| \$ 4,500 | \$ 391.43 | \$ 203.50 | \$ 140.99 | \$ 109.84 | \$ 90.01 | | | |
| \$ 5,000 | \$ 434.92 | \$ 226.11 | \$ 156.66 | \$ 122.04 | \$ 100.01 | | | |
| \$ 5,500 | \$ 478.41 | \$ 248.73 | \$ 172.32 | \$ 134.25 | \$ 110.01 | | | |
| \$ 6,000 | \$ 521.90 | \$ 271.34 | \$ 187.99 | \$ 146.45 | \$ 120.01 | | | |
| \$ 6,500 | \$ 565.39 | \$ 293.95 | \$ 203.66 | \$ 158.65 | \$ 130.01 | | | |
| \$ 7,000 | \$ 608.89 | \$ 316.56 | \$ 219.32 | \$ 170.86 | \$ 140.01 | | | |
| \$ 7,500 | \$ 652.38 | \$ 339.17 | \$ 234.99 | \$ 183.06 | \$ 150.01 | | | |
| \$ 8,000 | \$ 695.87 | \$ 361.78 | \$ 250.65 | \$ 195.27 | \$ 160.01 | | | |
| \$ 8,500 | \$ 739.36 | \$ 384.39 | \$ 266.32 | \$ 207.47 | \$ 170.01 | | | |
| \$ 9,000 | \$ 782.85 | \$ 407.00 | \$ 281.99 | \$ 219.67 | \$ 180.01 | | | |
| \$ 9,500 | \$ 826.35 | \$ 429.62 | \$ 297.65 | \$ 231.88 | \$ 190.01 | | | |
| \$ 10,000 | \$ 869.84 | \$ 452.23 | \$ 313.32 | \$ 244.08 | \$ 200.01 | | | |
| \$ 10,500 | \$ 913.33 | \$ 474.84 | \$ 328.98 | \$ 256.29 | \$ 210.01 | | | |
| \$ 11,000 | \$ 956.82 | \$ 497.45 | \$ 344.65 | \$ 268.49 | \$ 220.01 | | | |
| \$ 11,500 | \$ 1,000.31 | \$ 520.06 | \$ 360.32 | \$ 280.69 | \$ 230.01 | | | |
| \$ 12,000 | \$ 1,043.81 | \$ 542.67 | \$ 375.98 | \$ 292.90 | \$ 240.01 | | | |
| \$ 12,500 | \$ 1,087.30 | \$ 565.28 | \$ 391.65 | \$ 305.10 | \$ 250.01 | | | |
| \$ 13,000 | \$ 1,130.79 | \$ 587.90 | \$ 407.31 | \$ 317.31 | \$ 260.01 | | | |
| \$ 13,500 | \$ 1,174.28 | \$ 610.51 | \$ 422.98 | \$ 329.51 | \$ 270.02 | | | |
| \$ 14,000 | \$ 1,217.77 | \$ 633.12 | \$ 438.64 | \$ 341.72 | \$ 280.02 | | | |
| \$ 14,500 | \$ 1,261.27 | \$ 655.73 | \$ 454.31 | \$ 353.92 | \$ 290.02 | | | |
| \$ 15,000 | \$ 1,304.76 | \$ 678.34 | \$ 469.98 | \$ 366.12 | \$ 300.02 | | | |
| \$ 15,500 | \$ 1,348.25 | \$ 700.95 | \$ 485.64 | \$ 378.33 | \$ 310.02 | | | |
| \$ 16,000 | \$ 1,391.74 | \$ 723.56 | \$ 501.31 | \$ 390.53 | \$ 320.02 | | | |
| \$ 16,500 | \$ 1,435.23 | \$ 746.18 | \$ 516.97 | \$ 402.74 | \$ 330.02 | | | |
| \$ 17,000 | \$ 1,478.72 | \$ 768.79 | \$ 532.64 | \$ 414.94 | \$ 340.02 | | | |
| \$ 17,500 | \$ 1,522.22 | \$ 791.40 | \$ 548.31 | \$ 427.14 | \$ 350.02 | | | |
| \$ 18,000 | \$ 1,565.71 | \$ 814.01 | \$ 563.97 | \$ 439.35 | \$ 360.02 | | | |
| \$ 18,500 | \$ 1,609.20 | \$ 836.62 | \$ 579.64 | \$ 451.55 | \$ 370.02 | | | |
| \$ 19,000 | \$ 1,652.69 | \$ 859.23 | \$ 595.30 | \$ 463.76 | \$ 380.02 | | | |
| \$ 19,500 | \$ 1,696.18 | \$ 881.84 | \$ 610.97 | \$ 475.96 | \$ 390.02 | | | |
| \$ 20,000 | \$ 1,739.68 | \$ 904.45 | \$ 626.64 | \$ 488.16 | \$ 400.02 | | | |
| \$ 20,500 | \$ 1,783.17 | \$ 927.07 | \$ 642.30 | \$ 500.37 | \$ 410.02 | | | |
| \$ 21,000 | \$ 1,826.66 | \$ 949.68 | \$ 657.97 | \$ 512.57 | \$ 420.02 | | | |
| \$ 21,500 | \$ 1,870.15 | \$ 972.29 | \$ 673.63 | \$ 524.78 | \$ 430.02 | | | |
| \$ 22,000 | \$ 1,913.64 | \$ 994.90 | \$ 689.30 | \$ 536.98 | \$ 440.02 | | | |
| \$ 22,500 | \$ 1,957.14 | \$ 1,017.51 | \$ 704.96 | \$ 549.19 | \$ 450.03 | | | |
| \$ 23,000 | \$ 2,000.63 | \$ 1,040.12 | \$ 720.63 | \$ 561.39 | \$ 460.03 | | | |
| \$ 23,500 | \$ 2,044.12 | \$ 1,062.73 | \$ 736.30 | \$ 573.59 | \$ 470.03 | | | |
| \$ 24,000 | \$ 2,087.61 | \$ 1,085.35 | \$ 751.96 | \$ 585.80 | \$ 480.03 | | | |
| \$ 24,500 | \$ 2,131.10 | \$ 1,107.96 | \$ 767.63 | \$ 598.00 | \$ 490.03 | | | |
| \$ 25,000 | \$ 2,174.60 | \$ 1,130.57 | \$ 783.29 | \$ 610.21 | \$ 500.03 | | | |
| \$ 25,500 | \$ 2,218.09 | \$ 1,153.18 | \$ 798.96 | \$ 622.41 | \$ 510.03 | | | |
| \$ 26,000 | \$ 2,261.58 | \$ 1,175.79 | \$ 814.63 | \$ 634.61 | \$ 520.03 | | | |
| \$ 26,500 | \$ 2,305.07 | \$ 1,198.40 | \$ 830.29 | \$ 646.82 | \$ 530.03 | | | |
| \$ 27,000 | \$ 2,348.56 | \$ 1,221.01 | \$ 845.96 | \$ 659.02 | \$ 540.03 | | | |
| \$ 27,500 | \$ 2,392.05 | \$ 1,243.63 | \$ 861.62 | \$ 671.23 | \$ 550.03 | | | |
| \$ 28,000 | \$ 2,435.55 | \$ 1,266.24 | \$ 877.29 | \$ 683.43 | \$ 560.03 | | | |
| \$ 28,500 | \$ 2,479.04 | \$ 1,288.85 | \$ 892.95 | \$ 695.63 | \$ 570.03 | | | |
| \$ 29,000 | \$ 2,522.53 | \$ 1,311.46 | \$ 908.62 | \$ 707.84 | \$ 580.03 | | | |
| \$ 29,500 | \$ 2,566.02 | \$ 1,334.07 | \$ 924.29 | \$ 720.04 | \$ 590.03 | | | |

Licensed to The Best Heating & Air under the terms of the User License Agreement

Monthly Finance Rate Calculator® -132 Months

Interest Rate: **9.99%**

| Amount to Finance | 12 months Repay | 24 months Repay | 36 months Repay | 48 months Repay | 72 months Repay | 96 months Repay | 120 months Repay | 132 months Repay |
|-------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------|
| \$ 2,500 | \$ 219.78 | \$ 115.35 | \$ 80.66 | \$ 63.39 | \$ 46.30 | \$ 37.92 | \$ 33.02 | \$ 18.94 |
| \$ 3,000 | \$ 263.73 | \$ 138.42 | \$ 96.79 | \$ 76.07 | \$ 55.56 | \$ 45.51 | \$ 39.63 | \$ 22.73 |
| \$ 3,500 | \$ 307.69 | \$ 161.49 | \$ 112.92 | \$ 88.75 | \$ 64.82 | \$ 53.09 | \$ 46.23 | \$ 26.52 |
| \$ 4,000 | \$ 351.64 | \$ 184.56 | \$ 129.05 | \$ 101.43 | \$ 74.08 | \$ 60.68 | \$ 52.84 | \$ 30.30 |
| \$ 4,500 | \$ 395.60 | \$ 207.63 | \$ 145.18 | \$ 114.11 | \$ 83.34 | \$ 68.26 | \$ 59.44 | \$ 34.09 |
| \$ 5,000 | \$ 439.56 | \$ 230.70 | \$ 161.31 | \$ 126.79 | \$ 92.60 | \$ 75.84 | \$ 66.05 | \$ 37.88 |
| \$ 5,500 | \$ 483.51 | \$ 253.77 | \$ 177.44 | \$ 139.47 | \$ 101.86 | \$ 83.43 | \$ 72.65 | \$ 41.67 |
| \$ 6,000 | \$ 527.47 | \$ 276.84 | \$ 193.57 | \$ 152.15 | \$ 111.12 | \$ 91.01 | \$ 79.26 | \$ 45.45 |
| \$ 6,500 | \$ 571.42 | \$ 299.91 | \$ 209.71 | \$ 164.83 | \$ 120.39 | \$ 98.60 | \$ 85.86 | \$ 49.24 |
| \$ 7,000 | \$ 615.38 | \$ 322.98 | \$ 225.84 | \$ 177.50 | \$ 129.65 | \$ 106.18 | \$ 92.47 | \$ 53.03 |
| \$ 7,500 | \$ 659.33 | \$ 346.05 | \$ 241.97 | \$ 190.18 | \$ 138.91 | \$ 113.77 | \$ 99.07 | \$ 56.82 |
| \$ 8,000 | \$ 703.29 | \$ 369.12 | \$ 258.10 | \$ 202.86 | \$ 148.17 | \$ 121.35 | \$ 105.68 | \$ 60.61 |
| \$ 8,500 | \$ 747.25 | \$ 392.19 | \$ 274.23 | \$ 215.54 | \$ 157.43 | \$ 128.94 | \$ 112.28 | \$ 64.39 |
| \$ 9,000 | \$ 791.20 | \$ 415.26 | \$ 290.36 | \$ 228.22 | \$ 166.69 | \$ 136.52 | \$ 118.89 | \$ 68.18 |
| \$ 9,500 | \$ 835.16 | \$ 438.33 | \$ 306.49 | \$ 240.90 | \$ 175.95 | \$ 144.10 | \$ 125.49 | \$ 71.97 |
| \$ 10,000 | \$ 879.11 | \$ 461.40 | \$ 322.62 | \$ 253.58 | \$ 185.21 | \$ 151.69 | \$ 132.10 | \$ 75.76 |
| \$ 10,500 | \$ 923.07 | \$ 484.47 | \$ 338.76 | \$ 266.26 | \$ 194.47 | \$ 159.27 | \$ 138.70 | \$ 79.55 |
| \$ 11,000 | \$ 967.02 | \$ 507.54 | \$ 354.89 | \$ 278.94 | \$ 203.73 | \$ 166.86 | \$ 145.30 | \$ 83.33 |
| \$ 11,500 | \$ 1,010.98 | \$ 530.61 | \$ 371.02 | \$ 291.61 | \$ 212.99 | \$ 174.44 | \$ 151.91 | \$ 87.12 |
| \$ 12,000 | \$ 1,054.93 | \$ 553.68 | \$ 387.15 | \$ 304.29 | \$ 222.25 | \$ 182.03 | \$ 158.51 | \$ 90.91 |
| \$ 12,500 | \$ 1,098.89 | \$ 576.75 | \$ 403.28 | \$ 316.97 | \$ 231.51 | \$ 189.61 | \$ 165.12 | \$ 94.70 |
| \$ 13,000 | \$ 1,142.85 | \$ 599.82 | \$ 419.41 | \$ 329.65 | \$ 240.77 | \$ 197.20 | \$ 171.72 | \$ 98.48 |
| \$ 13,500 | \$ 1,186.80 | \$ 622.89 | \$ 435.54 | \$ 342.33 | \$ 250.03 | \$ 204.78 | \$ 178.33 | \$ 102.27 |
| \$ 14,000 | \$ 1,230.76 | \$ 645.96 | \$ 451.67 | \$ 355.01 | \$ 259.29 | \$ 212.36 | \$ 184.93 | \$ 106.06 |
| \$ 14,500 | \$ 1,274.71 | \$ 669.03 | \$ 467.81 | \$ 367.69 | \$ 268.55 | \$ 219.95 | \$ 191.54 | \$ 109.85 |
| \$ 15,000 | \$ 1,318.67 | \$ 692.10 | \$ 483.94 | \$ 380.37 | \$ 277.81 | \$ 227.53 | \$ 198.14 | \$ 113.64 |
| \$ 15,500 | \$ 1,362.62 | \$ 715.17 | \$ 500.07 | \$ 393.05 | \$ 287.07 | \$ 235.12 | \$ 204.75 | \$ 117.42 |
| \$ 16,000 | \$ 1,406.58 | \$ 738.24 | \$ 516.20 | \$ 405.72 | \$ 296.33 | \$ 242.70 | \$ 211.35 | \$ 121.21 |
| \$ 16,500 | \$ 1,450.54 | \$ 761.32 | \$ 532.33 | \$ 418.40 | \$ 305.59 | \$ 250.29 | \$ 217.96 | \$ 125.00 |
| \$ 17,000 | \$ 1,494.49 | \$ 784.39 | \$ 548.46 | \$ 431.08 | \$ 314.85 | \$ 257.87 | \$ 224.56 | \$ 128.79 |
| \$ 17,500 | \$ 1,538.45 | \$ 807.46 | \$ 564.59 | \$ 443.76 | \$ 324.11 | \$ 265.46 | \$ 231.17 | \$ 132.58 |
| \$ 18,000 | \$ 1,582.40 | \$ 830.53 | \$ 580.72 | \$ 456.44 | \$ 333.37 | \$ 273.04 | \$ 237.77 | \$ 136.36 |
| \$ 18,500 | \$ 1,626.36 | \$ 853.60 | \$ 596.86 | \$ 469.12 | \$ 342.63 | \$ 280.62 | \$ 244.38 | \$ 140.15 |
| \$ 19,000 | \$ 1,670.31 | \$ 876.67 | \$ 612.99 | \$ 481.80 | \$ 351.90 | \$ 288.21 | \$ 250.98 | \$ 143.94 |
| \$ 19,500 | \$ 1,714.27 | \$ 899.74 | \$ 629.12 | \$ 494.48 | \$ 361.16 | \$ 295.79 | \$ 257.59 | \$ 147.73 |
| \$ 20,000 | \$ 1,758.22 | \$ 922.81 | \$ 645.25 | \$ 507.16 | \$ 370.42 | \$ 303.38 | \$ 264.19 | \$ 151.52 |
| \$ 20,500 | \$ 1,802.18 | \$ 945.88 | \$ 661.38 | \$ 519.83 | \$ 379.68 | \$ 310.96 | \$ 270.80 | \$ 155.30 |
| \$ 21,000 | \$ 1,846.14 | \$ 968.95 | \$ 677.51 | \$ 532.51 | \$ 388.94 | \$ 318.55 | \$ 277.40 | \$ 159.09 |
| \$ 21,500 | \$ 1,890.09 | \$ 992.02 | \$ 693.64 | \$ 545.19 | \$ 398.20 | \$ 326.13 | \$ 284.01 | \$ 162.88 |
| \$ 22,000 | \$ 1,934.05 | \$ 1,015.09 | \$ 709.77 | \$ 557.87 | \$ 407.46 | \$ 333.72 | \$ 290.61 | \$ 166.67 |
| \$ 22,500 | \$ 1,978.00 | \$ 1,038.16 | \$ 725.91 | \$ 570.55 | \$ 416.72 | \$ 341.30 | \$ 297.21 | \$ 170.45 |
| \$ 23,000 | \$ 2,021.96 | \$ 1,061.23 | \$ 742.04 | \$ 583.23 | \$ 425.98 | \$ 348.88 | \$ 303.82 | \$ 174.24 |
| \$ 23,500 | \$ 2,065.91 | \$ 1,084.30 | \$ 758.17 | \$ 595.91 | \$ 435.24 | \$ 356.47 | \$ 310.42 | \$ 178.03 |
| \$ 24,000 | \$ 2,109.87 | \$ 1,107.37 | \$ 774.30 | \$ 608.59 | \$ 444.50 | \$ 364.05 | \$ 317.03 | \$ 181.82 |
| \$ 24,500 | \$ 2,153.83 | \$ 1,130.44 | \$ 790.43 | \$ 621.27 | \$ 453.76 | \$ 371.64 | \$ 323.63 | \$ 185.61 |
| \$ 25,000 | \$ 2,197.78 | \$ 1,153.51 | \$ 806.56 | \$ 633.94 | \$ 463.02 | \$ 379.22 | \$ 330.24 | \$ 189.39 |
| \$ 25,500 | \$ 2,241.74 | \$ 1,176.58 | \$ 822.69 | \$ 646.62 | \$ 472.28 | \$ 386.81 | \$ 336.84 | \$ 193.18 |
| \$ 26,000 | \$ 2,285.69 | \$ 1,199.65 | \$ 838.82 | \$ 659.30 | \$ 481.54 | \$ 394.39 | \$ 343.45 | \$ 196.97 |
| \$ 26,500 | \$ 2,329.65 | \$ 1,222.72 | \$ 854.96 | \$ 671.98 | \$ 490.80 | \$ 401.98 | \$ 350.05 | \$ 200.76 |
| \$ 27,000 | \$ 2,373.60 | \$ 1,245.79 | \$ 871.09 | \$ 684.66 | \$ 500.06 | \$ 409.56 | \$ 356.66 | \$ 204.55 |
| \$ 27,500 | \$ 2,417.56 | \$ 1,268.86 | \$ 887.22 | \$ 697.34 | \$ 509.32 | \$ 417.14 | \$ 363.26 | \$ 208.33 |
| \$ 28,000 | \$ 2,461.51 | \$ 1,291.93 | \$ 903.35 | \$ 710.02 | \$ 518.58 | \$ 424.73 | \$ 369.87 | \$ 212.12 |
| \$ 28,500 | \$ 2,505.47 | \$ 1,315.00 | \$ 919.48 | \$ 722.70 | \$ 527.84 | \$ 432.31 | \$ 376.47 | \$ 215.91 |
| \$ 29,000 | \$ 2,549.43 | \$ 1,338.07 | \$ 935.61 | \$ 735.38 | \$ 537.10 | \$ 439.90 | \$ 383.08 | \$ 219.70 |
| \$ 29,500 | \$ 2,593.38 | \$ 1,361.14 | \$ 951.74 | \$ 748.05 | \$ 546.36 | \$ 447.48 | \$ 389.68 | \$ 223.48 |

Licensed to The Best Heating & Air under the terms of the User License Agreement